

### **CONTRACT RENEWAL AGREEMENT**

**DEPARTMENT:** Finance

BID/RFP# NUMBER: RFP 19-RFP060519C-MH

BID/RFP# TITLE: Employee Benefits Health Plan (Basic & Enhanced Medicare

Advantage Plans)

**ORIGINAL APPROVAL DATE: August 7, 2019** 

RENEWAL EFFECTIVE DATES: January 1, 2023 THROUGH December 31, 2023

RENEWAL OPTION #: 3 OF 4

**NUMBER OF RENEWAL OPTIONS: 4** 

RENEWAL AMOUNT: Per enrollment based on approved premium rates.

**COMPANY'S NAME: Aetna Life Insurance Company** 

**ADDRESS: 151 Farmington Avenue** 

**CITY: Hartford** 

STATE: CT

ZIP: 06156

This Renewal Agreement No. 3 was approved by the Fulton County Board of Commissioners on BOC DATE: 09/07/2022 BOC NUMBER: 2022-0606

**SIGNATURES: SEE NEXT PAGE** 

### **SIGNATURES:**

Vendor agrees to accept the renewal option and abide by the terms and conditions set forth in the contract and specifications as referenced herein:

FULTON COUNTY, GEORGIA	AETNA LIFE INSURANCE COMPANY
DocuSigned by:	DocuSigned by:
Robert L. Pitts	Cindy Follmer
Robert L. Pitts, Chairman Fulton County Board of Commissioners	6451746A3B6447B
ATTEST:	ATTEST:
Docusigned by:  Tonya R. Grich  EEC476C4837648D	
Tonya R. Grier DocuSigned by:	Secretary/
Clerk to the Commission	Assistant Secretary
(Affix County Seal)	(Affix Corporate Seal)
AUTHORIZATION OF RENEWAL:	ATTEST:
DocuSigned by:	DocuSigned by:
Hakeem Oshikoya	Cynthia Montano
Hakeem Oshikoya, Finance Director Finance Department	Notary Public
	County:
	Commission Expires: March 31, 2026  DocuSigned by:
	(Affix Notary Seal)

ITEM#:	RCS:	ITEM#: 2022-0606	<b>RM</b> : 09/07/2022
RECESS MEETING		REGULAR MEETING	3

### Trade Secrets/Commercial and Financial Information – Not for Further Distribution

### **Fulton County**

January 1, 2023 through December 31, 2023

#### **Effective Date**

The rates and benefit plan designs provided in this renewal are effective January 1, 2023 through December 31, 2023.

#### **Definitions**

For the purpose of this document: (1) "MA" means a group Medicare Advantage MA HMO and/or PPO plan without Medicare prescription drug coverage; (2) "MAPD" means a group MA HMO and/or PPO plan with Medicare prescription drug coverage; (3) "PDP" means a group standalone Medicare prescription drug plan; and (4) "ESA" means an MA PPO plan that uses a CMS-established waiver of service area requirements to offer coverage to eligible retirees/dependents who reside in an extended service area that does not offer a provider network that meets CMS network adequacy requirements.

### Automatic renewal of your plan if we don't hear from you by October 1, 2022

If you plan to change or terminate your Aetna Group Medicare Plan you need to notify us in writing as soon as possible. We must hear from you by October 1, 2022. Otherwise, we will assume you consider the information in this renewal to be accurate and you have chosen to renew your Aetna Group Medicare Plan for 2023.

If you do not respond to this renewal, we will automatically renew your plan with the benefits, cost sharing, premium rates and terms and conditions described in this renewal and enclosed materials, and in your agreement with Aetna.

### The following conditions allow us to assess the potential financial impact and adjust premium rates, subject to applicable state and federal mandates:

- Enrollment Assumptions We reserve the right to rerate or restructure our rating if: a) the total enrollment varies by more than 10 percent from the enrollment assumption used in the enclosed rating or, b) if any site's enrolled membership expressed as a percent of total enrolled membership varies by more than +/- 10 percent from that assumed when rating the case. Aetna group retiree coverage does not extend to additional employer groups unless we are able to review supplemental census information and other underwriting information for appropriate financial review.
- **Slice offering** This renewal assumes Aetna group retiree benefits are offered as an option for retirees alongside other Medicare based plans. It also assumes the Aetna MA/MAPD plan will be the default group plan offering for all current and future retirees. If our group retiree benefits are not the default plan offering to all current and future retirees, we reserve the right to revise, modify or terminate this renewal.

