



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Director, Purchasing and Contract Compliance

FROM: Joseph Davis, Director, DREAM *JD*

DATE: December 29, 2022

SUBJECT: Recommendation Award – ITB #22ITB135741C-GS, Fire Sprinkler Protection System Maintenance Services - FY2023

Recommendation: We are recommending approval of the lowest bidder for, ITB#22ITB135741C-GS, Fire Sprinkler Protection System Maintenance Services in the total amount of \$200,000 with VSC Fire & Security, Inc. (Norcross, GA), to provide fire sprinkler protection system maintenance services for Countywide facilities. Effective dates: from January 1, 2023 through December 31, 2023, with two (2) renewal options.

DISCUSSION: The recommendation for the award was based on the bidders' prices for quarterly, annual, and five year maintenance testing on various types of fire control systems (dry, control valves, flow switches, tampers and fire pumps) located throughout each facility; costs for winterization and fire hydrant testing in a few identified facilities; per hour labor cost for non-scheduled repairs by calculating the given estimated hours for annual labor charges; and trip service charges per call by calculating the given estimated number of trip charges and totaling up all costs for Based Bid Amount to determine the lowest responsible bidder(s) complying with the provisions of this ITB.

The recommendation was also based on the bidder's submittal of required professional certifications/licenses on fire sprinkler systems such as: State of Georgia Certificate (Georgia Department of Insurance and Fire Safety requires technicians/Inspectors to have current NICET Level III Certification in Inspection and Testing of Water-Based Systems or other acceptable forms of certification acceptable to the area having jurisdiction (City, State, etc.) to prove they are qualified to perform maintenance on fire protection systems including fire pumps and dry systems.

Recommendation:

The County received and evaluated two (2) bid responses to the solicitation. The County received and evaluated two (2) bid responses to the solicitation. VSC Fire & Security, Inc. submitted the overall lowest bid in the total amount of \$98,860.000, and Johnson Controls Fire Protection, LP submitted the next lowest bid in total amount of \$268,460.00. Therefore, after careful review, we recommend VSC Fire & Security, Inc. as the lowest responsible and

responsive bidder for the award, to provide fire sprinkler protection system maintenance services for Fulton County for FY2023.

Recommended Bidder	Base Bid Amount	Award Authority
VSC Fire & Security, Inc.	\$98,860.00	\$200,000.00

VSC Fire & Security, Inc. has a current contract with Fulton County and have performed very good as a Fire Sprinkler Protection Systems Contractor for Fulton County as stated in their performance report.

This is a time and materials contract. The requested total spending authority of \$200,000.00 is covering the cost for replacement of all parts/ components and labor for inspections and required maintenance repairs for fire protection systems including fire pumps and dry systems for Countywide facilities. Any identified deficiencies that the County is liable for the repairs; and this contract will allow us to maintain operation with Contractor and ensure compliance with fire codes mandated by the State Fire Marshal for FY2023.

Authorized Signature: *Joseph Davis*
Joseph N. Davis Date: 12/29/2022
(By Director/Deputy Director)

If you require additional information, contact Harry Jordan at (404) 612-5933.

Cc. Tim Dimond, Deputy Director, DREAM
Mike Ross, Administrator, DREAM
Vijay Nair, Building Maintenance Manager, DREAM
Willie Perryman, Building Maintenance Manager, DREAM
Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance
Gertis Strozier, APA, Team C, Purchasing & Contract Compliance
Harry Jordan, Contract Management Administrator, Purchasing/DREAM
Joanna Hernandez, Contracting Officer, Purchasing/DREAM