



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)	Cost of Aftermarket
Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$393.77	\$66.35	\$460.12	\$5,521.44	\$21,687.00	\$0.00	\$0.00
Mid Size SUV	2025	Ford	Explorer Active	8	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$78,407.04	\$0.00
1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	2	60	10,000	\$917.97	\$73.00	\$990.97	\$11,891.64	\$50,329.00	\$23,783.28	\$0.00
Small Pickup	2025	Nissan	Frontier S	2	60	10,000	\$592.43	\$69.14	661.57	7938.84	\$32,063.00	\$15,877.68	\$0.00
1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	33	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$355,410.00	\$2,500.00
3/4 Ton Pickup	2025	Ford	Ford F-250 XLT 4x4 Crew cab(gas)	1	60	15,000	\$1,015.02	\$91.37	\$1,106.39	\$13,276.68	\$55,035.00	\$13,276.68	\$2,500.00
3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Crew cab LWB (diesel)	10	60	10,000	\$1,137.52	\$87.30	\$1,224.82	\$14,697.84	\$61,693.00	\$146,978.40	\$2,500.00
3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Supercab(gas)	4	60	10,000	\$987.91	\$6.00	\$993.91	\$11,926.92	\$49,845.95	\$47,707.68	\$23,135.00
Cab Chassis	2025	Ford	F-450 Chassis XL 4x4 (Diesel)	7	60	10,000	\$1,454.75	\$6.00	\$1,460.75	\$17,529.00	\$68,888.00	\$122,703.00	\$26,710.00
Cab Chassis	2025	Ford	F-550 Chassis XL (Flatbed)	1	60	10,000	\$1,482.56	\$6.00	\$1,488.56	\$17,862.72	\$72,510.59	\$17,862.72	\$11,300.00
Cab Chassis	2025	Ford	F-550 Chassis XL (Stakebody)	1	60	10,000	\$1,512.87	\$6.00	\$1,518.87	\$18,226.44	\$71,661.00	\$18,226.44	\$13,750.00



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	Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$393.77	\$66.35	\$460.12	\$5,521.44	\$21,687.00	\$0.00	\$0.00	\$0.00	\$5,120.00	\$0.00	\$10,719.00	\$5,599.00
	Mid Size SUV	2025	Ford	Explorer Active	8	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$78,407.04	\$0.00	\$0.00	\$8,463.00	\$67,704.00	\$16,318.00	\$7,855.00
	1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	2	60	10,000	\$917.97	\$73.00	\$990.97	\$11,891.64	\$50,329.00	\$23,783.28	\$0.00	\$0.00	\$12,153.00	\$24,306.00	\$21,716.00	\$9,563.00
	Small Pickup	2025	Nissan	Frontier S	2	60	10,000	\$592.43	\$69.14	\$661.57	\$7,938.84	\$32,063.00	\$15,877.68	\$0.00	\$0.00	\$10,195.00	\$20,390.00	\$16,205.00	\$6,092.00
	1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	33	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$355,410.00	\$2,500.00	\$82,500.00	\$9,403.00	\$310,299.00	\$20,122.00	\$8,529.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 XLT 4x4 Crew cab(gas)	1	60	15,000	\$1,015.02	\$91.37	\$1,106.39	\$13,276.68	\$55,035.00	\$13,276.68	\$2,500.00	\$2,500.00	\$17,618.00	\$17,618.00	\$28,406.00	\$10,457.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Crew cab LWB (diesel)	10	60	10,000	\$1,137.52	\$87.30	\$1,224.82	\$14,697.84	\$61,693.00	\$146,978.40	\$2,500.00	\$25,000.00	\$17,619.00	\$176,190.00	\$31,533.00	\$11,722.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Supercab(gas)	4	60	10,000	\$987.91	\$6.00	\$993.91	\$11,926.92	\$49,845.95	\$47,707.68	\$23,135.00	\$92,540.00	\$17,620.00	\$70,480.00	\$28,406.00	\$5,024.55
	Cab Chassis	2025	Ford	F-450 Chassis XL 4x4 (Diesel)	7	60	10,000	\$1,454.75	\$6.00	\$1,460.75	\$17,529.00	\$68,888.00	\$122,703.00	\$2,500.00	\$17,500.00	\$0.00	\$0.00	\$36,548.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Flatbed)	1	60	10,000	\$1,482.56	\$6.00	\$1,488.56	\$17,862.72	\$71,661.00	\$17,862.72	\$23,135.00	\$23,135.00	\$0.00	\$0.00	\$39,444.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Stakebody)	1	60	10,000	\$1,512.87	\$0.00	\$1,512.87	\$18,154.44	\$0.00	\$18,154.44	\$26,710.00	\$26,710.00	\$0.00	\$0.00	\$0.00	\$0.00

