

September 26, 2022

**Via Hand Delivery**

Ms. Tonya Grier  
Clerk to the Commission  
Fulton County Board of Commissioners  
141 Pryor Street, S.W.  
Atlanta, Georgia 30303

Re: Development Authority of Fulton County – Beverly J. Searles Foundation

Dear Ms. Grier:

As attorney for the Development Authority of Fulton County (the “Issuer”), I am enclosing herewith for the signature of Chairman Pitts four copies of the TEFRA certificate, with attached standard supporting documentation, pertaining to the proposed issuance of its Development Authority of Fulton County Senior Housing Revenue Notes (Sandtown Senior Apartments Project) Series 2022 or similarly styled instrument, in an amount not to exceed \$32,900,000 (the “Notes”). The Notes will be issued for the benefit of Beverly J. Searles Foundation, a Georgia not-for-profit corporation or an affiliate thereof (the “Borrower”), for the purposes of (a) acquiring, constructing, furnishing and equipping an approximately 210-unit affordable senior housing community; (b) funding reserves; (c) funding capitalized interest on the Notes; and (d) paying all or a portion of the costs of issuing the Notes. The Borrower’s facilities financed by the Notes will be owned by the Borrower and operated by the Borrower and its affiliates. The facilities are to be located at 1333 Reynolds Road, South Fulton, Georgia 30331, in Fulton County, Georgia.

Please note that the Borrower commits to comply with the Issuer’s Minority and Female Business Enterprises Policy, which was revised April 22, 2008, in accordance with the Fulton County Board of Commissioners Resolution adopted April 2, 2008, and the Borrower projects minority and female participation in the project to be approximately 20%.

If you or Chairman Pitts have any questions, please call me. Otherwise, please ask Chairman Pitts to execute the enclosed certificates at his earliest opportunity, and please then return at least three executed certificates with supporting documentation to me at your earliest opportunity for further processing.

September 26, 2022

Page 2

Thank you for your cooperation in this matter.

Sincerely,

A handwritten signature in dark ink, appearing to read "Sandra Z. Zayac", with a stylized, flowing script.

Sandra Z. Zayac

SZZ

Enclosures

cc: Mr. Richard Anderson (w/o encl.)  
County Manager  
cc: Ms. Y. Soo Jo  
County Attorney

**CERTIFICATE OF CHAIRMAN OF FULTON COUNTY BOARD OF  
COMMISSIONERS REGARDING PUBLIC APPROVAL FOR DEVELOPMENT  
AUTHORITY OF FULTON COUNTY  
SENIOR HOUSING REVENUE NOTES FINANCING FOR  
BEVERLY J. SEARLES FOUNDATION**

The undersigned is the Chairman of the Fulton County Board of Commissioners, and as such is the designated chief elected executive official of Fulton County. Beverly J. Searles Foundation, a Georgia not-for-profit corporation (the "Company") proposes to (a) acquire, construct, furnish and equip an approximately 210-unit affordable senior housing community; (b) fund reserves; (c) fund capitalized interest on the Notes; and (d) pay all or a portion of the costs of issuing the Notes (collectively, the "Project").

The Project is to be financed from the proceeds of the Notes. The initial owner, operator or manager of the facilities financed by the Notes will be the Company and its affiliates. The facilities financed by the Notes are located in Fulton County.

On September 12, 2022, notice of the public hearing (the "Notice") was published on the website of the Development Authority of Fulton County. The Notice was designed to apprise residents of Fulton County of the proposed issuance of the Notes by the Issuer and was published not less than 7 days before the scheduled date of the public hearing referred to in the Notice. A copy of the Publisher's Affidavit including a copy of the Notice is attached as Exhibit "A" to the Certification of Hearing Officer (the "Certification") dated September 26, 2022, which is attached hereto.

