



Supplier Information Sheet

Contract Description		Temporary Staffing Services	
Statewide Contract Number		99999-001-SPD0000136-0006	
Supplier ID Number		0000169020	
Supplier Name		ABACUS CORPORATION	
Effective Date	July 01, 2017	Expiration Date	June 30, 2027
Number of Suppliers Awarded	9	Contract Type:	Mandatory
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Supplier and Contract Information

Supplier Name & Address

ABACUS CORPORATION – Corporate Headquarters
610 Gusryan Street
Baltimore, MD 21224

Supplier Website:

<http://www.abacuscorporation.com/>

Primary Supplier Contact**Alternate Supplier Contact**

Name: Drew L. D'Avanzo
Email: dd@abacuscorporation.com
Phone Number: 443-652-4067
Mobile: 410-608-9654
Fax: 410-633-1976

Name: Anthony Gordorn
Email: Anthony.Gordon@abacuscorporation.com
Phone Number: 678-467-3837

General Supplier Email:

Atlanta@abacuscorporation.com

Contract Details

Remittance Address

Abacus Corporation
P.O. Box 37766, Baltimore,
MD 21297-3766

Discounts

N/A

Services provided: Service Areas

All (1-5) Regions

Payment Terms

Net 30 Days

Authorized Users

State and Local Government

Acceptable Payment Method(s)

Vendor will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

General Contract Information

Through strategically sourced procurement, the State Purchasing Division of the Department of Administrative Services has established a new Statewide Contract(s) for Language Services, (99999—001-SPD0000136) with 9 suppliers. This new statewide contract replaces the prior statewide contract titled Temporary Staffing-Clerical & Light Industrial (SWC80781), which was awarded from January 2008 to 2017.

This statewide contract is a CONVENIENCE CONTRACT for all state of Georgia governmental entities subject to the State Purchasing Act. The statewide contract is also available on a Mandatory basis to all other governmental entities in the state of Georgia, including state authorities, local governments, municipalities, cities, townships, and counties. The contract term is from July 01, 2017, to June 30, 2019. In addition, the State has three (3) one-year renewals through June 30, 2022. The contract has been extended as the new solicitation is underway. It is on its fifth extension.

The purpose of this contract is to provide a reliable supply of temporary staffing services to meet the diverse needs of state and local government entities. For purposes of this eRFP, temporary staffing services have been separated into five (5) distinct categories based on (1) job families consisting of commonly grouped job titles or (2) other related support services closely associated with providing temporary staffing resources as follows: (a) Administrative Staffing (b) Professional Staffing (c) Industrial Staffing (d) Healthcare Staffing (e) Other Staffing Related Services. All Suppliers were awarded to serve the 5 regions.

Key Benefits of the Contract:

- Agencies or eligible public bodies don't need to run their own full procurement; they can simply issue purchase orders to vendors already vetted under this contract.
- Rates are established and reviewed by the Georgia Department of Administrative Services (DOAS), ensuring cost-effective staffing.
- Competitive pricing and cost savings
- Administrative Efficiency & Faster Procurement: saves time and reduces paperwork
- The contract complies with procurement Law; it is audit-ready and fully compliant
- This contract supports short-term, long-term, and project-based staffing needs across a wide range of roles.
- Conversion flexibility (via amendment), allowing conversion of temporary staff to full-time positions under defined terms.
- This contract provides choice and flexibility for multiple vendors awarded across various categories and skill levels under the same contract
- It is available to state agencies, local governments, universities, and other authorized users.

[SPD-NOA \(5\).pdf](#) to access the Notice of Award document to see the awarded categories and the awarded suppliers.

