



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Director, Purchasing and Contract Compliance

FROM: Joseph Davis, Director, DREAM *JD*

DATE: October 12, 2022

SUBJECT: Recommendation Award – ITB #22ITB134894C-MH, Maintenance and Testing of Fire Intrusion Alarm Systems-FY2023

Recommendation: We recommend the approval of the lowest bidders for, ITB#22ITB134894C-MH, Maintenance and Testing of Fire Intrusion Alarm Systems in the total amount of \$100,000 allocated as follows: (A) VSC Fire & Security, Inc. (Norcross, GA) in the amount of \$65,000; and (B) Entec Systems, Inc. (Suwanee, GA) in the amount of \$35,000, to provide on-site maintenance and testing of fire-intrusion alarm systems on annual/or an “as-needed” basis Fulton County facilities. Effective dates: from January 1, 2023 through December 31, 2023, with two (2) renewal options.

DISCUSSION: The recommendation for the award was based on the bidders’ prices for annual testing of fire intrusion alarm devices to include sub panels and smoke detectors located throughout each facility; per hourly labor rates for tasks other than testing and maintenance repairs cost and overtime; and totaling up all costs for Based Bid Amount to determine the lowest responsible bidder(s) complying with the provisions of this ITB.

The recommendation was also based on the bidder’s submittal of required professional certifications/licenses on fire alarm control systems such as: Notifier IFC 2020, Simplex Controls, Edwards Controls and Silent Knight.

Recommendation:

The County received and evaluated three (3) bid responses to the solicitation. VSC Fire & Security, Inc., submitted the overall lowest bid in the total amount of \$32,275.00; Entec Systems, Inc., submitted the next lowest bid at \$41,525.00; and Johnson Controls Fire Protection, LP, submitted the 3rd lowest bid at \$131,528.56. After careful review, we recommend VSC Fire & Security, Inc., and Entec Systems, Inc., as the lowest and next lowest responsible and responsive bidders for the awards, to provide on-site maintenance and testing of fire-intrusion alarm systems on annual/or an “as-needed” basis for Fulton County for FY2023.

Recommended Bidder	Base Bid Amount	Award Authority
VSC Fire & Security, Inc.	\$32,275.00	\$65,000.00
Entec Systems, Inc.	\$41,525.00	\$35,000.00

VSC Fire & Security, Inc., and Entec Systems, Inc., both have a current contract with Fulton County and have performed very good as a Fire Alarm Systems Contractor for Fulton County as stated in their performance report.

This is a time and materials contract. The requested total spending authority of \$100,000.00 is for covering the costs of replacing all parts/ components and labor for inspections and required maintenance repairs to comply of the mandated by the State Fire Marshal for FY2023.

Authorized Signature: *Joseph Davis*
Joseph N. Davis Date: 10/12/2022
(By Director/Deputy Director)

If you require additional information, contact Harry Jordan at (404) 612-5933.

Cc. Tim Dimond, Deputy Director, DREAM
Mike Ross, Administrator, DREAM
Vijay Nair, Building Maintenance Manager, DREAM
Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance
Harry Jordan, Contract Management Administrator, Purchasing/DREAM
Joanna Hernandez, Contracting Officer, Purchasing/DREAM