



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Chief Purchasing Officer,
Purchasing and Contract Compliance
JD

FROM: Joseph Davis, Director, DREAM

DATE: December 18, 2025

SUBJECT: Recommendation Award – ITB #25ITB140704C-GS,
Moving Services-FY2026

Recommendation: We are recommending approval of the lowest responsible bidders for, ITB #25ITB140704C-GS, Moving Services in the total amount not to exceed \$350,000.00 with (A) Beltmann Relocation Group (Stone Mountain, GA) in the amount not to exceed \$130,000.00, (B) ALS Van Line Services, Inc. (Atlanta, GA) in the amount not to exceed \$130,000.00, and (C) APMC Moving & Delivery, Inc. (Tucker, GA) in the amount not to exceed \$90,000.00, to provide moving services on an “as-needed” basis for the Fulton County. Effective dates: January 1, 2026, through December 31, 2026, with two renewal options.

DISCUSSION: The recommendation for the awards was based on the bidders’ prices for various size trucks with payloads ranging from 5,000 lbs. or less up to 30,000 lbs. and greater; to include separate costs associated with hourly/daily rates for trucks, drivers and helpers and calculated by adding all four columns (line items #1 - #7) for a total cost (line item 8) to determine the lowest the lowest responsible bidder (Base Bid Amount) complying with the provisions of this ITB.

Recommendation:

The County received and evaluated ten (10) bid responses to the solicitation. Beltmann Relocation Group submitted the overall lowest base bid amount of \$3,234.00; the 2nd lowest bidder ALS Van Lines Services, Inc. submitted a base bid amount of \$3,332.00; APMC Moving & Delivery, Inc. submitted the 3rd lowest base bid amount of \$3,377.00; Bulldog Movers, Inc. submitted the 4th lowest base bid amount of \$3,465.00; Ultimate Logistics and Relocations the 5th lowest base bid amount of \$3,543.00; Suddath Relocation submitted the 6th lowest base bid amount of \$3,836.00; To the Point Transportation submitted the 7th lowest base bid amount of \$5,056.00; Tuxedo Logistic, LLC dba Allied Commercial submitted the 8th lowest base bid amount of \$5,166.00; E-Logic submitted the 9th lowest base bid amount of \$6,525.00 and Mission First Partners submitted the 10th lowest base bid amount of \$11,046.00.

Therefore, after careful review, we recommend for awards, Beltmann Relocation Group, ALS Van Line Services, Inc. and APMC Moving & Delivery as the 1st, 2nd & 3rd lowest responsible and responsive bidders, to provide moving services on an “as-needed” basis for Fulton County for FY2026. This will allow the Fulton County with maximum flexibility in having multiple

moving sources to support our Fulton County agencies with efficient services on a when needed basis.

Recommended Bidder	Base Bid Amount	Award Authority
Beltmann Relocation Group	\$3,234.00	\$130,000.00
ALS Van Lines Services, Inc.	\$3,332.00	\$130,000.00
APMC Moving & Delivery	\$3,377.00	\$90,000.00

Beltmann Relocation Group and ALS Van Line Services, Inc. have a current contract with Fulton County and have performed very good as a Moving Contractor for Fulton County as stated in their performance report.

The requested total spending authority in the amount of \$350,000.00 for FY2026, is an increase of \$85,000.00 over FY2025. DREAM is requesting \$250,000.00 of spending authority to support several large-scale moves: (1) the office renovations resulting from the space utilization study currently underway, and (2) the Public Safety Training Center construction/renovation project anticipated completion around mid-late FY2026. Additionally, the Registration & Election has requested the use of \$100,000.00 of contract spending authority to support the 2026 Election Primaries and other field operations for FY2026.

If you require additional information, contact Khandi Flowers at (404) 612-7944.

Cc. Tim Dimond, Deputy Director, DREAM
John W. Adams, Administrator, DREAM
James Morehead, Building Services Manager, DREAM
Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance
Gertis Strozier, APA, Team C, Purchasing & Contract Compliance
Harry Jordan, Contract Administrator, DREAM
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