69

\$840,160.92

2000 COV Resale Price

\$138,000.00 Total COV Equity

\$686,987.00 Sum of leased Equity

Total Number of Vehicles 69

Estimated Total Annual Cost	\$840,160.92
Total Annual One Time Aftermarket Cost	\$243,175.00
Estimated Equity at 5 YR Lease Term (credit back to you)	\$686,987.00



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

	Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)	Cost of Aftermarket	Total Cost of Aftermarket	Estimated Equity at Lease Term	Estimated Equity at Lease Term (By Quantity)	Estimated Sales Price	Reduced Book Value
	Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$393.77	\$66.35	\$460.12	\$5,521.44	\$21,687.00	\$0.00	\$0.00	\$0.00	\$5,120.00	\$0.00	\$10,719.00	\$5,599.00
	Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
	1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$917.97	\$73.00	\$990.97	\$11,891.64	\$50,329.00	\$0.00	\$0.00	\$0.00	\$12,153.00	\$0.00	\$21,716.00	\$9,563.00
	Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$661.57	\$7,938.84	\$32,063.00	\$0.00	\$0.00	\$0.00	\$10,195.00	\$0.00	\$16,205.00	\$6,092.00
	1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$2,500.00	\$0.00	\$9,403.00	\$0.00	\$20,122.00	\$8,529.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 XLT 4x4 Crew cab(gas)	0	60	15,000	\$1,015.02	\$91.37	\$1,106.39	\$13,276.68	\$55,035.00	\$0.00	\$2,500.00	\$0.00	\$17,618.00	\$0.00	\$28,406.00	\$10,457.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Crew cab LWB (diesel)	0	60	10,000	\$1,137.52	\$87.30	\$1,224.82	\$14,697.84	\$61,693.00	\$0.00	\$2,500.00	\$0.00	\$17,619.00	\$0.00	\$31,533.00	\$11,722.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Supercab(gas)	0	60	10,000	\$987.91	\$6.00	\$993.91	\$11,926.92	\$49,845.95	\$0.00	\$23,135.00	\$0.00	\$17,620.00	\$0.00	\$28,406.00	\$5,024.55
	Cab Chassis	2025	Ford	F-450 Chassis XL 4x4 (Diesel)	0	60	10,000	\$1,454.75	\$6.00	\$1,460.75	\$17,529.00	\$68,888.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$36,548.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Flatbed)	0	60	10,000	\$1,482.56	\$6.00	\$1,488.56	\$17,862.72	\$71,661.00	\$0.00	\$23,135.00	\$0.00	\$0.00	\$0.00	\$39,444.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Stakebody)	0	60	10,000	\$1,512.87	\$0.00	\$1,512.87	\$18,154.44	\$0.00	\$0.00	\$26,710.00	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00

0

\$0.00

2000 COV Resale Price

\$0.00 Total COV Equity

\$0.00 Sum of leased Equity

Total Number of Vehicles69

Estimated Total Annual Cost	\$840,160.92
Total Annual One Time Aftermarket Cost	\$0.00
Estimated Equity at 5 YR Lease Term (credit back to you)	\$0.00