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- Plan offerings This renewal assumes that where our Medicare Advantage and/or Medicare Prescription Drug plan is a retiree option alongside any competitor plan, our benefit design is not positioned as the richest plan available.
- Legislative, Regulatory or Enforcement action Aetna reserves the right to rerate
  or restructure our rating for any legislative, regulatory or CMS changes or
  enforcement actions that cause a material change to taxes, fees, and assessments,
  required benefits, funding levels, or the manner and/or cost of providing Medicare
  Advantage with Part D Benefits.
- Plan eligibility for MA and MAPD -This renewal assumes all members are retired and enrolled in Medicare Part A and Part B. If you have retirees that are not eligible for premium free Part A they must be enrolled in an Aetna Medicare Part B only plan and separate rates will be provided to cover these members. Additionally, you represent that actively working employees and their dependents are not permitted to enroll in your group Medicare Advantage and/or Medicare Advantage with prescription drug plan(s) ("Plan(s)"), and that by offering the Plan(s) you intend to create and maintain a retiree plan that is separate from your active plan.
- Employer contribution requirements This renewal assumes your average employer contribution level is 70% of the group premium for the Medical/Pharmacy plan. If the actual employer contribution differs from this assumed percentage, the medical and/or pharmacy rates and/or the plan offering are subject to revision. This offering assumes the contributions for the Aetna plan(s) will be equal to or better than the contributions for other plan offerings.
- Medicare Part D Aetna reserves the right to change the Medicare Part D premium, including the Medicare Part D component of the MAPD rate, or restructure the Part D plan design or formulary for the quoted plan year(s) if any changes are made to the laws, rules and/or regulations applicable to the Medicare Part D program.

The premium developed in this proposal excludes any additional income-related Medicare Part D premium payments required of Medicare-eligible members in order for the member to be eligible for the Part D product.

Aetna reserves the right to communicate with enrolled members regarding opportunities to reduce out of pocket prescription drug costs.

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- Medicare Part D Formulary The 2023 supplemental premium rate is limited to
  prescription drugs covered by our current formulary offering as of the date of this
  quote. Aetna reserves the right to adjust the 2023 premium if the formulary changes,
  per CMS review/approval of our 2023 formulary filing.
- **Blended rates** For billing purposes and administrative ease, our rating-area level rates have been blended. Due to the anti-selection concerns that are inherent in this billing arrangement, any competing group plan options must also blend across the same regions. Our enrollment assumptions are shown on the rate exhibit.
- Rate and benefit approval -This renewal is subject to Centers for Medicare and Medicaid Services ("CMS") annual filing approval for the Medicare Advantage and Medicare prescription drug contracts, applications, and service areas for calendar year 2023. Filed benefits, including cost sharing amounts and premiums, are subject to regulatory approval(s), where applicable, and are effective January 1, 2023 through December 31, 2023.
- End stage renal disease This section applies to Aetna's group MA, MAPD and PDPs (collectively, "Aetna Group Medicare Plans"). We assume that you don't enroll retirees and their dependents who are Medicare beneficiaries diagnosed with End Stage Renal Disease ("ESRD Beneficiaries") in the Aetna Group Medicare Plans during their 30-month coordination period, unless the ESRD beneficiaries maintain coverage under your commercial group health plan as the primary payer during their 30-month coordination period and the Aetna Group Medicare Plan is the secondary payer.

We will only offer Aetna Group Medicare Plans to ESRD Beneficiaries in a manner that is consistent and complies with applicable laws, rules, and regulations, including, but not limited to, 42 C.F.R. § 422.50(a)(2) and other Medicare Advantage and Medicare Secondary Payer ("MSP") laws, rules and regulations and Centers for Medicare and Medicaid Services ("CMS") instructions ("MSP Requirements"). If an ESRD Beneficiary is eligible for or entitled to Medicare based on End Stage Renal Disease, federal law requires your commercial group health plan ("GHP") to be the primary payer for the first thirty months of the ESRD Beneficiary's Medicare eligibility or entitlement ("30-month coordination period"), regardless of the number of employees and regardless of whether the ESRD Beneficiary is a current employee or retiree. Therefore, you must confirm whether ESRD Beneficiaries are in their 30-month coordination period, and not enroll ESRD Beneficiaries in our Aetna Group Medicare Plan during their 30-month coordination period unless coverage under the GHP is maintained for such ESRD Beneficiaries for that period.

