



# INTEROFFICE MEMORANDUM

**TO:** Felicia Strong-Whitaker, Chief Purchasing Agent  
Department of Purchasing & Contract Compliance

**FROM:** Evaluation Committee Recommendation Letter

**DATE:** October 16, 2023

**PROJECT:** #23RFP139745B-EC, Armed and Unarmed Security Services

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-reference project on behalf of the Fulton County Police Department.

Nine (9) qualified firms submitted proposals for evaluation and consideration for award of this project:

1. Universal Protection Service, LLC, dba Allied Universal Security Services
2. Andy Frain Services, Inc.
3. Securemedy, Incorporated
4. G11 Security Inc.
5. Strategic Security Corp.
6. Vets Securing America
7. Security Solutions of America
8. Pless Security Inc. dba PSI Security Service
9. Confidential Security Agency, Inc.

After review, evaluation and consideration of all available information related to the requirements and evaluation criteria of the RFP, the Evaluation Committee has determined that the proposal submitted by Universal Protection Service, LLC, dba Allied Universal Security Services., is the recommended vendor for the award of #23RFP139745B-EC, Armed and Unarmed Security Services with a final score of **92.26%**.

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The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their individual score is a part of the final scores in the attached Evaluation Matrix.


**SELECTION COMMITTEE MEMBERS:**

DocuSigned by:



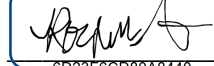
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Kenneth Schierle  
Police Captain

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Maureen Smith  
Police Sergeant

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Rochelle Alexander  
Police Lieutenant

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B78D0A35F5C54F0...  
Pamela Farmer-Height  
Security Specialist

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EVALUATION CRITERIA	WEIGHT	Universal Protection Service, LLC, dba Allied Universal Security Services	Andy Frain Services, Inc.	Securemedy, Incorporated	G11 Security Inc.	Strategic Security Corp	Vets Securing America	Security Solutions of America	Pless Security Inc. dba PSI Security Service	Confidential Security Agency, Inc.
Project Plan/Approach to Work	25.00%	25.00%	18.75%	15.63%	14.06%	14.06%	14.06%	10.94%	12.50%	12.50%
Qualifications of Key Personnel	18.00%	18.00%	14.63%	10.13%	9.00%	10.13%	9.00%	9.00%	5.63%	6.75%
Relevant Project Experience	30.00%	26.25%	20.63%	20.63%	13.13%	18.75%	15.00%	16.88%	15.00%	5.00%
Availability of Personnel	10.00%	8.75%	7.50%	5.63%	5.63%	5.63%	6.88%	5.00%	3.75%	4.38%
Local Preference	5.00%	5.00%	5.00%	5.00%	5.00%	0.00%	0.00%	0.00%	0.00%	5.00%
Service Disabled Veterans Preference	2.00%	0.00%	0.00%	0.00%	2.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Cost Proposal	10.00%	9.26%	9.61%	9.74%	10.00%	9.48%	8.57%	9.78%	8.90%	9.66%
<b>TOTAL SCORE:</b>	<b>100.00%</b>	<b>92.26%</b>	<b>76.11%</b>	<b>66.74%</b>	<b>60.81%</b>	<b>58.05%</b>	<b>53.50%</b>	<b>51.59%</b>	<b>45.78%</b>	<b>43.29%</b>