UPDATE: Amendment- EFFECTIVE DATE: 7/1/2021

Where the State agency seeks to change the status of an administrative temporary staffing resource, acquired under this Statewide contract, from temporary to permanent status, the following method shall be used to determine any applicable conversion fees due to the Statewide Contract supplier:

CONVERSION FEE: If, prior to completing 520 hours of a work assignment, the contractor converts to a full-time role, a fee equal to 160 hours of the rate of pay will be used

Step 1: The temporary resource meets the administrative temporary staffing conversion requirements

Step 2: Please contact the Statewide Contract Supplier Contract Manager to complete the resource conversion fee process

Affordable Care ACT Fee: Contractor acknowledges the State's intent to take advantage of the Safe Harbor provision relevant to third-party employment arrangements between Applicable Large Employers and temporary staffing firms in compliance with the Code, rules, regulations and other official guidance, under which an offer of coverage by the temporary staffing firm is deemed an offer of healthcare coverage by User Agencies. Contractor further acknowledges that the fees a User Agency pays to Contractor include an additional fee attributable to those individuals with MEC.

This additional fee shall be **\$ 2.00** per Contractor's Employee per month of MEC, as indicated in Contractor's cost proposal as ACA Safe Harbor Provision Fee", and shall be designated "ACA Compliance Charge" (or similar) on Contractor's invoice. The ACA Compliance Charge may appear as an aggregate total in the last weekly invoice of the month. Each of Contractor's last weekly invoices to a User Agency shall identify the number of Contractor's Employees who provided services to the User Agency during any portion of the month and, if different, separately identify the number of Contractor's Employees with MEC.

The map shows the following counties in each region:

- Region 1 (Light Blue):** Dade, Chattooga, Walker, Whitfield, Catoochee, Murray, Fannin, Gilmer, Lumpkin, White, Habersham, Stephens, Union, Towns, Rabun, Hall, Banks, Franklin, Hart, Jackson, Madison, Elbert, Clarke, Oconee, Oglethorpe, Wilkes, Lincoln, Morgan, Newton, Greene, Taliaferro, Warren, McDuffie, Columbia, Richmond, Burke, Screven, Jenkins, Washington, Hancock, Putnam, Baldwin, Twiggs, Wilcox, Dodge, Wheeler, Telfair, Ben Hill, Irvin, Coffee, Bacon, Pierce, Wayne, McIntosh, Glynn, Camden, Charlton, Ware, Brantley, Clinch, Echols, Lowndes, Brooks, Turner, Tift, Cook, Berrien, Lanier, and Appling.
- Region 2 (Light Green):** Union, Towns, Rabun, Hall, Banks, Franklin, Hart, Jackson, Madison, Elbert, Clarke, Oconee, Oglethorpe, Wilkes, Lincoln, Morgan, Newton, Greene, Taliaferro, Warren, McDuffie, Columbia, Richmond, Burke, Screven, Jenkins, Washington, Hancock, Putnam, Baldwin, Twiggs, Wilcox, Dodge, Wheeler, Telfair, Ben Hill, Irvin, Coffee, Bacon, Pierce, Wayne, McIntosh, Glynn, Camden, Charlton, Ware, Brantley, Clinch, Echols, Lowndes, Brooks, Turner, Tift, Cook, Berrien, Lanier, and Appling.
- Region 3 (Yellow):** Cherokee, Forsyth, Dawson, Hall, Banks, Franklin, Hart, Jackson, Madison, Elbert, Clarke, Oconee, Oglethorpe, Wilkes, Lincoln, Morgan, Newton, Greene, Taliaferro, Warren, McDuffie, Columbia, Richmond, Burke, Screven, Jenkins, Washington, Hancock, Putnam, Baldwin, Twiggs, Wilcox, Dodge, Wheeler, Telfair, Ben Hill, Irvin, Coffee, Bacon, Pierce, Wayne, McIntosh, Glynn, Camden, Charlton, Ware, Brantley, Clinch, Echols, Lowndes, Brooks, Turner, Tift, Cook, Berrien, Lanier, and Appling.
- Region 4 (Light Red):** Harris, Talbot, Cravford, Peach, Houston, Bibb, Twiggs, Wilcox, Dodge, Wheeler, Telfair, Ben Hill, Irvin, Coffee, Bacon, Pierce, Wayne, McIntosh, Glynn, Camden, Charlton, Ware, Brantley, Clinch, Echols, Lowndes, Brooks, Turner, Tift, Cook, Berrien, Lanier, and Appling.
- Region 5 (Light Purple):** Johnson, Emanuel, Candler, Bulloch, Effingham, Chatham, Liberty, Long, Wayne, McIntosh, Glynn, Camden, Charlton, Ware, Brantley, Clinch, Echols, Lowndes, Brooks, Turner, Tift, Cook, Berrien, Lanier, and Appling.