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Aetna's understanding of the 21st Century Cures Act is that MSP Requirements continue to apply to ESRD Beneficiaries. This means that ESRD Beneficiaries will continue to have the option of enrolling in an Aetna Group Medicare Plan after they complete their 30-month coordination period, as permitted under MSP requirements. If CMS or any other federal agency with jurisdiction later indicates that MSP Requirements relating to ESRD Beneficiaries have changed as a result of the 21st Century Cures Act or any other applicable law, rule or regulation, Aetna reserves the right to revise or restructure the rates in this renewal.

- Use of pharmacy data for medical management The enclosed medical rates
  assume that either, a) we are the pharmacy benefit administrator or PDP carrier or,
  b) we receive weekly pharmacy data feeds in an appropriate format from either you
  or your designated third party. The medical rates are subject to revision if either of
  these conditions does not occur.
- **Communication allowance** We are including in the Aetna Medicare Plan ("Plan") costs a communication allowance of up to \$15,000.00 that may be used towards certain communication-related expenses associated with your Plan that are incurred during the 2023 Plan year.

These funds will be available after the January 2023 Plan premium has been paid. Any amounts of the allowance remaining on December 31, 2023 will be forfeited. This provides you with a budget or allowance of money from which you can draw to offset reasonable, identifiable communication costs incurred during the 2023 Plan year. You cannot draw on more than the amount of the allowance provided. You may only use the communication allowance to offset expenses you actually incur as a result of moving your business to Aetna and communicating the Plan benefits to your retirees. The allowance can be applied to reimburse you for identifiable charges for the reasonable value of services performed. Some examples of communication-related expenses the allowance may be used for are:

- Custom Open Enrollment kits and flyers
- Plan Highlights Brochure Mailings
- Healthy Home Visit Mailers
- Medicare Calendars
- Care Advocacy Mailing

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Reimbursement of communication-related expenses will solely be made to you and/or your contracted vendor. Ongoing business expenses and compensation paid to your employees/staff will not be reimbursed using the allowance. Reimbursement will be made once the expenses are incurred, and invoice(s) are provided. Invoices must be submitted to us by December 1, 2023. Should you terminate your agreement with us to offer the Plan the allowance cannot be used to fund communication expenses related to your new group health insurance plan. Reimbursements made by Aetna using the allowance are contingent on Aetna's receipt of a current W9 for any contracted vendor used by you (if applicable).

Any expenses beyond the communication allowance are your responsibility. Any amounts reimbursed by us to you to offset or reimburse you for expenses incurred as a result of contracting with us to offer the Aetna Medicare Plan will be paid in accordance with applicable law. You must determine appropriate accounting for these payments with your own counsel or accountant. We advise all plan sponsors receiving a communication allowance or other payments from us that offset or reimburse expenses that would otherwise be paid from plan assets to consult with their ERISA counsel to determine if such allowance must be credited to plan assets. You should also consult with counsel regarding the accounting or reporting of such payments. We assume the funding of any communication budget is either at the request of your Plan Administrator acting in their fiduciary capacity to your Plan or for the exclusive benefit of your Plan.

Additional products and services- We will bill you for the cost of special services
that are not included or assumed in the pricing. For example, you'll be subject to
additional charges for customized communication materials. Costs will depend on
the actual services performed and are determined at the time the service is
requested.

**Inaccurate or incomplete information –** We're relying on information from you and your representatives in establishing the rates and terms of this renewal. If any of this information is inaccurate or incomplete and has a material impact on the cost of the programs, we reserve the right to adjust our rates and terms.

**Proprietary and Confidential –** This renewal contains trade secrets and commercial and financial information that Aetna deems proprietary and confidential and cannot be further released to any third party by Fulton County without Aetna's prior written consent.

