DEPARTMENT OF PUBLIC WORKS INTEROFFICE MEMORANDUM



TO: Felicia Strong-Whitaker, Purchasing

FROM: David Clark, Director

DATE: November 12, 2025

SUBJECT: 25ITB1482633A-JWT

Sewer System and Manhole Camera Inspection Services

On October 14, 2025, the Department of Purchasing opened an Invitation to Bid (ITB). There were nine (9) responses. Sweeping Corporation of America LLC, provided the overall lowest responsive and responsible bid.

However, the Department of Public Works requested each bidder provide reference that showed they completed work in total for said municipalities exceeding the specified one million lineal feet of sewer system cleaning in which Sweeping Corporation of America LLC, could not provide. Due to this the Department of Public Works is requesting that we move forward with the second lowest bidder Video Industrial Services, Inc.

Therefore, the Department of Public Works is requesting the award to the second overall lowest responsive and responsible bidder, Video Industrial Services, Inc, in the amount of \$550,000.00.

If you require additional information, please contact David Clark 404-612-2804.

cc: Roy Barnes, Deputy Director, Public Works A. O. 10-23-25 Gerald Pace, Deputy Director, Administration, Public Works Andrenette Whitlow, Material Management Manager, Public Works Brian Jones, Chief Assistant Purchasing Agent, Purchasing