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

	Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)	Cost of Aftermarket	Total Cost of Aftermarket	Estimated Equity at Lease Term	Estimated Equity at Lease Term (By Quantity)	Estimated Sales Price	Reduced Book Value
	Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$393.77	\$66.35	\$460.12	\$5,521.44	\$21,687.00	\$0.00	\$0.00	\$0.00	\$5,120.00	\$0.00	\$10,719.00	\$5,599.00
	Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
	1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$917.97	\$73.00	\$990.97	\$11,891.64	\$50,329.00	\$0.00	\$0.00	\$0.00	\$12,153.00	\$0.00	\$21,716.00	\$9,563.00
	Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$661.57	\$7,938.84	\$32,063.00	\$0.00	\$0.00	\$0.00	\$10,195.00	\$0.00	\$16,205.00	\$6,092.00
	1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$2,500.00	\$0.00	\$9,403.00	\$0.00	\$20,122.00	\$8,529.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 XLT 4x4 Crew cab(gas)	0	60	15,000	\$1,015.02	\$91.37	\$1,106.39	\$13,276.68	\$55,035.00	\$0.00	\$2,500.00	\$0.00	\$17,618.00	\$0.00	\$28,406.00	\$10,457.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Crew cab LWB (diesel)	0	60	10,000	\$1,137.52	\$87.30	\$1,224.82	\$14,697.84	\$61,693.00	\$0.00	\$2,500.00	\$0.00	\$17,619.00	\$0.00	\$31,533.00	\$11,722.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Supercab(gas)	0	60	10,000	\$987.91	\$6.00	\$993.91	\$11,926.92	\$49,845.95	\$0.00	\$23,135.00	\$0.00	\$17,620.00	\$0.00	\$28,406.00	\$5,024.55
	Cab Chassis	2025	Ford	F-450 Chassis XL 4x4 (Diesel)	0	60	10,000	\$1,454.75	\$6.00	\$1,460.75	\$17,529.00	\$68,888.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$36,548.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Flatbed)	0	60	10,000	\$1,482.56	\$6.00	\$1,488.56	\$17,862.72	\$71,661.00	\$0.00	\$23,135.00	\$0.00	\$0.00	\$0.00	\$39,444.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Stakebody)	0	60	10,000	\$1,512.87	\$0.00	\$1,512.87	\$18,154.44	\$0.00	\$0.00	\$26,710.00	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00

0

\$0.00

2000 COV Resale Price

\$0.00 Total COV Equity

\$0.00 Sum of leased Equity

Total Number of Vehicles69

Estimated Total Annual Cost	\$840,160.92
Total Annual One Time Aftermarket Cost	\$0.00
Estimated Equity at 5 YR Lease Term (credit back to you)	\$0.00



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

	Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)	Cost of Aftermarket	Total Cost of Aftermarket	Estimated Equity at Lease Term	Estimated Equity at Lease Term (By Quantity)	Estimated Sales Price	Reduced Book Value
	Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$393.77	\$66.35	\$460.12	\$5,521.44	\$21,687.00	\$0.00	\$0.00	\$0.00	\$5,120.00	\$0.00	\$10,719.00	\$5,599.00
	Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
	1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$917.97	\$73.00	\$990.97	\$11,891.64	\$50,329.00	\$0.00	\$0.00	\$0.00	\$12,153.00	\$0.00	\$21,716.00	\$9,563.00
	Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$661.57	\$7,938.84	\$32,063.00	\$0.00	\$0.00	\$0.00	\$10,195.00	\$0.00	\$16,205.00	\$6,092.00
	1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$2,500.00	\$0.00	\$9,403.00	\$0.00	\$20,122.00	\$8,529.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 XLT 4x4 Crew cab(gas)	0	60	15,000	\$1,015.02	\$91.37	\$1,106.39	\$13,276.68	\$55,035.00	\$0.00	\$2,500.00	\$0.00	\$17,618.00	\$0.00	\$28,406.00	\$10,457.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Crew cab LWB (diesel)	0	60	10,000	\$1,137.52	\$87.30	\$1,224.82	\$14,697.84	\$61,693.00	\$0.00	\$2,500.00	\$0.00	\$17,619.00	\$0.00	\$31,533.00	\$11,722.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Supercab(gas)	0	60	10,000	\$987.91	\$6.00	\$993.91	\$11,926.92	\$49,845.95	\$0.00	\$23,135.00	\$0.00	\$17,620.00	\$0.00	\$28,406.00	\$5,024.55
	Cab Chassis	2025	Ford	F-450 Chassis XL 4x4 (Diesel)	0	60	10,000	\$1,454.75	\$6.00	\$1,460.75	\$17,529.00	\$68,888.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$36,548.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Flatbed)	0	60	10,000	\$1,482.56	\$6.00	\$1,488.56	\$17,862.72	\$71,661.00	\$0.00	\$23,135.00	\$0.00	\$0.00	\$0.00	\$39,444.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Stakebody)	0	60	10,000	\$1,512.87	\$0.00	\$1,512.87	\$18,154.44	\$0.00	\$0.00	\$26,710.00	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00