On September 26, 2022, a public hearing (the "Hearing") with regard to the issuance of the Notes was held at 10:30 a.m. via teleconference in accordance with Revenue Procedure 2022-20. The Hearing was accessible to the residents of the approving governmental unit by calling a toll-free telephone number. The public was invited to join by dialing 1-646-876-9923 (Meeting ID: 885 3800 0400#). The Hearing was conducted in a manner that provided a reasonable opportunity for persons with differing views on both the issuance of the Notes and the location and nature of the Project to be heard, as evidenced by the Certification, which is attached hereto.

The proceedings have been reviewed and determination made that the issuance of the Notes is legally proper and a placement/investment letter and a Minority and Female Business Enterprise Policy ("MFBE") Utilization Report has been received, as evidenced by the Exhibits "C", "D" and "E", respectively, to the Certification, which is attached hereto.

[Intentionally left blank]

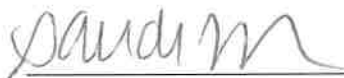
Based on the foregoing, the undersigned duly approves the issuance of the Notes as contemplated by the Notice for the purpose of financing the Project for the Company. This approval is solely intended to comply with the provisions of Section 147(f) of the Internal Revenue Code of 1986, as amended, and shall not result in or impose any pecuniary liability upon or constitute a lien upon the property or a claim against the Fulton County, the State of Georgia, or a political subdivision thereof.

This \_\_\_\_ day of \_\_\_\_\_, 2022.

---

Robert L. Pitts  
Chairman, Board of Commissioners of  
Fulton County, Georgia

Approved as to form:

  
\_\_\_\_\_  
Attorney

**CERTIFICATION  
RELATIVE TO THE ISSUANCE OF  
DEVELOPMENT AUTHORITY OF FULTON COUNTY  
SENIOR HOUSING REVENUE NOTES FINANCING  
(BEVERLY J. SEARLES FOUNDATION)**

WHEREAS, the DEVELOPMENT AUTHORITY OF FULTON COUNTY (the “Issuer”) is considering adoption of or has adopted a Resolution (the “Resolution”) providing for the issuance of Development Authority of Fulton County Senior Housing Revenue Notes (Sandtown Senior Apartments Project) Series 2022 or similarly styled instrument, in an amount not to exceed \$32,900,000 (the “Notes”); and

WHEREAS, prior to the adoption of the Resolution, notice of public hearing (the “Notice”) was published on September 12, 2022 on the website of the Issuer, as evidenced by the copy of Publisher's Affidavit including a copy of the Notice attached hereto as Exhibit “A”. The Notice was designed to apprise residents of Fulton County of the proposed issuance of the Notes by the Issuer and was published not less than 7 days before the scheduled date of the public hearing referred to in the Notice; and

WHEREAS, on September 26, 2022, a public hearing (the “Hearing”) with regard to the issuance of the Notes was held at 10:30 a.m. via teleconference in accordance with Revenue Procedure 2022-20. The Hearing was accessible to the residents of the approving governmental unit by calling a toll-free telephone number. The public was invited to join by dialing 1-646-876-9923 (Meeting ID: 885 3800 0400#). The Hearing was conducted by the undersigned as authorized hearing officer for the Issuer in a manner that provided a reasonable opportunity to be heard for persons with differing views on both the issuance of the Notes and the location and nature of the Project; and

WHEREAS, the names and addresses of all parties attending the Hearing, together with a summary of matters discussed at the Hearing, are set forth on the Hearing Report attached hereto as Exhibit “B”; and

WHEREAS, the documents involved in the proposed issuance of the Notes have been approved by the attorney for the Issuer, as evidenced by an opinion letter attached hereto as Exhibit “C”; and

WHEREAS, a placement/investment letter relating to the contemplated placement or underwriting and sale of the Notes, a copy of which is attached hereto as Exhibit “D”, has been furnished to the Issuer, as required by procedures adopted by the Board of Commissioners of Fulton County;