#### **Aetna Intellectual Property**

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Under your Agreement with Aetna for the group Medicare Plans ("Agreement"), you may have access to certain of Aetna's Customer reporting systems. Aetna represents that it has either the ownership rights or the right to use all of the intellectual property used by Aetna in providing services under the Agreement ("Aetna IP"). Aetna will grant you, as the Customer, a nonexclusive, non-assignable, royalty free, limited right to use certain of the Aetna IP for the purposes described in the Agreement. You agree not to modify, create derivative product from, copy, duplicate, decompile, dissemble, reverse-engineer or otherwise attempt to perceive the source code from which any software component of the Aetna IP is compiled or interpreted. Nothing in the Agreement shall be deemed to grant any additional ownership rights in, or any right to assign, sublicense, sell, resell, lease, rent or otherwise transfer or convey, the Aetna IP to you.

#### Conclusion

We present this renewal on the condition that it will be accepted in its entirety. Furthermore, we've assumed that you'll continue to offer all other coverages, products, and services that you purchased previously. If there is a material change in this regard, we reserve the right to review and reprice this renewal. If you're interested in a subset of our renewal, then we will gladly review and reprice, if necessary. Before accepting the rates in this renewal, you must disclose any material deviation, current or expected, from these assumptions.

The most recent version of this document issued by Aetna to you, including any attachments to this document (collectively, "Financial Documents") are part of your agreement with Aetna to offer Medicare Advantage plans and/or standalone Medicare prescription drug plans ("Group Agreement"). In the event of a conflict between the terms of the Financial Documents and your Group Agreement and the documents incorporated into the Group Agreement, the order of priority shall be as described in your Group Agreement. Any riders, amendments, inserts and attachments shall have the same priority as the document to which they are attached.

# Broker Compensation/Plan Sponsor Fees Proprietary & Confidential Trade Secrets/Commercial and Financial Information – Not for Further Distribution

**Fulton County** 

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**Broker commissions -** The enclosed rates exclude broker commissions.

We honor 'Agent of Record' or 'Broker of Record' letters when an agent, broker, or consultant sells new business or takes over an Aetna case from another agent, broker, or consultant. Please have an appropriate representative from your organization sign the letter using your organization's letterhead. The change will become effective on the first day of the month after our payment unit receives the 'Agent of Record' or 'Broker of Record' letter unless another future date is designated in the letter.

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The following plan benefit information is being provided to notify Fulton County of some important information related to Aetna's Medicare Advantage and Part D plans.

### Medicare Advantage - Medical Plan Information

### CMS Changes

Each year, CMS sets cost sharing threshold amounts on specific MA plan benefits to ensure access to care and prevent discrimination against certain classes of Medicare beneficiaries. CMS has made the following changes to these thresholds for 2023.

### Changes to maximum-out-of-pocket (MOOP) limit for some MA PPO plans

CMS has moved from two MOOP thresholds in 2022 (Voluntary and Mandatory) to three MOOP thresholds for 2023 (Lower, Intermediate and Mandatory) for the in-network and plan level (or combined) MOOP on a MA PPO plan. CMS provides you with the ability to establish different values for your plan. Plans offering an in-network MOOP in the Lower, Intermediate or Mandatory range must also offer a plan level MOOP in the same range. The chart below helps to define the 2023 thresholds for MA PPO.

Lower MOOP	Intermediate MOOP	Mandatory MOOP
\$0 - \$3,650 In-network	\$3,651 - \$6,000 In-network	\$6,001 - \$8,300 In-network
\$0 -\$5,450 Plan Level	\$3,651 - \$8,950 Plan Level	\$6,001 - \$12,450 Plan Level
(combined)	(combined)	(combined)

To encourage members to receive the most effective health care CMS has adjusted the cost share thresholds for specific service categories. These changes have been implemented with respect to the Aetna standard plan portfolio. It is important that you review each service category in your Summary of Benefits for any year-over-year changes.

Your Aetna account representative can assist you with understanding these year-overyear changes and any additional adjustments you may want to make to your plan.

### Network

### Changes in Aetna Medicare Advantage network-based service areas for 2023

 PPO: We worked hard during 2022 to meet CMS network adequacy rules and add to our MA PPO network. We have successfully completed this effort and will be adding 32 counties to our MA PPO network service area in 2023. Please see the 2023 Aetna Medicare Advantage PPO network-based expansion counties exhibit in the Index to this renewal.