0

\$0.00

2000 COV Resale Price

\$0.00 Total COV Equity

\$0.00 Sum of leased Equity

Total Number of Vehicles69

Estimated Total Annual Cost	\$840,160.92
Total Annual One Time Aftermarket Cost	\$0.00
Estimated Equity at 5 YR Lease Term (credit back to you)	\$0.00



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	Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$393.77	\$66.35	\$460.12	\$5,521.44	\$21,687.00	\$0.00	\$0.00	\$0.00	\$5,120.00	\$0.00	\$10,719.00	\$5,599.00
	Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
	1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$917.97	\$73.00	\$990.97	\$11,891.64	\$50,329.00	\$0.00	\$0.00	\$0.00	\$12,153.00	\$0.00	\$21,716.00	\$9,563.00
	Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$661.57	\$7,938.84	\$32,063.00	\$0.00	\$0.00	\$0.00	\$10,195.00	\$0.00	\$16,205.00	\$6,092.00
	1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$2,500.00	\$0.00	\$9,403.00	\$0.00	\$20,122.00	\$8,529.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 XLT 4x4 Crew cab(gas)	0	60	15,000	\$1,015.02	\$91.37	\$1,106.39	\$13,276.68	\$55,035.00	\$0.00	\$2,500.00	\$0.00	\$17,618.00	\$0.00	\$28,406.00	\$10,457.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Crew cab LWB (diesel)	0	60	10,000	\$1,137.52	\$87.30	\$1,224.82	\$14,697.84	\$61,693.00	\$0.00	\$2,500.00	\$0.00	\$17,619.00	\$0.00	\$31,533.00	\$11,722.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Supercab(gas)	0	60	10,000	\$987.91	\$6.00	\$993.91	\$11,926.92	\$49,845.95	\$0.00	\$23,135.00	\$0.00	\$17,620.00	\$0.00	\$28,406.00	\$5,024.55
	Cab Chassis	2025	Ford	F-450 Chassis XL 4x4 (Diesel)	0	60	10,000	\$1,454.75	\$6.00	\$1,460.75	\$17,529.00	\$68,888.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$36,548.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Flatbed)	0	60	10,000	\$1,482.56	\$6.00	\$1,488.56	\$17,862.72	\$71,661.00	\$0.00	\$23,135.00	\$0.00	\$0.00	\$0.00	\$39,444.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Stakebody)	0	60	10,000	\$1,512.87	\$0.00	\$1,512.87	\$18,154.44	\$0.00	\$0.00	\$26,710.00	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00

0

\$0.00

2000 COV Resale Price

\$0.00 Total COV Equity

\$0.00 Sum of leased Equity

Total Number of Vehicles69

Estimated Total Annual Cost	\$840,160.92
Total Annual One Time Aftermarket Cost	\$0.00
Estimated Equity at 5 YR Lease Term (credit back to you)	\$0.00



