



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Chief Purchasing Agent,
Director of Purchasing and Contract Compliance

FROM: Joseph Davis, Director, DREAM

DATE: September 12, 2023

SUBJECT: Recommendation Award – ITB #23ITB138304C-JNJ, ,
Standby Fencing Installation and Repair -FY2024

Recommendation: We are recommending approval of the lowest bidder for, ITB #23ITB138304C-JNJ, Standby Fencing Installation and Repair in the amount of \$200,000 with Allied Fence Company, Inc. (Mableton, GA)), to provide standby fencing installation and repair on an “as needed” basis for boilers located within selected Fulton County facilities. Effective dates: January 1, 2024 through December 31, 2024, with two renewal options.

DISCUSSION: The recommendation for the award is based on bidders’ prices per Sections. **Section A:** Chain Link (galvanized & vinyl coated) Fence and **Section B:** Ornamental Iron and Steel Fence, which includes the Contractor’s calculation from a given estimated annual project number for new installation and repair cost, per hourly rate, number of laborers, number of required hours, and total materials cost for each similar project to provide standby fencing installation and repair for Fulton County facilities for FY2024.

The Department received and evaluated two (2) bids to the solicitation. Allied Fence Company, Inc. submitted the overall lowest bid in the amount of \$89,029.00 and Stembridge Custom Metals, Inc. submitted the next lowest bid in the amount of \$138,716.00. Therefore, after careful review, we recommend Allied Fence Company, Inc. as the lowest responsive and responsible bidder to provide on-site standby installation and repair services countywide for Fulton County for FY2024. Allied Fence has the current contract with Fulton County and has performed very good and highly competent as a fencing contractor for Fulton County as stated in their performance report.

Recommended Bidder	Base Bid Amount	Award Authority
Allied Fence Company	\$89,029.00	\$200,000.00

This is a Standby Contract that is dependent on the availability of resources provided as part of DREAM Pay as You Go capital program, FCURA bond, and end-user/departmental operating/capital funding as identified” adopted for FY2024.

This is a time and material contract. The requested spending authority in the total amount of \$200,000 covers the cost for materials and labor hours for the replacement and maintenance repairs for installation of galvanized chain link fencing for FY2024.

Authorized Signature: *Joseph Davis*
Joseph N. Davis Date: 9/12/2023
(By Director/Deputy Director)

If you require additional information, contact Joanna Hernandez at (404) 612-6127.

Cc. Tim Dimond, Deputy Director, DREAM
John Adams, Administrator, DREAM
Dexter Dyer, Building Maintenance Manager, DREAM
Carlos Sutton, Trades Manager, DREAM
Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance
Harry Jordan, Contract Administrator, DREAM
Khandi Flowers, Contract Administrator, Purchasing & Compliance/DREAM
Joanna Hernandez, Contracting Officer, Purchasing & Compliance/DREAM