

COOPERATIVE PURCHASING/STATEWIDE/GSA

USE JUSTIFICATION FORM

Department Name: Department of Real Estate and Asset Management

Contract # and Title: (A) GSA Contract #GS-07F-169DA- Lenco Industries. Inc., (B) NJPA Contract #062117-DAC- Deere & Company dba John Deere, and (C) NJPA Contract #122017-SCA- Sewer Equipment Co., of America dba Jet-Vac Equipment Co., LLC

Date: March 2, 2021

In order to utilize the use of cooperative purchasing, statewide or a GSA contract the User Department is responsible for providing the following justification information:

1. Provide justification for the use of the cooperative purchasing/statewide/GSA contract your department would like to utilize:

These contracts will allow the County to purchase three (3) total 2021 specialized heavy equipment for two (2) Fulton County Departments. The Sheriff Department is purchasing one armored vehicle in the amount of \$398,802.00; and Public Works is purchasing two (2) specialized equipment: one (1) John Deere Gator ATV w/trailer in the amount of \$23,477.75 and one (1) GMC w/ 747-TK-ECO truck mounted pressure sewer in the amount of \$207,896.92. The total amount for both Departments is not to exceed \$630,177.67, using the statewide contract, the County is able to save money by participating in volume buying.

The benefits of this contract are as follows:

- Super competitive pricing
- Provide at 3% to 5% off MSRP to Sourcewell participating agencies
- Nozzles at 5% off MSRP
- Parts & accessories at 5% off MSRP
- Chassis are passed through to customer at cost
- Rental/rent to own payments 3% discount off published prices. Buyout price will be calculated per a & d above

2. Attach a copy of the cooperative purchasing/statewide/GSA contract document or the contract information.

See Attached

3. Provide an explanation regarding the cost analysis conducted and why utilizing this contract is best value. Costs must be analyzed to ensure that the use is best value for the County. (check all appropriate)

- ☒ leveraging benefits of volume purchasing
- ☒ volume discounts
- ☒ service delivery requirement advantages
- ☒ reduction of cycle times
- ☒ enhanced service specification

Additional information: