



# INTEROFFICE MEMORANDUM

**TO:** Felicia Strong-Whitaker, Director  
Department of Purchasing & Contract Compliance

**FROM:** Evaluation Committee Recommendation Letter

**DATE:** December 2, 2025

**PROJECT:** 25RFP1486848A-KM, Senior Transportation Services Assessment

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-referenced project on behalf of the Department of Senior Services.

Three (3) qualified firms submitted proposals for evaluation and consideration for award of this project:

1. Calyptus
2. Harvest GA
3. To The Point Transportation

After review of the technical proposals, the following firms were short-listed.

1. Calyptus

After review, evaluation, and consideration of all available information related to the requirements and evaluation criteria of the RFP, the Evaluation Committee has determined that the proposal submitted by **Calyptus**, with a total score of **81.16** is the recommended vendor for the award of 25RFP1486848A-KM, Senior Transportation Services Assessment.

Evaluation Committee Recommendation Letter

December 2, 2025

Page | 2

The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their score is a part of the final scores in the attached Evaluation Matrix.

**SELECTION COMMITTEE MEMBERS:**

*Ladisa Onyiliogwu*

---

Ladisa Onyiliogwu  
Director of Senior Services

*Kweli Rashied-Henry*

---

Kweli Henry  
Deputy Director of Senior Services

*Rafael Patterson*

---

Rafael Patterson  
Senior Program Manager

## Evaluation Committee Recommendation Letter

December 2, 2025

Page | 3

EVALUATION CRITERIA	WEIGHT	Calyptus	
Project Plan	28%	23.33%	
Qualifications of Key Personnel	20%	15.00%	
Relevant Project Experience/Past Exp.	20%	18.33%	
Availability of Key Personnel	10%	7.50%	
Local Preference	5%	0.00%	
Service Disabled Veterans Preference	2%	2.00%	
**Total Technical Scores**		66.16%	
Cost	15%	15.00%	
<b>TOTAL SCORE:</b>	<b>100%</b>	<b>81.16%</b>	

## 25RFP1486848A-KM - Senior Transportation Services Assessment (CLOSED)

### Activities

Date	Description
12/02/2025 02:46 PM EST	The Bid Evaluation Process has been finalized by Keisha Massey.
12/02/2025 02:43 PM EST	The "Price" Bid Evaluation Step has been finalized by Keisha Massey.
12/02/2025 02:43 PM EST	Keisha Massey has finalized their evaluations for the "Price" step.
12/02/2025 11:32 AM EST	The "Oral Presentation" Bid Evaluation Step has been finalized by Keisha Massey.
12/02/2025 11:09 AM EST	Bebe Love has finalized their evaluations for the "Oral Presentation" step.
12/02/2025 08:25 AM EST	Keisha Massey has finalized their evaluations for the "Oral Presentation" step.
11/26/2025 03:11 PM EST	Rafael Patterson has finalized their evaluations for the "Oral Presentation" step.
11/26/2025 01:58 PM EST	Ladisa Onyiliogwu has finalized their evaluations for the "Oral Presentation" step.
11/26/2025 12:48 PM EST	kweli Rashied-Henry has finalized their evaluations for the "Oral Presentation" step.
11/25/2025 03:41 PM EST	The "Technical" Bid Evaluation Step has been finalized by Keisha Massey.
11/18/2025 01:24 PM EST	Keisha Massey has finalized their evaluations for the "Technical" step.
11/13/2025 04:00 PM EST	kweli Rashied-Henry has finalized their evaluations for the "Technical" step.
11/13/2025 03:03 PM EST	Ladisa Onyiliogwu has finalized their evaluations for the "Technical" step.
11/12/2025 09:55 PM EST	Rafael Patterson has finalized their evaluations for the "Technical" step.
11/12/2025 05:31 PM EST	Bebe Love has finalized their evaluations for the "Technical" step.
11/10/2025 03:34 PM EST	The Bid Evaluation Process has been started by Keisha Massey.
10/15/2025 11:05 AM EDT	Bids have been unlocked by Keisha Massey.

### Bidders

**Electronic Bids**

3

**Manual Bids**

0

Bidders	Technical (/85)	Oral Presentation (/85)	Price (/15)	Final Score (/185)	Bid Rank
Calypus Org No: 1458602	66.16 (77.84%)	65.33 (76.86%)	15 (100%)	80.33 (43.42%)	1
Harvest GA Org No: 2485268	22 (25.88%)	35 (41.18%)	0 (0%)		N/A
To the point transportation Org No: 2809477	20.33 (23.92%)	23.67 (27.85%)	0 (0%)		N/A

### Technical LATE

**Status**

Finalized

**Weight**

85 pts

**Deadline**

11/13/2025 03:00 PM EST

Evaluators	Section Assigned	Status
Keisha Massey	Local Preference	Finalized
Ladisa Onyiliogwu	Project Plan/Approach to Work, Qualifications of Key Personnel, Relevant Project Experience/Past Performance, Availability of Key Personnel	Finalized

Evaluators	Section Assigned	Status
Bebe Love	Service Disabled Veterans	Finalized
kweli Rashied-Henry	Project Plan/Approach to Work, Qualifications of Key Personnel, Relevant Project Experience/Past Performance, Availability of Key Personnel	Finalized
Rafael Patterson	Project Plan/Approach to Work, Qualifications of Key Personnel, Relevant Project Experience/Past Performance, Availability of Key Personnel	Finalized

Bidders	Evaluation Status	Score (/85)	Score (%)	Final Decision
Calyptus Org No: 1458602	Finalized	66.16	77.84	Pass

Project Plan/Approach to Work			Weight 28%
Evaluators	Status	Score (/28)	Decision
Ladisa Onyiliogwu	Finalized	21	Pass
kweli Rashied-Henry	Finalized	21	Pass
Comment: Proposer addressed solicitation requirements and meets/exceeds expectations outlined in the scope of work. Prior and vast experience with transportation services assessments clearly defined.			
Rafael Patterson	Finalized	28	Pass

Qualifications of Key Personnel			Weight 20%
Evaluators	Status	Score (/20)	Decision
Ladisa Onyiliogwu	Finalized	5	Pass
kweli Rashied-Henry	Finalized	20	Pass
Comment: Proposer addressed solicitation requirements and meets/exceeds expectations outlined in the scope of work. Prior and vast experience with transportation services assessments clearly defined.			
Rafael Patterson	Finalized	20	Pass

Relevant Project Experience/Past Performance			Weight 20%
Evaluators	Status	Score (/20)	Decision
Ladisa Onyiliogwu	Finalized	15	Pass
kweli Rashied-Henry	Finalized	20	Pass
Comment: Proposer addressed solicitation requirements and meets/exceeds expectations outlined in the scope of work. Prior and vast experience with transportation services assessments clearly defined.			
Rafael Patterson	Finalized	20	Pass

Bidders	Evaluation Status	Score (/85)	Score (%)	Final Decision
Availability of Key Personnel				Weight 10%
Evaluators	Status	Score (/10)	Decision	
Ladisa Onyiliogwu	Finalized	7.5	Pass	
kweli Rashied-Henry	Finalized	10	Pass	
Comment: Proposer addressed solicitation requirements and meets/exceeds expectations outlined in the scope of work. Prior and vast experience with transportation services assessments clearly defined.				
Rafael Patterson	Finalized	5	Pass	
Local Preference				Weight 5%
Evaluators	Status	Score (/5)	Decision	
Keisha Massey	Finalized	0	Pass	
Service Disabled Veterans				Weight 2%
Evaluators	Status	Score (/2)	Decision	
Bebe Love	Finalized	2	Pass	
Harvest GA Org No: 2485268	Finalized	22	25.88	Pass
Project Plan/Approach to Work				Weight 28%
Evaluators	Status	Score (/28)	Decision	
Ladisa Onyiliogwu	Finalized	14	Pass	
kweli Rashied-Henry	Finalized	0	Pass	
Comment: Overall, the proposal is lacking specific details on how the transportation services assessment will be conducted.				
Rafael Patterson	Finalized	7	Pass	
Qualifications of Key Personnel				Weight 20%
Evaluators	Status	Score (/20)	Decision	
Ladisa Onyiliogwu	Finalized	10	Pass	
kweli Rashied-Henry	Finalized	5	Pass	
Comment: Overall, the proposal is lacking specific details on how the transportation services assessment will be conducted.				
Rafael Patterson	Finalized	10	Pass	

Bidders	Evaluation Status	Score (/85)	Score (%)	Final Decision
Relevant Project Experience/Past Performance				Weight 20%
Evaluators	Status	Score (/20)	Decision	
Ladisa Onyiliogwu	Finalized	5	Pass	
kweli Rashied-Henry	Finalized	0	Pass	
Comment: Overall, the proposal is lacking specific details on how the transportation services assessment will be conducted.				
Rafael Patterson	Finalized	0	Pass	
Availability of Key Personnel				Weight 10%
Evaluators	Status	Score (/10)	Decision	
Ladisa Onyiliogwu	Finalized	10	Pass	
kweli Rashied-Henry	Finalized	2.5	Pass	
Comment: Overall, the proposal is lacking specific details on how the transportation services assessment will be conducted.				
Rafael Patterson	Finalized	2.5	Pass	
Local Preference				Weight 5%
Evaluators	Status	Score (/5)	Decision	
Keisha Massey	Finalized	0	Pass	
Service Disabled Veterans				Weight 2%
Evaluators	Status	Score (/2)	Decision	
Bebe Love	Finalized	0	Pass	
To the point transportation Org No: 2809477	Finalized	20.33	23.92	Pass
Project Plan/Approach to Work				Weight 28%
Evaluators	Status	Score (/28)	Decision	
Ladisa Onyiliogwu	Finalized	0	Pass	
Comment: This organization is to be commended for submitting a proposal and expressing their interest in doing business with Fulton County.				
kweli Rashied-Henry	Finalized	0	Pass	
Comment: Proposal does not address minimum requirements outlined in the scope of work.				
Rafael Patterson	Finalized	21	Pass	

Bidders	Evaluation Status	Score (/85)	Score (%)	Final Decision
Qualifications of Key Personnel				Weight 20%
Evaluators	Status	Score (/20)	Decision	
Ladisa Onyiliogwu	Finalized	5	Pass	
Comment: This organization is to be commended for submitting a proposal and expressing their interest in doing business with Fulton County.				
kweli Rashied-Henry	Finalized	0	Pass	
Comment: Proposal does not address minimum requirements outlined in the scope of work.				
Rafael Patterson	Finalized	10	Pass	

Relevant Project Experience/Past Performance			
Evaluators	Status	Score (/20)	Decision
Ladisa Onyiliogwu	Finalized	5	Pass
Comment: This organization is to be commended for submitting a proposal and expressing their interest in doing business with Fulton County.			
kweli Rashied-Henry	Finalized	0	Pass
Comment: Proposal does not address minimum requirements outlined in the scope of work.			
Rafael Patterson	Finalized	10	Pass

Availability of Key Personnel			
Evaluators	Status	Score (/10)	Decision
Ladisa Onyiliogwu	Finalized	2.5	Pass
Comment: This organization is to be commended for submitting a proposal and expressing their interest in doing business with Fulton County.			
kweli Rashied-Henry	Finalized	0	Pass
Comment: Proposal does not address minimum requirements outlined in the scope of work.			
Rafael Patterson	Finalized	7.5	Pass

Local Preference			
Evaluators	Status	Score (/5)	Decision
Keisha Massey	Finalized	0	Pass

Bidders	Evaluation Status	Score (/85)	Score (%)	Final Decision
Service Disabled Veterans				Weight 2%
Evaluators	Status	Score (/2)	Decision	
Bebe Love	Finalized	0	Pass	

