



DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACT RENEWAL AGREEMENT

DEPARTMENT: Real Estate and Asset Management

BID/RFP# NUMBER: 20RFP123434K-BKJ

BID/RFP# TITLE: Standby Landscape Design and Installation Countywide

ORIGINAL APPROVAL DATE: 11/4/2020

RENEWAL EFFECTIVE DATES: 1/1/2022 through 12/31/2022

RENEWAL OPTION #: 1 OF 2

NUMBER OF RENEWAL OPTIONS: 2

RENEWAL AMOUNT: \$300,000.00

COMPANY'S NAME: Ed Castro Landscape, Inc.

ADDRESS: 1125 Old Ellis Road

CITY: Roswell

STATE: Georgia

ZIP: 30076

This Renewal Agreement No. ____ was approved by the Fulton County Board of Commissioners on BOC DATE: _____ BOC NUMBER: _____

SIGNATURES: SEE NEXT PAGE

SIGNATURES:

Vendor agrees to accept the renewal option and abide by the terms and conditions set forth in the contract and specifications as referenced herein: 20RFP123434K-BKJ

FULTON COUNTY, GEORGIA

DocuSigned by:

Robert L. Pitts

Robert L. Pitts, Chairman
Fulton County Board of Commissioners

ATTEST:

DocuSigned by:

Tonya R. Grier

Tonya R. Grier
Clerk to the Commission

(Affix County Seal)



AUTHORIZATION OF RENEWAL:

DocuSigned by:

Joseph N. Davis

Joseph N. Davis, Director
Department of Real Estate and Asset
Management

ED CASTRO LANDSCAPE, INC.

Ed Castro

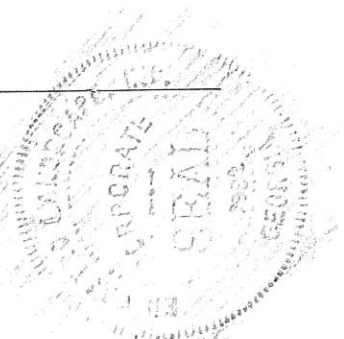
Ed Castro
President

ATTEST:

Claire Sinder

Secretary/
Assistant Secretary

(Affix Corporate Seal)



ATTEST:

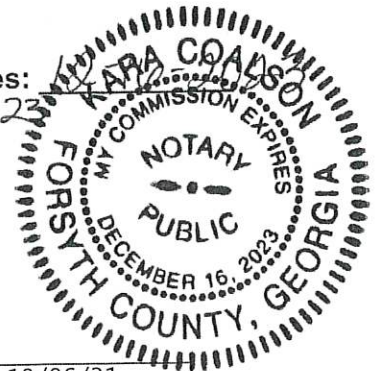
Kara Coats

Notary Public

County: *Forsyth*

Commission Expires: *12-16-23*

(Affix Notary Seal)



Please select RCS or RM from the checkbox

☒ RCS

☐ RM

ITEM#: xxx RCS: xxx
RECESS MEETING

ITEM#: 21-0751 RM: 10/06/21
REGULAR MEETING

Certificate Of Completion

Envelope Id: 5842AE85255049B280DA05051F061836

Status: Completed

Subject: 20RFP123434K-BKJ, Standby Landscape Design and Installation Countywide

Parcel ID:

Source Envelope:

Document Pages: 4

Signatures: 4

Envelope Originator:

Certificate Pages: 6

Initials: 0

Brian Jones

AutoNav: Enabled

Stamps: 1

141 Pryor Street

Envelopeld Stamping: Enabled

Purchasing & Contract Compliance, Suite 1168

Time Zone: (UTC-05:00) Eastern Time (US &

Atlanta, GA 30303

Canada)

brian.jones@fultoncountyga.gov

IP Address: 172.6.218.83

Record Tracking

Status: Original

Holder: Brian Jones

Location: DocuSign

10/7/2021 9:32:47 AM

brian.jones@fultoncountyga.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Fulton County Government

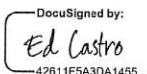
Location: DocuSign

Signer Events

Ed Castro

e.castro@edcastro.com

President

Security Level: Email, Account Authentication
(None)**Signature**DocuSigned by:

42611F5A3DA1455...**Timestamp**

Sent: 10/7/2021 9:48:41 AM

Viewed: 10/7/2021 1:41:20 PM

Signed: 10/11/2021 12:20:40 PM

Signature Adoption: Pre-selected Style

Using IP Address: 50.251.162.241

Electronic Record and Signature Disclosure:

