



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Director of Purchasing
and Contract Compliance

FROM: Joseph Davis, Director, DREAM 

DATE: June 29, 2021

SUBJECT: **Recommendation Award - #21ITB129107C-GS**
Uniforms and Related Accessories

RECOMMENDATION: We are requesting approval to recommend the lowest responsible bidder, Bid #21ITB129107C-GS, Uniforms and Related Accessories in the total amount of \$55,000 with NAFECO (Norcross, GA) to provide uniforms and related accessories for DREAM (Department of Real Estate and Asset Management). Effective dates: from August 1, 2021 through December 31, 2021, with two renewal options.

DISCUSSION: The County received three (3) bids and evaluated. The vendor, Galls LLC. (Lexington, KY) submitted the lowest bid, however, they put 17 no-bids (12%) among total 147 items and DREAM had experience numerous issues associated with this vendor for the last three years period from FY2015 thru FY2017. During these terms, CPR rates of the vendor were as low as 1.0 - 0.8 as shown attached. Therefore, the department recommends the 2nd lowest vendor, NAFECO to provide uniforms and related accessories, they submitted the lowest items on the 58 items among total 147 items in response to the Bid #21ITB129107C-GS.

If you require additional information, contact Sang Kim, Contracting Officer at ext. 26127.

ATTACHMENT: Bid Tabulation Sheet
Vendor Galls Prior Contractor Performance Reports

cc: Michael Ross, Administrator, DREAM
Calvin Gamble, Material Maintenance Manager, DREAM
Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance
Harry Jordan, Contract Management Administrator, Purchasing/DREAM
Sang Gon Kim, Contracting Officer, Purchasing/DREAM



INTEROFFICE MEMORANDUM

TO: Joseph Davis, Director 

THRU: Michael Ross, Administrator

FROM: Calvin Gamble, Material Management Manager,
DREAM

DATE: June 22, 2021

SUBJECT: Recommendation – 21ITB129107C-GS Uniforms
and Related Accessories FY2021

Amount Requested: Requested Amount: Total \$ **55,000.00**

Contract Term: 12 month and two one-year renewal options

Funding Line: 100-520-5222-1455

Recommendation;

Recommended Vendor	Award Amount	Notes
	\$55,000.00	Due to numerous service and delivery issues associated with vendor Galls on a prior uniform purchase contract, see attached documentation. and non-responsiveness on line items, 25,26,27,45,53,54,63,80,81,87,88,89,90,104,121,122 and 131 in the current contract. DREAM is recommending the next lowest bidder NAFECO

Verification Notes:

Attachment:

1. Evaluation spreadsheet – Detail tabulation sheet

cc: Harry Jordan, Contract Compliance Administrator