Region 1: 25 Counties / 8,261 Square Miles - Bartow (459.5), Butts (184.4), Carroll (499.1), Catoosa (162.2), Chattooga (313.3), Coweta (440.9), Dade (174.0), Fannin (389.7), Floyd (509.9), Gilmer (426.5), Gordon (355.8), Haralson (282.2), Heard (296.0), Lamar (183.5), Meriwether (501.2), Murray (344.5), Paulding (312.2), Pickens (232.1), Pike (216.1), Polk (310.3), Spalding (196.5), Troup (414.0), Upson (323.4), Walker (446.4), Whitfield (290.5)

Region 2: 39 Counties / 14,005 Square Miles - Banks (232.1), Barrow (160.3), Burke (827.0), Clarke (119.2), Columbia (290.1), Dawson (210.8), Elbert (351.1), Forsyth (224.0), Franklin (261.5), Glascock (143.7), Greene (387.4), Habersham (276.7), Hall (392.8), Hancock (471.8), Hart (232.4), Jackson (339.7), Jasper (368.2), Jefferson (526.5), Jenkins (347.3), Lincoln (210.4), Lumpkin (282.9), Madison (282.3), McDuffie (257.5), Morgan (347.4), Newton (272.2), Oconee (184.3), Oglethorpe (439.0), Rabun (370.0), Richmond (324.3), Screven (645.1), Stephens (179.1), Taliaferro (194.6), Towns (166.6), Union (321.9), Walton (325.7), Warren (284.3), Washington (678), White (241.3), Wilkes (447)

Region 3: 10 Counties / 2,974 Square Miles - Cherokee (421.7), Clayton (141.6), Cobb (339.6), DeKalb (267.6), Douglas (200.1), Fayette (194.3), Fulton (526.6), Gwinnett (430.4), Henry (322.1), Rockdale (129.8)

Region 4: 41 Counties / 14,664 Square Miles - Baker (341.9), Baldwin (257.8), Bibb (249.8), Calhoun (280.4), Chattahoochee (248.7), Clay (195.4), Colquitt (544.2), Crawford (324.9), Crisp (272.6), Decatur (597.1), Dooly (391.9), Dougherty (328.7), Early (512.6), Grady (454.5), Harris (463.9), Houston (375.5), Jones (393.9), Lee (355.8), Macon (400.6), Marion (366.0), Miller (282.4), Mitchell (512.1), Monroe (395.7), Muscogee (216.4), Peach (150.3), Pulaski (249.0), Putnam (344.6), Quitman (151.2), Randolph (428.2), Schley (166.9), Seminole (235.2), Stewart (458.7), Sumter (482.7), Talbot (391.4), Taylor (376.7), Terrell (335.4), Thomas (544.6), Twiggs (358.4), Webster (209.1), Wilkinson (447.3), Worth (570.7)

Region 5: 44 Counties / 18,976 Square Miles – Appling (507.1), Atkinson (339.4), Bacon (258.6), Ben Hill (250.1), Berrien (451.9), Bleckley (215.9), Brantley (442.4), Brooks (493.1), Bryan (436.0), Bulloch (672.8), Camden (613.0), Candler (243.0), Charlton (773.6), Chatham (426.4), Clinch (800.2), Coffee (575.1), Cook (227.2), Dodge (495.9), Echols (414.9), Effingham (447.7), Emanuel (680.6), Evans (182.9), Glynn (419.8), Irwin (354.3), Jeff Davis (330.7), Johnson (303.0), Lanier (185.3), Laurens (807.3), Liberty (489.8), Long (400.3), Lowndes (496.1), McIntosh (424.3), Montgomery (239.5), Pierce (316.5), Tattnall (479.4), Telfair (437.3), Tift (258.9), Toombs (364.0), Treutlen (199.4), Turner (285.4), Ware (892.5), Wayne (641.8), Wheeler (295.5), Wilcox (377.7)

Ordering Instructions

Submitted via telephone and/or email using the preferred list below: Drew Davanzo – 410-608-9654
dd@abacuscorporation.com

Abacus Corporation (Services, Expertise, & Experience)

[Abacus Corporation](#) is a privately held workforce solutions and staffing company founded in 1944. Over more than 82 years, the company has expanded into a nationwide provider of staffing, recruiting, workforce management, and facility support services, employing more than 25,000 workers across the United States.