Accepted: 10/7/2021 1:41:20 PM

ID: 9564a811-2fa9-4575-b0d2-638146de2b9d

Brian Jones

brian.jones@fultoncountyga.gov

Assistant Purchasing Agent

Fulton County Government

Security Level: Email, Account Authentication
(None)**Completed**

Using IP Address: 172.6.218.83

Sent: 10/12/2021 11:15:08 PM

Viewed: 10/12/2021 11:21:15 PM

Signed: 10/12/2021 11:21:31 PM

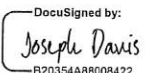
Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Joseph Davis

Joseph.Davis@fultoncountyga.gov

Director

Security Level: Email, Account Authentication
(None)DocuSigned by:

B20354A88008422...

Sent: 10/12/2021 11:21:33 PM

Viewed: 10/13/2021 7:24:33 AM

Signed: 10/13/2021 7:27:15 AM

Signature Adoption: Pre-selected Style

Using IP Address: 73.7.148.93

Signed using mobile

Electronic Record and Signature Disclosure:

Accepted: 10/13/2021 7:24:33 AM

ID: 29594ebb-9000-4996-b959-89c68f32c84b

Nikki Peterson

nikki.peterson@fultoncountyga.gov

Deputy Clerk to the Board of Commissioners

Fulton County Government

Security Level: Email, Account Authentication
(None)**Completed**


Using IP Address: 166.137.19.14

Sent: 10/13/2021 7:27:17 AM

Viewed: 10/14/2021 4:07:01 PM

Signed: 10/14/2021 4:08:07 PM

Electronic Record and Signature Disclosure:

Signer Events	Signature	Timestamp
<p>Accepted: 11/27/2017 1:39:37 PM ID: b7ce88ee-0c66-4f3a-bfee-705e0af602d8</p> <p>Robert L. Pitts harriet.thomas@fultoncountytga.gov Chairman Security Level: Email, Account Authentication (None)</p>	<p>DocuSigned by: <i>Robert L. Pitts</i> 14E1B4AA5F6A44A...</p> <p>Signature Adoption: Pre-selected Style Using IP Address: 68.208.197.4</p>	<p>Sent: 10/14/2021 4:08:09 PM Viewed: 10/14/2021 4:14:21 PM Signed: 10/14/2021 4:14:34 PM</p>
<p>Electronic Record and Signature Disclosure: Accepted: 10/14/2021 4:14:21 PM ID: fc92cd7a-c289-4a12-8890-704f9a62c76b</p> <p>Tonya R. Grier tonya.grier@fultoncountytga.gov Interim Clerk to the Commission Fulton County Security Level: Email, Account Authentication (None)</p>	<p>DocuSigned by: <i>Tonya R. Grier</i> EEC476C4837548D...</p>  <p>Signature Adoption: Pre-selected Style Using IP Address: 99.96.24.191</p>	<p>Sent: 10/14/2021 4:14:36 PM Viewed: 10/14/2021 5:52:57 PM Signed: 10/14/2021 5:53:04 PM</p>
<p>Electronic Record and Signature Disclosure: Accepted: 3/16/2018 10:54:59 AM ID: f3f241e8-3027-4447-9476-6cf20ae25dd4</p> <p>Brian Jones brian.jones@fultoncountytga.gov Assistant Purchasing Agent Fulton County Government Security Level: Email, Account Authentication (None)</p> <p>Electronic Record and Signature Disclosure: Not Offered via DocuSign</p>	<p>Completed</p> <p>Using IP Address: 172.6.218.83</p>	<p>Sent: 10/14/2021 5:53:08 PM Viewed: 10/15/2021 9:36:05 AM Signed: 10/15/2021 9:36:16 AM</p>
In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
<p>Dian DeVaughn dian.devaughn@fultoncountytga.gov Security Level: Email, Account Authentication (None)</p> <p>Electronic Record and Signature Disclosure: Not Offered via DocuSign</p>	<div>COPIED</div>	<p>Sent: 10/15/2021 9:36:20 AM</p>
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	10/7/2021 9:48:41 AM
Certified Delivered	Security Checked	10/15/2021 9:36:05 AM
Signing Complete	Security Checked	10/15/2021 9:36:16 AM
Completed	Security Checked	10/15/2021 9:36:20 AM

Payment Events	Status	Timestamps
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Electronic Record and Signature Disclosure
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CONSUMER DISCLOSURE

From time to time, Carahsoft OBO Fulton County, Georgia (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign, Inc. (DocuSign) electronic signing system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to these terms and conditions, please confirm your agreement by clicking the 'I agree' button at the bottom of this document.