WHEREAS, a Minority and Female Business Enterprise Policy (“MFBE”) Utilization Report, a copy of which is attached hereto as Exhibit “E”, has been furnished to the Issuer, as required by procedures adopted by the Board of Commissioners of Fulton County;

WHEREAS, a copy of the Issuer's Minority and Female Business Enterprise Policy is attached hereto as Exhibit “F”, as required by procedures adopted by the Board of Commissioners of Fulton County;

NOW, THEREFORE, the undersigned does hereby certify the above facts are true and correct and does request the Board of Commissioners of Fulton County approve the issuance of the Development Authority of Fulton County Senior Housing Revenue Notes (Sandtown Senior Apartments Project) Series 2022, for the purpose of complying with Section 147(f) of the Internal Revenue Code of 1986.

Given under my hand and seal of the Issuer, this 26<sup>th</sup> day of September 2022.



---

**EUNICE LIM**

Hearing Officer, Development  
Authority of Fulton County

**EXHIBIT "A"**

**(PUBLISHER'S AFFIDAVIT)**

## TEFRA Notices

[Beverly J. Searles Foundation \(Langston Hughes Apartments\) \(Date Posted September 12, 2022\)](#)

[Beverly J. Searles Foundation \(Piedmont Senior Apartments\) \(Date Posted September 12, 2022\)](#)

[Beverly J. Searles Foundation \(Sandtown Senior Apartments\) \(Date Posted September 12, 2022\)](#)

[Beverly J. Searles Foundation \(Shannon Senior Apartments\) \(Date Posted September 12, 2022\)](#)

[East Point Abbington Point, LP \(Date Posted September 12, 2022\)](#)

[TUFF-Atlanta Housing 2022 \(Date Posted: November 24, 2021\)](#)

[Phoenix Ridge \(North\) \(Date Posted: May 26, 2021\)](#)

[Phoenix Ridge \(South\) \(Date Posted: May 26, 2021\)](#)

[Reserve at Hollywood LLC \(Date Posted: May 26, 2021\)](#)

[AMC Campus Project I, LLC \(Date Posted: April 12, 2021\)](#)

[Georgia Tech Facilities, Inc. \(Date Posted: January 25, 2021\)](#)

[TUFF CAUB LLC \(Date Posted: January 25, 2021\)](#)

[Holy Innocents' Episcopal School, Inc. \(Date Posted: July 13, 2020\)](#)

[Reserve at Hollywood LLC \(Date Posted: February 22, 2020\)](#)

[Reserve at Hollywood LLC \(Date Posted: February 10, 2020\)](#)

[The Westminster Schools, Inc. \(Date Posted: February 10, 2020\)](#)

[WellStar Health System, Inc. \(Date Posted: December 27, 2019\)](#)

[Piedmont Healthcare, Inc. \(Date Posted: August 14, 2019\)](#)

## Bylaws/Policies

[DAFC Per Diem Policy – June 2021](#)

[DAFC Bylaws – November 13, 2020](#)

[DAFC Economic Development Investment Policy November 2020](#)

[DAFC Expenditures Policy November 20](#)

[DAFC Media Inquiry and Social Media Policies – November 2020](#)

## MFBE

The following databases include qualified MBE and FBE firms:

[City of Atlanta Office of Contract Compliance](#)

[Fulton County Compliance and Certification](#)



**NOTICE OF PUBLIC HEARING REGARDING**  
**NOT TO EXCEED \$32,900,000**  
**DEVELOPMENT AUTHORITY OF FULTON COUNTY**  
**SENIOR HOUSING REVENUE NOTES (SANDTOWN SENIOR APARTMENTS PROJECT)**  
**SERIES 2022**

TO WHOM IT MAY CONCERN:

YOU ARE HEREBY NOTIFIED that on September 26, 2022, at 10:30 a.m., the hearing officer of the Development Authority of Fulton County (the "Issuer") will hold a public hearing via teleconference concerning the proposed issuance by the Issuer of its not to exceed \$32,900,000 Development Authority of Fulton County Senior Housing Revenue Notes (Sandtown Senior Apartments Project) Series 2022 or similarly styled instrument (the "Notes"). The proceeds of the Notes, when and if issued, are to be used, along with other funds, to (i) acquire, construct, furnish and equip an approximately 210-unit affordable senior housing community (the "Project"), (ii) fund reserves, (iii) fund capitalized interest on the Notes and (iv) pay all or a portion of the costs of issuing the Notes.

