



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Director
Department of Purchasing & Contract Compliance

FROM: Evaluation Committee Recommendation Letter

DATE: August 21, 2025

PROJECT: 25RFPDENT052325C-MH, Dental Plan Services

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-reference project on behalf of the Finance Department.

Three (3) qualified firms submitted proposals for evaluation and consideration for award of the Dental section of this project:

1. Aetna Life Insurance
2. Cigna Health and Life Insurance
3. Anthem BCBS
4. Delta Dental Insurance
5. Humana Dental Insurance Company

After review, evaluation and consideration of all available information related to the requirements and evaluation criteria of the RFP, the Evaluation Committee has determined that the proposal submitted by **Aetna Life Insurance** with a total score of **88.45** is the recommended vendor for the award of **25RFPDENT052325C-MH, Dental Plan Services**.

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The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their individual score is a part of the final scores in the attached Evaluation Matrix.

SELECTION COMMITTEE MEMBERS:

Signed by:

Shameka Porter

Shameka Porter

Assistant Benefits Manager

Signed by:

Stacey Jones

Stacey Jones,

Deputy Chief Human Resources Officer

DocuSigned by:

Telka Christian

Telka Christian

, Staff Operations Officer

DocuSigned by:

Verna Thomas

Verna Thomas, Employee Benefits Supervisor
Finance Department

Signed by:

Ray Turner

Ray Turner,

Deputy Director

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EVALUATION CRITERIA	WEIGHT	Aetna Life Insurance	Delta Dental Insurance	Cigna Health and Life Insurance	Anthem BCBS	Humana Dental Insurance Company
Experience and Account Management	15	14.25	14.25	14.25	12.75	13.5
Plan Administration-member Services, info security, eligibility, communications, claims payment, reporting, billing, etc.	20	18	17	16	15	15
Plan Services Capabilities-wellness programs, disease/condition management programs, technology (portal, mobile app, telehealth, etc.), innovation, flexibility, etc.	20	14.2	17	15	16	16
Network-access, provider breadth/depth/quality	13	13	10.8	10.2	10.2	9
Quality of Proposal	5	4	4.5	4.5	4	3.75
Local Preference	5	5	5	5	5	5
Service Disabled Veterans Preference	2	0	0	0	0	0
Cost Proposal	20	20	17.60	19.47	17.60	17.14
TOTAL SCORE:	100.00	88.45	86.15	84.42	80.55	79.39

**To sum Total Score columns highlight the row and press F9*

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Mark Hawks

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Purchasing & Contract Compliance, Suite 1168

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Atlanta, GA 30303

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Shameka Porter

shameka.porter@fultoncountyga.gov

Assistant Benefits Manager

Finance

Security Level: Email, Account Authentication
(None)

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Shameka Porter
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Stacey Jones

stacey1.jones@fultoncountyga.gov

Deputy Chief Human Resources Officer

Fulton County Government

Security Level: Email, Account Authentication
(None)

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Stacey Jones
8F428359E05C417...

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Telka Christian

Telka.Christian@fultoncountyga.gov

, Staff Operations Officer

Human Resources Managemen

Security Level: Email, Account Authentication
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Telka Christian
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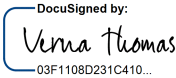
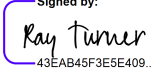
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<p>Ray Turner Ray.Turner@fultoncountytga.gov Deputy Director Fulton County Government Security Level: Email, Account Authentication (None)</p> <p>Electronic Record and Signature Disclosure: Not Offered via DocuSign</p>	<p>Signed by:  43EAB45F3E5E409...</p> <p>Signature Adoption: Pre-selected Style Using IP Address: 104.129.207.85</p>	<p>Sent: 8/21/2025 11:06:22 AM Viewed: 8/21/2025 11:14:30 AM Signed: 8/21/2025 11:14:46 AM</p>
<p>Felicia Strong-Whitaker felicia.strong-whitaker@fultoncountytga.gov Chief Purchasing Agent Fulton County Government Security Level: Email, Account Authentication (None)</p> <p>Electronic Record and Signature Disclosure: Not Offered via DocuSign</p>		<p>Sent: 8/21/2025 11:14:47 AM</p>
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