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	Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)	Cost of Aftermarket	Total Cost of Aftermarket	Estimated Equity at Lease Term	Estimated Equity at Lease Term (By Quantity)	Estimated Sales Price	Reduced Book Value
	Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$393.77	\$66.35	\$460.12	\$5,521.44	\$21,687.00	\$0.00	\$0.00	\$0.00	\$5,120.00	\$0.00	\$10,719.00	\$5,599.00
	Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
	1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$917.97	\$73.00	\$990.97	\$11,891.64	\$50,329.00	\$0.00	\$0.00	\$0.00	\$12,153.00	\$0.00	\$21,716.00	\$9,563.00
	Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$661.57	\$7,938.84	\$32,063.00	\$0.00	\$0.00	\$0.00	\$10,195.00	\$0.00	\$16,205.00	\$6,092.00
	1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$2,500.00	\$0.00	\$9,403.00	\$0.00	\$20,122.00	\$8,529.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 XLT 4x4 Crew cab(gas)	0	60	15,000	\$1,015.02	\$91.37	\$1,106.39	\$13,276.68	\$55,035.00	\$0.00	\$2,500.00	\$0.00	\$17,618.00	\$0.00	\$28,406.00	\$10,457.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Crew cab LWB (diesel)	0	60	10,000	\$1,137.52	\$87.30	\$1,224.82	\$14,697.84	\$61,693.00	\$0.00	\$2,500.00	\$0.00	\$17,619.00	\$0.00	\$31,533.00	\$11,722.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Supercab(gas)	0	60	10,000	\$987.91	\$6.00	\$993.91	\$11,926.92	\$49,845.95	\$0.00	\$23,135.00	\$0.00	\$17,620.00	\$0.00	\$28,406.00	\$5,024.55
	Cab Chassis	2025	Ford	F-450 Chassis XL 4x4 (Diesel)	0	60	10,000	\$1,454.75	\$6.00	\$1,460.75	\$17,529.00	\$68,888.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$36,548.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Flatbed)	0	60	10,000	\$1,482.56	\$6.00	\$1,488.56	\$17,862.72	\$71,661.00	\$0.00	\$23,135.00	\$0.00	\$0.00	\$0.00	\$39,444.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Stakebody)	0	60	10,000	\$1,512.87	\$0.00	\$1,512.87	\$18,154.44	\$0.00	\$0.00	\$26,710.00	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00

0

\$0.00

2000 COV Resale Price

\$0.00 Total COV Equity

\$0.00 Sum of leased Equity

Total Number of Vehicles

0

Estimated Total Annual Cost	\$0.00
Total Annual One Time Aftermarket Cost	\$0.00
Estimated Equity at 5 YR Lease Term (credit back to you)	\$0.00



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

	Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)	Cost of Aftermarket	Total Cost of Aftermarket	Estimated Equity at Lease Term	Estimated Equity at Lease Term (By Quantity)	Estimated Sales Price	Reduced Book Value
	Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$393.77	\$66.35	\$460.12	\$5,521.44	\$21,687.00	\$0.00	\$0.00	\$0.00	\$5,120.00	\$0.00	\$10,719.00	\$5,599.00
	Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
	1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$917.97	\$73.00	\$990.97	\$11,891.64	\$50,329.00	\$0.00	\$0.00	\$0.00	\$12,153.00	\$0.00	\$21,716.00	\$9,563.00
	Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$661.57	\$7,938.84	\$32,063.00	\$0.00	\$0.00	\$0.00	\$10,195.00	\$0.00	\$16,205.00	\$6,092.00
	1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$2,500.00	\$0.00	\$9,403.00	\$0.00	\$20,122.00	\$8,529.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 XLT 4x4 Crew cab(gas)	0	60	15,000	\$1,015.02	\$91.37	\$1,106.39	\$13,276.68	\$55,035.00	\$0.00	\$2,500.00	\$0.00	\$17,618.00	\$0.00	\$28,406.00	\$10,457.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Crew cab LWB (diesel)	0	60	10,000	\$1,137.52	\$87.30	\$1,224.82	\$14,697.84	\$61,693.00	\$0.00	\$2,500.00	\$0.00	\$17,619.00	\$0.00	\$31,533.00	\$11,722.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Supercab(gas)	0	60	10,000	\$987.91	\$6.00	\$993.91	\$11,926.92	\$49,845.95	\$0.00	\$23,135.00	\$0.00	\$17,620.00	\$0.00	\$28,406.00	\$5,024.55
	Cab Chassis	2025	Ford	F-450 Chassis XL 4x4 (Diesel)	0	60	10,000	\$1,454.75	\$6.00	\$1,460.75	\$17,529.00	\$68,888.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$36,548.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Flatbed)	0	60	10,000	\$1,482.56	\$6.00	\$1,488.56	\$17,862.72	\$71,661.00	\$0.00	\$23,135.00	\$0.00	\$0.00	\$0.00	\$39,444.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Stakebody)	0	60	10,000	\$1,512.87	\$0.00	\$1,512.87	\$18,154.44	\$0.00	\$0.00	\$26,710.00	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00