The Project will be owned by the Beverly J. Searles Foundation (the "Borrower"), a Georgia not-for-profit corporation, and operated by the Borrower and its affiliates. The Project will be located 1333 Reynolds Road, South Fulton, Georgia 30331, in Fulton County, Georgia. All of the facilities being financed will be located within the corporate limits of Fulton County, Georgia.

The public hearing is for the purpose of providing a reasonable opportunity for interested individuals to express their views on the proposed issuance of the Notes and on the location and nature of the facilities to be financed.

The proposed Notes will not be an obligation of Fulton County, or of the State of Georgia or of any county, municipal corporation, or political subdivision of the State of Georgia. The proposed Notes will not be paid from taxes but will be payable by the Issuer solely from amounts to be paid or provided by the Borrower. **NO PERFORMANCE AUDIT OR PERFORMANCE REVIEW WITHIN THE MEANING OF O.C.G.A. SECTION 36-82-100 SHALL BE CONDUCTED WITH RESPECT TO SUCH NOTE ISSUE.**

**The public hearing will be held via teleconference in accordance with Revenue Procedure 2022-20 and will be accessible to the residents of the approving governmental unit by dialing 1-646-876-9923 (Meeting ID: 885 3800 0400).**

Any person wishing to express views on the proposed issuance of the Notes or the location or nature of the facilities being financed or plan of financing may be heard at such public hearing by joining the teleconference meeting as instructed herein.

**DEVELOPMENT AUTHORITY OF FULTON COUNTY**


## AFFIDAVIT OF PUBLICATION

Personally appeared before the undersigned officer authorized to administer oaths, Sabrina Kirkland, who upon being duly sworn deposes and says as follows:

I am the Executive Assistant/Technology Associate of the *Development Authority of Fulton County*, a public body corporate and politic, duly created by the Development Authorities Law, O.C.G.A. § 36-62-1, *et seq.* and activated by resolution, as amended, of the governing body of Fulton County. Pursuant to Section 147(f) of the Internal Revenue Code of 1986, as amended (26 C.F.R. § 1.147(f)-1 (2018)), public notice has been given by electronic posting on the public website of the *Development Authority of Fulton County*, the on-behalf-of issuer, as an alternative to the public website of the approving governmental unit. Attached hereto is a true and correct copy of the publication of the TEFRA Notice concerning Beverly J. Seares Foundation (Sandtown Senior Apartments), which was published on the *Development Authority of Fulton County* website (<https://www.developfultoncounty.com/tefra-notice>) in an area of the website used to inform its residents about events affecting the residents on the following date: 09/12/2022.

  
Print Name: Sabrina Kirkland

Sworn to and subscribed before me  
this 12th day of September.

  
Notary Public, State of Georgia

My commission expires: 01/31/26

[NOTARY SEAL]



**EXHIBIT "B"**

**(HEARING REPORT)**

1. The names and addresses of all parties present for the Hearing are as follows:

No parties were in attendance.

2. The matters discussed at the Hearing are summarized as follows:

Because no parties were present at the Hearing, no matters were discussed.

**EXHIBIT "C"**

**(LETTER OF AUTHORITY ATTORNEY)**

September 26, 2022

The Board of Commissioners  
of Fulton County  
Atlanta, Georgia

Development Authority of  
Fulton County  
Atlanta, Georgia

Dear Sir or Madam:

We are delivering this opinion in compliance with the requirements of the Chairman of the Fulton County Commission relative to approval of financing.