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At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after signing session and, if you elect to create a DocuSign signer account, you may access them for a limited period of time (usually 30 days) after such documents are first sent to you. You may request delivery of such paper copies from us by following the procedure described below.

Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. To indicate to us that you are changing your mind, you must withdraw your consent using the DocuSign 'Withdraw Consent' form on the signing page of a DocuSign envelope instead of signing it. This will indicate to us that you have withdrawn your consent to receive required notices and disclosures electronically from us and you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

How to contact Carahsoft OBO Fulton County, Georgia:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: glenn.king@fultoncountyga.gov

To advise Carahsoft OBO Fulton County, Georgia of your new e-mail address

To let us know of a change in your e-mail address where we should send notices and disclosures electronically to you, you must send an email message to us at glenn.king@fultoncountyga.gov and in the body of such request you must state: your previous e-mail address, your new e-mail address. We do not require any other information from you to change your email address..

In addition, you must notify DocuSign, Inc. to arrange for your new email address to be reflected in your DocuSign account by following the process for changing e-mail in the DocuSign system.

To request paper copies from Carahsoft OBO Fulton County, Georgia

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an e-mail to glenn.king@fultoncountyga.gov and in the body of such request you must state your e-mail address, full name, US Postal address, and telephone number. We will bill you for any fees at that time, if any.

To withdraw your consent with Carahsoft OBO Fulton County, Georgia

To inform us that you no longer want to receive future notices and disclosures in electronic format you may:

- i. decline to sign a document from within your DocuSign session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;
- ii. send us an e-mail to glenn.king@fultoncountyga.gov and in the body of such request you must state your e-mail, full name, US Postal Address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

Required hardware and software

Operating Systems:	Windows® 2000, Windows® XP, Windows Vista®; Mac OS® X
Browsers:	Final release versions of Internet Explorer® 6.0 or above (Windows only); Mozilla Firefox 2.0 or above (Windows and Mac); Safari™ 3.0 or above (Mac only)
PDF Reader:	Acrobat® or similar software may be required to view and print PDF files
Screen Resolution:	800 x 600 minimum
Enabled Security Settings:	Allow per session cookies

** These minimum requirements are subject to change. If these requirements change, you will be asked to re-accept the disclosure. Pre-release (e.g. beta) versions of operating systems and browsers are not supported.

Acknowledging your access and consent to receive materials electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please verify that you were

able to read this electronic disclosure and that you also were able to print on paper or electronically save this page for your future reference and access or that you were able to e-mail this disclosure and consent to an address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format on the terms and conditions described above, please let us know by clicking the 'I agree' button below.

By checking the 'I agree' box, I confirm that:

- I can access and read this Electronic CONSENT TO ELECTRONIC RECEIPT OF ELECTRONIC CONSUMER DISCLOSURES document; and
- I can print on paper the disclosure or save or send the disclosure to a place where I can print it, for future reference and access; and
- Until or unless I notify Carahsoft OBO Fulton County, Georgia as described above, I consent to receive from exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to me by Carahsoft OBO Fulton County, Georgia during the course of my relationship with you.

Schedule I

Grow the Good Fulton County

Would put over \$610,000 worth of fresh fruit and vegetables directly into the hands of SNAP families in Fulton County.

- SNAP is a sustainable entitlement program
- WWG has been doubling SNAP benefits on fruits and vegetables in Fulton County since 2009

Would provide \$915,000 in economic activity directly to Fulton County farmers and small grocery stores.

Would provide WWG the funds necessary to open more sites across the county to meet the ever increasing food insecurity challenges in Fulton County.

Currently operating in 23 locations across the county and will open a minimum of 10 new locations with priority given to locations where we are not currently operating.

- Looking to expand to brick and mortar locations because of the expanded operating hours.
- Will add new Farm Partners Miller City and Urban Farm in South Fulton
- In order to ensure greater community participation, WWG will host 3 focus groups with current Fulton County SNAP recipients to determine new locations (will provide gift certificates to participants)

WWG uses Salesforce to measure fruit and vegetables incentive utilization across all locations

- Tracks EBT swipes
- Tracks amount of incentives provided
- Tracks incentive use at each location
- Tracks number of new participants
- Tracks number of returning participants

WWG performs an annual customer satisfaction survey at locations and uses customer feedback to inform decision making around the program. These satisfaction surveys inform program success and obstacles and provide direct feedback to further shape and develop the program.