0

\$0.00

2000 COV Resale Price

\$0.00 Total COV Equity

\$0.00 Sum of leased Equity

Total Number of Vehicles

0

Estimated Total Annual Cost	\$0.00
Total Annual One Time Aftermarket Cost	\$0.00
Estimated Equity at 5 YR Lease Term (credit back to you)	\$0.00



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

	Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)	Cost of Aftermarket	Total Cost of Aftermarket	Estimated Equity at Lease Term	Estimated Equity at Lease Term (By Quantity)	Estimated Sales Price	Reduced Book Value
	Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$393.77	\$66.35	\$460.12	\$5,521.44	\$21,687.00	\$0.00	\$0.00	\$0.00	\$5,120.00	\$0.00	\$10,719.00	\$5,599.00
	Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
	1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$917.97	\$73.00	\$990.97	\$11,891.64	\$50,329.00	\$0.00	\$0.00	\$0.00	\$12,153.00	\$0.00	\$21,716.00	\$9,563.00
	Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$661.57	\$7,938.84	\$32,063.00	\$0.00	\$0.00	\$0.00	\$10,195.00	\$0.00	\$16,205.00	\$6,092.00
	1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$2,500.00	\$0.00	\$9,403.00	\$0.00	\$20,122.00	\$8,529.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 XLT 4x4 Crew cab(gas)	0	60	15,000	\$1,015.02	\$91.37	\$1,106.39	\$13,276.68	\$55,035.00	\$0.00	\$2,500.00	\$0.00	\$17,618.00	\$0.00	\$28,406.00	\$10,457.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Crew cab LWB (diesel)	0	60	10,000	\$1,137.52	\$87.30	\$1,224.82	\$14,697.84	\$61,693.00	\$0.00	\$2,500.00	\$0.00	\$17,619.00	\$0.00	\$31,533.00	\$11,722.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Supercab(gas)	0	60	10,000	\$987.91	\$6.00	\$993.91	\$11,926.92	\$49,845.95	\$0.00	\$23,135.00	\$0.00	\$17,620.00	\$0.00	\$28,406.00	\$5,024.55
	Cab Chassis	2025	Ford	F-450 Chassis XL 4x4 (Diesel)	0	60	10,000	\$1,454.75	\$6.00	\$1,460.75	\$17,529.00	\$68,888.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$36,548.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Flatbed)	0	60	10,000	\$1,482.56	\$6.00	\$1,488.56	\$17,862.72	\$71,661.00	\$0.00	\$23,135.00	\$0.00	\$0.00	\$0.00	\$39,444.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Stakebody)	0	60	10,000	\$1,512.87	\$0.00	\$1,512.87	\$18,154.44	\$0.00	\$0.00	\$26,710.00	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00

0

\$0.00

2000 COV Resale Price

\$0.00 Total COV Equity

\$0.00 Sum of leased Equity

Total Number of Vehicles

0

Estimated Total Annual Cost	\$0.00
Total Annual One Time Aftermarket Cost	\$0.00
Estimated Equity at 5 YR Lease Term (credit back to you)	\$0.00



