



## INTEROFFICE MEMORANDUM

**TO:** Felicia Strong-Whitaker, Chief Purchasing Agent,  
Director of Purchasing and Contract Compliance

**FROM:** Joseph Davis, Director, DREAM *JD*

**DATE:** March 11, 2024

**SUBJECT:** Recommendation Award – ITB#23ITB138805C-GS,  
Carpet, Carpet Installation and Repair Services  
Countywide FY2024

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**Recommendation:** We are recommending approval of the lowest bidders for, Bid# 23ITB138805C-GS, Carpet, Carpet Installation and Repair Services Countywide in the total amount of \$345,000, with (A) G.S.A.T. Restoration, Inc. dba Paul Davis of North Atlanta (Norcross, GA) in the amount of \$145,000; (B) HPI Floor, LLC (Atlanta, GA) in the amount of \$125,000; and (C) Brad Construction Company II (Fayetteville, GA) in the amount of \$75,000, to provide carpet, carpet tile installation and repair services on an “as-needed” basis for Countywide facilities. Effective upon execution of contracts through December 31, 2024, with two renewal options.

### DISCUSSION:

#### Basis of Award:

The recommendation for the award was based on the bidders’ prices for pulling up and removing existing carpet and furnishing and installation of new carpet tiles according to the specific project descriptions mentioned for Line Items #1 thru #9 for in the Bid Form. Therefore, totally these nine-line items for the total Base Bid Amount to determine the lowest responsible bidders to provide carpet, carpet tile installation and repair services Countywide.

#### Award Recommendation:

The Department received and evaluated four (4) bids to the solicitation. G.S.A.T. Restoration, Inc. dba Paul Davis of North Atlanta submitted the overall lowest base bid of \$20,355.04, then followed by HPI Floor, LLC. the 2<sup>nd</sup> lowest base bid of \$23,649.11, Brad Construction Company II the 3<sup>rd</sup> lowest base bid of \$30,208.81, and Greenheart Construction, Inc. the 4<sup>th</sup> lowest base bid of \$62,601.00.

Therefore after careful review of these bids, we recommended three (3) overall lowest and most responsive and responsible bidders: G.S.A.T. Restoration the overall lowest, HPI Floor the 2<sup>nd</sup> most responsive, and Brad Construction the 3<sup>rd</sup> most responsive, to provide carpet installation and repair services countywide on an as-needed basis for Fulton County for FY2024.

	<b>Recommended Bidder</b>	<b>Base Bid</b>	<b>Award Authority</b>
1	G.S.A.T. Restoration	\$20,355.04	\$145,000.00
2	HPI Floor	\$23,649.11	\$125,000.00
3	Brad Construction	\$30,208.81	\$75,000.00
	<b>Total</b>		<b>\$345,000.00</b>

Selecting three (3) carpet installation contractors provides us with the maximum flexibility and sufficient manpower resources to perform the required replacement and installation of new carpet flooring within all Countywide facilities in an expeditiously manner. Two (2) of the three (3) recommended Carpet contractors have a current or previous contract with Fulton County and have performed excellent and highly competent as a Carpet contractor for Fulton County as stated in their performance reports (see Exhibit 2).

These contracts are a time and materials contracts that require covering the cost for all labor, replacement, and installation of new carpet for County facilities. The requested spending authority in the total amount of \$345,000.00 is sufficient to cover the anticipated costs for FY2024.

*Joseph Davis*  
 Authorized Signature: Joseph N. Davis Date: 3/11/2024  
**(By Director/Deputy Director)**

If you require additional information, contact Harry Jordan at (404) 612-5933.

- Cc. Tim Dimond, Deputy Director, DREAM  
 John Adams, Administrator, DREAM  
 Willie Perryman, Building Maintenance Manager, DREAM  
 Vijay Nair, Building Maintenance Manager, DREAM  
 Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance  
 Gertis Strozier, APA, Team C, Purchasing & Contract Compliance  
 Harry Jordan, Contract Administrator, DREAM  
 Khandi Flowers, Contract Administrator, Purchasing & Compliance/DREAM