This opinion is to accompany the approval of the Issuer and Financing described as follows:

Issuer:	Development Authority of Fulton County
Financing:	Senior Housing Revenue Notes or similarly styled instrument in the aggregate principal amount not to exceed \$32,900,000 (the "Notes")
Borrower:	Beverly J. Searles Foundation
Project:	to (a) acquire, construct, furnish and equip an approximately 210-unit affordable senior housing community; (b) fund reserves; (c) fund capitalized interest on the Notes; and (d) pay all or a portion of the costs of issuing the Notes.

Public hearing was held before the Development Authority of Fulton County on September 26, 2022, pursuant to an advertisement appearing on the website of the Development Authority of Fulton County on September 12, 2022.

September 26, 2022

Page 2

In rendering this opinion, with your permission, we have relied conclusively on representations of representatives of the Issuer, the Borrower, or both as to the correctness of the information set forth above.

Based on the foregoing, we are of the opinion that the Issuer is authorized under the laws of the State of Georgia to issue financing for projects of the type and nature described hereinabove pursuant to Article IX, Section VI, Paragraph III, of the Constitution of Georgia of 1983, as amended, the Development Authorities Law (O.C.G.A. 36-62-1 et seq.) and the Revenue Bond Law (O.C.G.A. 36-82-60 et seq.).

This opinion relates solely to the application relating to the Financing identified above as submitted by or on behalf of the Borrower to the Issuer, and is rendered solely to the parties to whom it is addressed. This opinion is not to be used for any other purpose, quoted in whole or in part, relied upon by or delivered to any other person or party.

Sincerely,



Sandra Z. Zayac

SZZ  
Enclosures

**EXHIBIT “D”**

**(Placement/Investment Letter)**



September 21, 2022

Development Authority of Fulton County  
c/o Sandy Zayac  
Arnall Golden Gregory LLP  
Atlanta, Georgia

Dear Sir or Madam:

In connection with the public hearing, pursuant to Section 147(f) of the Internal Revenue Code of 1986, as amended, relating to the proposed revenue notes (the "Notes") to be issued by the Development Authority of Fulton County (the "Issuer") for the benefit of the Beverly J. Searles Foundation (the "Borrower"), Cadence Bank ("Bank") is expected to purchase the Notes. As of the date hereof and based on current market conditions, the Bank expects that it will be able to purchase the Notes in a principal amount up to \$32,900,000.

This expectation is based on the Bank's understanding of the transaction as it is presently structured, including the Bank's current knowledge of the operations, tax status, financial results, conditions and prospects of the Borrower and general economic and industry conditions. In addition, the Bank's expectation is based upon the information provided by the Issuer and the Borrower to date regarding the transaction and, as the Bank has not had the opportunity to fully conduct due diligence, the Bank understands that it will be provided the opportunity to conduct thorough due diligence prior to any financing or commitment.

This letter does not represent and should not be construed as a commitment by the Bank or any of its affiliates to underwrite or arrange any financing for the Issuer or the Borrower and does not constitute an undertaking or contractual commitment to purchase on a principal or agency basis any debt securities of the Issuer or the Borrower. Any commitment to purchase the Notes will be conditioned on the execution of a mutually acceptable definitive term sheet and will be subject to the following conditions: (i) internal approval from the applicable Bank approval committees; (ii) satisfactory completion of the financing documents; (iii) satisfactory completion of legal, accounting, financial and other due diligence customary in similar capital markets transactions; and (iv) such other conditions that will be set forth in a term sheet.

Nothing expressed or implied in this letter is intended to create legal relations among the Bank, the Issuer and the Borrower or to constitute representations or warranties on which the Issuer or the Borrower may rely.