WWG will also provide SNAP enrollment screenings at Fulton County locations to assist families with enrollments and renewals. These SNAP enrollment screenings will be held at the various partner locations and at the WWG Office on Cleveland Ave. in East Point.

WWG will host additional Plant2Plate events in Fulton County during the proposed period. Plant2Plate is a project that provides SNAP beneficiaries with fruit and vegetable plants and free gardening kits to grow fresh food safely at home. Plant starts are eligible for purchase with EBT and this project has proved to be a wonderful first exposure shopping at local farms.

	Notes
Administrative	\$46,000.00
Focus Groups/Community Input	\$7,000.00
Advertising	
Digital & Radio Advertising	\$8,000.00 via Facebook, Nextdoor, Google, radio
Marta Signs	\$12,000.00
Printing	\$3,000.00
Infrastructure	
EBT machines	\$2,000.00 for new locations
Tokens	\$4,000.00 used at farmers markets
Delivery Fees	\$8,000.00 to subsidize fee for EBT users
Food Incentives Locations	anticipated 35% based on a 5 year forecast
Aluma Farm	\$2,000.00
Castleberry Hills	\$1,000.00
Truly Living Well	\$5,000.00
East Point Farmers	\$10,000.00
Freedom Farmers	\$14,000.00
Bankhead Market (Marta)	\$5,000.00
College Park Market (Marta)	\$7,000.00
Five Points Market (Marta)	\$5,000.00
H.E. Holmes Market (Marta)	\$5,000.00
Good Samaritan	\$2,000.00
Grant Park Farmers	\$10,000.00
Peachtree Road Farmers	\$12,000.00
Ponce City Market	\$3,000.00
Virginia Highlands Market	\$3,000.00
West End Market (Marta)	\$7,000.00
Westside Growers Market	\$2,000.00
Gilliam Farm	\$5,000.00
Patchwork City Farm	\$5,000.00
Miller City Farm	\$7,000.00
Urban Farm	\$5,000.00
New Site (South County)	\$5,000.00
Delivery Options	Fulton County
Atlanta Harvest	\$20,000.00
Mobile Markets/Pop ups	
Fulton Fresh	\$25,000.00

Truly Living Well Mobile	\$10,000.00
Atlanta Harvest	\$15,000.00
Market 166	\$5,000.00

Brick and Mortar Retailer

Jesse Hill Market (Grady)	\$10,000.00
New sites to be determined	\$100,000.00 already identified 2 locations

Total Food Incentives	\$305,000.00	77.22%
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Total Budget	\$395,000.00
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DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

CONTRACT RENEWAL AGREEMENT

DEPARTMENT: Real Estate and Asset Management

BID/RFP# NUMBER: 20RFP123434K-BKJ

BID/RFP# TITLE: Standby Landscape Design and Installation Countywide

ORIGINAL APPROVAL DATE: 11/4/2020

RENEWAL EFFECTIVE DATES: 1/1/2022 through 12/31/2022

RENEWAL OPTION #: 1 OF 2

NUMBER OF RENEWAL OPTIONS: 2

RENEWAL AMOUNT: \$300,000.00

COMPANY'S NAME: Ed Castro Landscape, Inc.

ADDRESS: 1125 Old Ellis Road

CITY: Roswell

STATE: Georgia

ZIP: 30076

This Renewal Agreement No. 1 was approved by the Fulton County Board of Commissioners on BOC DATE: ^{10/6/2021} **BOC NUMBER:** ²¹⁻⁰⁷⁵¹

SIGNATURES: SEE NEXT PAGE

SIGNATURES:

Vendor agrees to accept the renewal option and abide by the terms and conditions set forth in the contract and specifications as referenced herein: 20RFP123434K-BKJ

FULTON COUNTY, GEORGIA

ED CASTRO LANDSCAPE, INC.

Robert L. Pitts, Chairman
Fulton County Board of Commissioners

DocuSigned by:

Ed Castro

Ed Castro
President

ATTEST:

ATTEST:

Tonya R. Grier
Clerk to the Commission

**Secretary/
Assistant Secretary**

(Affix County Seal)

(Affix Corporate Seal)

AUTHORIZATION OF RENEWAL:

ATTEST:

Joseph N. Davis, Director
**Department of Real Estate and Asset
Management**

Notary Public

County: _____

Commission Expires: _____

(Affix Notary Seal)

ITEM#: _____ **RCS:** _____
RECESS MEETING

ITEM#: _____ **RM:** _____
REGULAR MEETING