Staffing Services

Abacus provides flexible workforce solutions designed to support both short-term and long-term business needs, including:

- Temporary and contract staffing
- Direct hire and permanent placement
- Contingent workforce outsourcing
- Vendor management services
- Managed workforce solutions
- Seasonal and project-based staffing
- Business Process Outsourcing (BPO)

The company also offers specialized staffing in medical, accounting & finance, IT, engineering, logistics, manufacturing, administrative support, call centers, accounting and finance, healthcare, and government services.

Industry Experience

Abacus serves a broad range of industries, including:

- Distribution & logistics
- Industrial & manufacturing
- Skilled and General labor
- Call Center/Customer Service
- Information technology
- Engineering
- Government and public sector
- Healthcare
- Accounting & finance
- Administrative and customer service operations
- Environmental sciences and security services

The company highlights extensive experience supporting large-scale workforce initiatives, seasonal hiring programs, startup operations, facility relocations, and customized managed services.

Areas of Expertise

Abacus emphasizes expertise in:

- Workforce planning and scalable staffing solutions
- High-volume recruiting and rapid hiring
- Specialized technical and engineering recruitment
- Government staffing and compliance support
- Security-cleared talent acquisition
- IT staffing and technology solutions

- Customized workforce management programs
- Long-term client relationship management

The organization promotes a service model centered on “Experience, Commitment, and Value,” with many client partnerships lasting well beyond industry averages.

Company Strengths

Key strengths commonly associated with Abacus include:

- More than eight decades of staffing and workforce management experience
- Strong local presence offering services across the entire state of Georgia, with Nationwide operational reach with offices situated in multiple states
- Ability to scale staffing for complex and high-volume projects
- Diverse recruiting capabilities across professional, technical, industrial, and government sectors
- Family-owned business culture focused on long-term partnerships and customer service excellence

Where to Find Additional Contract Documents

All additional contract documents may be found under the "Attachments" dropdown when viewing the contract in TGM, including, but not limited to:

- Pricing (current)
- Attachment A (original solicitation document)
- Original Contract/Terms and Conditions
- Program Requirements Document (PRD)
- Certificate of Insurance
- E-Verify Affidavit
- Renewals/Extensions/Amendments
- Notice of Intent to Award (NOIA)
- Notice of Award (NOA)
- Cost Workbook (from solicitation bid, for evaluation purposes)
- Mandatory Questions
- Mandatory Scored Questions
- Additional Scored Questions
- Addendums

v Attachments

Display Order

Attachment

Supplier Information Sheet

2

Pricing

3

Original Contract

4

Contract Terms & Conditions

5

Attachment A

6

Mandatory Questions

7

Certificate of Insurance

8

E-Verify

9

Addendum 1

10

Addendum 2

Amendments / Renewals / Extensions

Base Term: July 1, 2017, to June 30, 2019

Renewal 1: July 1, 2019- June 30, 2020

Renewal 2: July 1, 2020, to June 30, 2021

Renewal 3: July 1, 2021 - June 30, 2022

Extension #1: July 1, 2022 - June 30, 2023

Extension #2: July 1, 2023 - June 30, 2024

Extension #3: July 1, 2024 - June 30, 2025

Extension #4: July 1, 2025- June 30, 2026

Extension # 5: July 1 ,2026- June 30, 2027

Contract NIGP Codes

96269	Personnel Services Temporary

DOAS CONTACT INFORMATION

DOAS Contract Manager

View **Contract Summary** Page in **Team Georgia Marketplace ("TGM")** to see the current contract manager and contact information.

- Please CC contract.management@doas.ga.gov on **all communications** to the contract manager, in case that the contract manager is unavailable to respond.

Procurement Help Desk

Telephone: 404-657-6000

Email: procurementhelp@doas.ga.gov