



JUSTIFICATION AND APPROVAL FOR ALLOWING AWARD OF CONTRACT WITHOUT COMPETITION

(Section A must be completed by the User Department and then submitted to the Department of Purchasing & Contract Compliance)

SECTION A

Department: State Court

Department Contact: Chris Scott & Bradley Jones

Description of Supplies/Services: Aversys is a proprietary web-based application that integrates individual client random selection and notification, same gender directly observed sample collections, clinical laboratory analysis, results reporting and event notification, and other related activities. As the contractor, Avertest, LLC will be responsible for providing drug testing services for the Fulton County DUI Treatment Court. The drug testing services provide measurement-based systematic monitoring services for program participants and will foster coordination of care and supervision and help clients abstain from substance use and achieve stability within the community.

Demonstration of Contractor's Unique Qualifications:

The market demonstrates that the services sought are so unique that only one vendor can satisfy the program's requirements. It would require procuring these services from other service providers would require the coordination of multiple vendors to achieve a comparable level of client care. For example, there are service providers within Georgia that provide employment-related, non-observed sample collection services but send samples to independent laboratories. There are labs that conduct testing in Georgia but do not provide directly observed sample collection services. Avertest, on the other hand, offers Fulton County both directly observed collections and our own lab testing, ensuring evidence-based practices and integrated services designed to help clients with SUD develop lasting healthy habits.

Single-provider solution: Avertest, LLC staff, not subcontractors, provide all collection and testing services avoiding common coordination issues with multiple vendors.

User-friendly web-based application: Aversys is designed to manage every step of the process, from client intake to results reporting and case management. The program is already using it there is no need for Fulton County to transition to a different system.

Existing bi-directional integration: The DUI Treatment Court Program will continue to benefit from the integration of Aversys with your case management system, Five Point Solutions, for efficient management of client profiles and receipt of test results.

Enhanced SMS appointment reminders: With this new service, the program's clients can receive future appointment reminders, medication reminders, and words of encouragement on their road to recovery.

Nationally certified laboratory: Avertest, LLC laboratory is nationally certified by CAP-FDT, one of just 30 in the nation, and was recently recertified for another two years.

Local service: Long-time presence and understanding of Fulton County with existing locations to serve you locally and statewide.

Next-business-day results: Certified screen results for samples collected on Monday are reported on Tuesday.

Fast collection times: Clients at the Patient Care Centers complete testing efficiently within three minutes.

Exceptional customer service: Support from our local operations team and national customer service. The Fulton County State DUI Treatment Court strengthens Fulton's County

commitment and support of Accountability Courts, thereby aligning with the Justice and Safety County goals, as well as the best practices/standards for accountability courts and drug testing. The program must follow best practices/standards for accountability courts in order to maintain its certification, and the program must be certified in order to receive grant funds.

(Section B must be completed by the Department of Purchasing & Contract Compliance)

SECTION B

MARKET SURVEY

Results of Market Survey

Date Public Notice posted on website: Thursday, August 4, 2022

Date Public Notice closed: Thursday, August 11, 2022

REVIEW OF OFFER(S)

Were any offers received (Y/N): Yes

Number of offers received: 3

Respondents: 1) Beechtree Diagnostics, 2) Page Testing Solutions, 3) True Peaks, LLC

Date Offers submitted to User Department for review: August 12, 2022

User Department review and recommendation: The department reviewed the proposals received and determined that the proposals do not provide all of the required services and would require procuring these services from other service providers; would require coordination of multiple vendors to achieve a comparable level of client care; and Aversys is a proprietary system and is the property of Avertest, LLC d/b/a Averhealth.

Purchasing Agent review and recommendation: After review of the services required and the proprietary system and the review provided by the User Department, the Department of Purchasing & Contract Compliance concurs with the recommendation received from State Court.

CERTIFICATION

Having conducted a good faith review of source availability regarding the materials, goods and or services stipulated herein, subsequent to consultation with the County Manager and the recommendation of the User Department, it has been determined that there is only one source available for the required work, labor or service to be done or the supplies, materials, or equipment to be furnished, per the Fulton County Code of Ordinances §102-384, Award without competition.

I, Felicia Strong-Whitaker, Purchasing Director, certify that the facts and representations under my cognizance which are included in this justification and its supporting documentation which form the basis for this justification are complete and accurate.

Felicia Strong-Whitaker
Purchasing Director

Date

I, Dick Anderson, County Manager, certify that the facts and representations under my cognizance which are included in this justification and its supporting documentation which form the basis for this justification are complete and accurate.

Dick Anderson
County Manager

Date