**Oral Presentation**

**Status** Finalized  
**Weight** 85 pts

Evaluators	Section Assigned	Status
Keisha Massey	Local Preference	Finalized
Ladisa Onyiliogwu	Project Plan/Approach to Work, Relevant Project Experience/Past Performance, Qualifications of Key Personnel, Availability of Key Personnel	Finalized
kweli Rashied-Henry	Project Plan/Approach to Work, Relevant Project Experience/Past Performance, Qualifications of Key Personnel, Availability of Key Personnel	Finalized
Rafael Patterson	Project Plan/Approach to Work, Relevant Project Experience/Past Performance, Qualifications of Key Personnel, Availability of Key Personnel	Finalized
Bebe Love	Service Disabled Veterans	Finalized

Bidders	Evaluation Status	Score (/85)	Score (%)	Final Decision
Calyptus Org No: 1458602	Finalized	65.33	76.86	Pass

Project Plan/Approach to Work				Weight 28%
Evaluators	Status	Score (/28)	Decision	
Ladisa Onyiliogwu	Finalized	21	Pass	
kweli Rashied-Henry	Finalized	21	Pass	
Comment: Proposer addressed solicitation requirements and meets/exceeds expectations outlined in the scope of work. Prior and vast experience with transportation services assessments clearly defined.				
Rafael Patterson	Finalized	28	Pass	

Bidders	Evaluation Status	Score (/85)	Score (%)	Final Decision
Relevant Project Experience/Past Performance				Weight 20%
Evaluators	Status	Score (/20)	Decision	
Ladisa Onyiliogwu	Finalized	5	Pass	
kweli Rashied-Henry	Finalized	20	Pass	
Comment: Proposer addressed solicitation requirements and meets/exceeds expectations outlined in the scope of work. Prior and vast experience with transportation services assessments clearly defined.				
Rafael Patterson	Finalized	20	Pass	

Qualifications of Key Personnel			
Evaluators	Status	Score (/20)	Decision
Ladisa Onyiliogwu	Finalized	15	Pass
kweli Rashied-Henry	Finalized	20	Pass
Comment: Proposer addressed solicitation requirements and meets/exceeds expectations outlined in the scope of work. Prior and vast experience with transportation services assessments clearly defined.			
Rafael Patterson	Finalized	15	Pass

Availability of Key Personnel			
Evaluators	Status	Score (/10)	Decision
Ladisa Onyiliogwu	Finalized	7.5	Pass
kweli Rashied-Henry	Finalized	10	Pass
Comment: Proposer addressed solicitation requirements and meets/exceeds expectations outlined in the scope of work. Prior and vast experience with transportation services assessments clearly defined.			
Rafael Patterson	Finalized	7.5	Pass

Local Preference			
Evaluators	Status	Score (/5)	Decision
Keisha Massey	Finalized	0	Pass

Service Disabled Veterans			
Evaluators	Status	Score (/2)	Decision
Bebe Love	Finalized	2	Pass

Bidders	Evaluation Status	Score (/85)	Score (%)	Final Decision
Harvest GA Org No: 2485268	Finalized	35	41.18	Pass

Project Plan/Approach to Work				Weight 28%
Evaluators	Status	Score (/28)	Decision	
Ladisa Onyiliogwu	Finalized	14	Pass	
kweli Rashied-Henry	Finalized	0	Pass	
Comment: Overall, the proposal is lacking specific details on how the transportation services assessment will be conducted.				
Rafael Patterson	Finalized	21	Pass	

Relevant Project Experience/Past Performance				Weight 20%
Evaluators	Status	Score (/20)	Decision	
Ladisa Onyiliogwu	Finalized	10	Pass	
kweli Rashied-Henry	Finalized	0	Pass	
Comment: Overall, the proposal is lacking specific details on how the transportation services assessment will be conducted.				
Rafael Patterson	Finalized	15	Pass	