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

	Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)	Cost of Aftermarket	Total Cost of Aftermarket	Estimated Equity at Lease Term	Estimated Equity at Lease Term (By Quantity)	Estimated Sales Price	Reduced Book Value
	Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$393.77	\$66.35	\$460.12	\$5,521.44	\$21,687.00	\$0.00	\$0.00	\$0.00	\$5,120.00	\$0.00	\$10,719.00	\$5,599.00
	Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
	1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$917.97	\$73.00	\$990.97	\$11,891.64	\$50,329.00	\$0.00	\$0.00	\$0.00	\$12,153.00	\$0.00	\$21,716.00	\$9,563.00
	Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$661.57	\$7,938.84	\$32,063.00	\$0.00	\$0.00	\$0.00	\$10,195.00	\$0.00	\$16,205.00	\$6,092.00
	1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$2,500.00	\$0.00	\$9,403.00	\$0.00	\$20,122.00	\$8,529.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 XLT 4x4 Crew cab(gas)	0	60	15,000	\$1,015.02	\$91.37	\$1,106.39	\$13,276.68	\$55,035.00	\$0.00	\$2,500.00	\$0.00	\$17,618.00	\$0.00	\$28,406.00	\$10,457.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Crew cab LWB (diesel)	0	60	10,000	\$1,137.52	\$87.30	\$1,224.82	\$14,697.84	\$61,693.00	\$0.00	\$2,500.00	\$0.00	\$17,619.00	\$0.00	\$31,533.00	\$11,722.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Supercab(gas)	0	60	10,000	\$987.91	\$6.00	\$993.91	\$11,926.92	\$49,845.95	\$0.00	\$23,135.00	\$0.00	\$17,620.00	\$0.00	\$28,406.00	\$5,024.55
	Cab Chassis	2025	Ford	F-450 Chassis XL 4x4 (Diesel)	0	60	10,000	\$1,454.75	\$6.00	\$1,460.75	\$17,529.00	\$68,888.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$36,548.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Flatbed)	0	60	10,000	\$1,482.56	\$6.00	\$1,488.56	\$17,862.72	\$71,661.00	\$0.00	\$23,135.00	\$0.00	\$0.00	\$0.00	\$39,444.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Stakebody)	0	60	10,000	\$1,512.87	\$0.00	\$1,512.87	\$18,154.44	\$0.00	\$0.00	\$26,710.00	\$0.00	\$0.00	\$1.00	\$0.00	\$0.00

0

\$0.00

2000 COV Resale Price

\$0.00 Total COV Equity

\$0.00 Sum of leased Equity

Total Number of Vehicles

0

Estimated Total Annual Cost	\$0.00
Total Annual One Time Aftermarket Cost	\$0.00
Estimated Equity at 5 YR Lease Term (credit back to you)	\$0.00