This letter has been delivered to you for your informational purposes only, at your request, and is not to be distributed or disclosed to, or otherwise relied upon by, any other person without the Bank's prior written consent, except as required by law.

If you have any questions with respect to this letter, do not hesitate to call the undersigned.

Very truly yours,

A handwritten signature in cursive script, appearing to read "Katherine Kirsche".

Katherine Kirsche  
VP Affordable Housing Group  
Cadence Bank



**EXHIBIT “E”**

**(Minority and Female Business Enterprise Policy Utilization Report of Company)**

This report must be submitted at the earlier of the date of TEFRA approval or final bond resolution, and thereafter, updated reports must be submitted on a quarterly basis, beginning with the first full quarter following the date of final bond resolution, to be received by the tenth day following the last day of the relevant quarter. The report should be mailed/mailed to: Development Authority of Fulton County, 141 Pryor Street, S.W., Suite 2052 (Peachtree Level), Atlanta, Georgia 30303 (sandra.zayac@agc.com). Upon the first submission of this report, please attach a copy of the Borrower's policy on hiring of minorities and females or the Prime Contractor's policy on the utilization of minority and female-owned businesses, as applicable. Please complete the report with "N/A - not applicable for refunding transactions" or mark "Not yet engaged" if contractors or subcontractors have not yet been retained.

REPORTING PERIOD		PROJECT NAME:	Sandtown Senior
FROM:		BOND CAPTION:	
TO:		PROJECT ADDRESS:	1333 Reynolds Rd City of South Fulton, Georgia
			32,900,000

PRIME CONTRACTOR ( <u>Identify if MFBF</u> )		Contract Award Date	Contract Award Amount	Change Order Amount	Contract Period
Name:	HJ Russell General Contracting (MFBF)				
Address:	17 17th St NW #1600				
Telephone #:	404-330-1000				

AMOUNT OF REQUISITION THIS PERIOD:	\$
TOTAL AMOUNT REQUISITION TO DATE:	\$

**SUBCONTRACTOR or VENDOR UTILIZATION (for equipping of Project or acquisition of personal property)**

additional page if necessary

[illegible]

**Borrower's Representative:** Cassius S. Coleman

(Print Name)

**Phone: 678-467-6861**

**Title:** Co-developer

Date: 9-23-22

Email: [philip@bjsfoundation.org](mailto:philip@bjsfoundation.org)

## **EXHIBIT "F"**

### **(Copy of Authority's Minority and Female Business Enterprise Policy Revisions Adopted April 22, 2008)**

It is the policy of the Development Authority of Fulton County that discrimination against businesses by reason of the race, color, gender or national origin of the ownership of any such business is prohibited. The Company shall utilize contractors, subcontractors, suppliers and vendors that do not discriminate against employees or employment applicants because of race, color, gender or national origin, in connection with the development of the Project. The Company shall also make a good faith effort to utilize, to the extent feasible and reasonable under the circumstances, minority or female owned enterprises in connection with the development of the Project. In furtherance of this effort, the Company shall furnish to the Authority, at or before the earlier of the date of submission of TEFRA approval documentation, if applicable, or of the final bond resolution, a written report (i) projecting its utilization of minority and female owned business enterprises in connection with the construction and/or equipping of the proposed Project, (ii) identifying all significant contractors, subcontractors, suppliers, or vendors engaged or utilized to date in connection with the development of the Project, and (iii) specifically identifying all minority or female owned contractors, subcontractors, suppliers or vendors engaged or utilized to date. The report shall also identify a Company representative who will be responsible for future contact and information regarding minority and female owned business enterprise utilization in connection with Project construction and/or acquisition of personal property in conjunction with the Project. In addition to the aforementioned initial written report, the Company shall file updated reports with the Authority on a quarterly basis, beginning with the first full quarter following the date of final bond resolution and continuing through the date of completion of the Project. The Company shall also consent to on-site monitoring visits by the Authority to evaluate compliance with the Policy.