Qualifications of Key Personnel				Weight 20%
Evaluators	Status	Score (/20)	Decision	
Ladisa Onyiliogwu	Finalized	5	Pass	
kweli Rashied-Henry	Finalized	5	Pass	
Comment: Overall, the proposal is lacking specific details on how the transportation services assessment will be conducted.				
Rafael Patterson	Finalized	15	Pass	

Availability of Key Personnel				Weight 10%
Evaluators	Status	Score (/10)	Decision	
Ladisa Onyiliogwu	Finalized	10	Pass	
kweli Rashied-Henry	Finalized	2.5	Pass	
Comment: Overall, the proposal is lacking specific details on how the transportation services assessment will be conducted.				
Rafael Patterson	Finalized	7.5	Pass	

Local Preference				Weight 5%
Evaluators	Status	Score (/5)	Decision	
Keisha Massey	Finalized	0	Pass	

Bidders	Evaluation Status	Score (/85)	Score (%)	Final Decision
Service Disabled Veterans				Weight 2%
Evaluators	Status		Score (/2)	Decision
Bebe Love	Finalized		0	Pass
To the point transportation Org No: 2809477	Finalized	23.67	27.85	Pass
Project Plan/Approach to Work				Weight 28%
Evaluators	Status		Score (/28)	Decision
Ladisa Onyiliogwu	Finalized		0	Pass
kweli Rashied-Henry	Finalized		0	Pass
Comment: Proposal does not address minimum requirements outlined in the scope of work.				
Rafael Patterson	Finalized		21	Pass
Relevant Project Experience/Past Performance				Weight 20%
Evaluators	Status		Score (/20)	Decision
Ladisa Onyiliogwu	Finalized		5	Pass
kweli Rashied-Henry	Finalized		0	Pass
Comment: Proposal does not address minimum requirements outlined in the scope of work.				
Rafael Patterson	Finalized		15	Pass
Qualifications of Key Personnel				Weight 20%
Evaluators	Status		Score (/20)	Decision
Ladisa Onyiliogwu	Finalized		5	Pass
kweli Rashied-Henry	Finalized		0	Pass
Comment: Proposal does not address minimum requirements outlined in the scope of work.				
Rafael Patterson	Finalized		15	Pass
Availability of Key Personnel				Weight 10%
Evaluators	Status		Score (/10)	Decision
Ladisa Onyiliogwu	Finalized		2.5	Pass
kweli Rashied-Henry	Finalized		0	Pass
Comment: Proposal does not address minimum requirements outlined in the scope of work.				
Rafael Patterson	Finalized		7.5	Pass

Bidders	Evaluation Status	Score (/85)	Score (%)	Final Decision
Local Preference				Weight 5%
Evaluators	Status	Score (/5)	Decision	
Keisha Massey	Finalized	0	Pass	

Service Disabled Veterans				Weight 2%
Evaluators	Status	Score (/2)	Decision	
Bebe Love	Finalized	0	Pass	

**Price**  
**Status** Finalized  
**Weight** 15 pts

Evaluators	Status
Keisha Massey	Finalized

Bidders	Evaluation Status	Score (/15)	Score (%)	Final Decision
Calyptus Org No: 1458602	Finalized	15	100	Pass
Harvest GA Org No: 2485268	Finalized	0	0	Fail
Comment: The vendor did not pass the oral presentation				
To the point transportation Org No: 2809477	Finalized	0	0	Fail
Comment: The vendor did not pass the oral presentation				

**Final Score**  
**Status** Finalized

Bidders	Final Score (/185)
Calyptus Org No: 1458602	80.33 pts Original: 146.49 pts 43.42%



## DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

### BID TABULATION SHEET

Keisha Massey, Assistant Purchasing Agent

Date: 12/02/2025

**25RFP1486848A-KM, Senior Transportation Services Assessment**

**Number of Proposals Received: 3**

Respondent's Name		Bid Amount
1.	Calyptus	\$133,920.00
2.	Harvest GA	\$41,883.70
3.	To The Point Transportation	\$53,440.00
4.		
5.		
6.		