FLEET MANAGEMENT

Equity Lease Menu Pricing - Estimated

	Vehicle Type	Year	Make	Model	Quantity	Term	Estimated Annual Mileage	Estimated Monthly Lease Cost	Estimated Full Maintenance Costs	Estimated Monthly Lease with Maintenance	Estimated Annual Cost	Vehicle Price	Estimated Annual Cost (By Quantity)	Cost of Aftermarket	Total Cost of Aftermarket	Estimated Equity at Lease Term	Estimated Equity at Lease Term (By Quantity)	Estimated Sales Price	Reduced Book Value
	Small SUV	2025	Nissan	Kicks S	0	60	10,000	\$393.77	\$66.35	\$460.12	\$5,521.44	\$21,687.00	\$0.00	\$0.00	\$0.00	\$5,120.00	\$0.00	\$10,719.00	\$5,599.00
	Mid Size SUV	2025	Ford	Explorer Active	0	60	10,000	\$763.17	\$53.57	\$816.74	\$9,800.88	\$41,344.00	\$0.00	\$0.00	\$0.00	\$8,463.00	\$0.00	\$16,318.00	\$7,855.00
	1 Ton Cargo Van	2025	Ford	Transit-350 Cargo	0	60	10,000	\$917.97	\$73.00	\$990.97	\$11,891.64	\$50,329.00	\$0.00	\$0.00	\$0.00	\$12,153.00	\$0.00	\$21,716.00	\$9,563.00
	Small Pickup	2025	Nissan	Frontier S	0	60	10,000	\$592.43	\$69.14	\$661.57	\$7,938.84	\$32,063.00	\$0.00	\$0.00	\$0.00	\$10,195.00	\$0.00	\$16,205.00	\$6,092.00
	1/2 Ton Pickup	2025	Ford	F-150 XL 4x4 Supercab	0	60	10,000	\$828.36	\$69.14	\$897.50	\$10,770.00	\$44,888.00	\$0.00	\$2,500.00	\$0.00	\$9,403.00	\$0.00	\$20,122.00	\$8,529.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 XLT 4x4 Crew cab(gas)	0	60	15,000	\$1,015.02	\$91.37	\$1,106.39	\$13,276.68	\$55,035.00	\$0.00	\$2,500.00	\$0.00	\$17,618.00	\$0.00	\$28,406.00	\$10,457.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Crew cab LWB (diesel)	0	60	10,000	\$1,137.52	\$87.30	\$1,224.82	\$14,697.84	\$61,693.00	\$0.00	\$2,500.00	\$0.00	\$17,619.00	\$0.00	\$31,533.00	\$11,722.00
	3/4 Ton Pickup	2025	Ford	Ford F-250 4x4 Supercab(gas)	0	60	10,000	\$987.91	\$6.00	\$993.91	\$11,926.92	\$49,845.95	\$0.00	\$23,135.00	\$0.00	\$17,620.00	\$0.00	\$28,406.00	\$5,024.55
	Cab Chassis	2025	Ford	F-450 Chassis XL 4x4 (Diesel)	0	60	10,000	\$1,454.75	\$6.00	\$1,460.75	\$17,529.00	\$68,888.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$36,548.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Flatbed)	0	60	10,000	\$1,482.56	\$6.00	\$1,488.56	\$17,862.72	\$71,661.00	\$0.00	\$23,135.00	\$0.00	\$0.00	\$0.00	\$39,444.00	\$0.00
	Cab Chassis	2025	Ford	F-550 Chassis XL (Stakebody)	0	60	10,000	\$1,512.87	\$0.00	\$1,512.87	\$18,154.44	\$0.00	\$0.00	\$26,710.00	\$0.00	\$1.00	\$0.00	\$0.00	\$0.00

0

\$0.00

Total Number of Vehicles

0

Estimated Total Annual Cost	\$0.00
Total Annual One Time Aftermarket Cost	\$0.00
Estimated Equity at 5 YR Lease Term (credit back to you)	\$0.00

Fulton County
10 Year Lease Projection

Fleet Size 236

	Fleet Size	Owned	Leased	Purchase
Average				\$1,500,000.00
Year 1 ('25)	236	167	69	
Year 2 ('26)	236	167	69	
Year 3 ('27)	236	167	69	
Year 4 ('28)	236	167	69	
Year 5 ('29)	236	167	69	
Year 6 ('30)	236	236	0	
Year 7 ('31)	236	236	0	
Year 8 ('32)	236	236	0	
Year 9 ('33)	236	236	0	
Year 10 ('34)	236	236	0	



FLEET

Lease	Equity (Owned)	Equity (Leased)	Total Budget	Net Cash
\$ 840,160.92	\$ 138,000.00		\$ 840,160.92	\$659,839.08
\$ 840,160.92	\$ -		\$ 840,160.92	\$659,839.08
\$ 840,160.92	\$ -		\$ 840,160.92	\$659,839.08
\$ 840,160.92	\$ -		\$ 840,160.92	\$659,839.08
\$ 840,160.92	\$ -		\$ 840,160.92	\$659,839.08
\$ -		\$ 686,987.00	\$ (686,987.00)	\$2,186,987.00
\$ -		\$ -	\$ -	\$1,500,000.00
\$ -		\$ -	\$ -	\$1,500,000.00
\$ -		\$ -	\$ -	\$1,500,000.00
\$ -		\$ -	\$ -	\$1,500,000.00
10 Year Savings				\$11,486,182.40

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MANAGEMENT