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Our network providers go through a comprehensive credentialing process before they're included in our Medicare network.

### CMS group enrollment waiver

CMS has established a waiver of network service area requirements ("Waiver") for some employer/union groups. Under this waiver, the employer/union may enroll their retirees in an MA HMO or PPO plan even if they reside in a service area that does not have access to network providers. We refer to these non-network service areas as "Extended Service Areas" (ESA).

In order to be eligible for the Waiver, at least 51 percent of your retirees and dependents must live in a service area that provides adequate access to network providers. Aetna will apply the CMS network requirements when determining if a county or service area meets adequate access requirements.

It is important to know that:

- Members in an ESA plan may not have access to the Aetna network of providers that meets CMS network adequacy requirements.
- Providers that are not contracted with Aetna are not required to accept the Aetna ESA PPO plan except for emergency and urgently needed care.

We will monitor the network adequacy throughout the year to confirm that standards are met. Our network teams will work to strengthen our provider networks to meet CMS network adequacy requirements to help avoid potential disruption to our members.

As of May 2022, 98.93% of your members reside in service areas that meet CMS network adequacy requirements. If the total percentage of members falls below 51 percent by the date of your Aetna MA PPO plan renewal, we cannot offer you our MA PPO ESA plan. However, we will work with you to evaluate other group health plan options that can be offered in these extended service areas to help reduce potential Member disruption.

### **US Territories**

Aetna offers Medicare Advantage PPO plans to retirees throughout the 50 states, Washington, DC, and the US Territories through use of a CMS service area waiver ("MA PPO ESA plans"). Please be advised that coverage under the MA PPO ESA plan in the US Territories is limited to medical coverage. Aetna MA PPO ESA plans do <u>not</u> offer fully insured Medicare prescription drug coverage in the US Territories. Therefore, if one of your MA PPO ESA plan members moves to a US Territory and Medicare prescription drug coverage is offered under that plan, the member will no longer be eligible for the plan. By mutual agreement, Aetna may offer a MA PPO ESA plan with medical coverage only for your

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members who reside in the US Territories, and we will discuss with you available pharmacy coverage options.

We are making you aware of these rules because of the potential impact to your account structure and eligibility files in this scenario. Please reach out to your Account Management Team for more information.

### **Part D Information**

### Prescription drug coverage

Our retiree pharmacy coverage consists of two components: basic Medicare Part D benefits and supplemental benefits.

- We offer Medicare Part D plan coverage pursuant to our contract with the CMS. We receive monthly payments from CMS for the Part D portion of your coverage.
- We offer supplemental coverage that wraps around the basic Medicare Part D benefits, allowing you to offer enhanced pharmacy benefits. We receive monthly premium payments from you and/or your retirees for the supplemental coverage. Depending on your plan design, supplemental coverage may also include benefits for non-Part D covered drugs.

We will report drug claims information to CMS, based on the source of the applicable coverage payment - Medicare Part D, plan sponsor or member.

### **Aetna Mail Order and Specialty**

Aetna's mail order benefits are filled by CVS Caremark® Mail Service Pharmacy. This mail order service supplies medications for drugs taken on a regular basis, sometimes referred to as maintenance drugs. Examples of maintenance drugs include medications used to treat chronic conditions such as arthritis, high cholesterol, asthma, or high blood pressure. CVS Caremark® Mail Service Pharmacy does not supply medications used for short-term illnesses, such as cold medications or antibiotics. Additionally, certain drugs that require special handling may not be available through CVS Caremark® Mail Service Pharmacy. These drugs are sometimes called specialty drugs and may require storage at controlled temperatures or other unique handling requirements which cannot be accommodated through a traditional mail order arrangement. Therefore, most specialty drugs are not available at the mail order benefit (cost share) and instead will pay at the retail benefit (cost share). Also, specialty drugs are generally limited to a 30-day fill, to reduce waste of these high-cost drugs.

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### **CMS** changes

The CMS Part D benefit parameters will change for 2023. For plan details, you should refer to the plan design document, included with this renewal. These changes, which are listed below, may or may not impact your current plan design.

Deductible cannot exceed:	\$505
Initial Coverage Limit (ICL) has increased	\$4,660
from \$4,430 to:	Ψ4,000
True out-of-pocket limit (TrOOP) has	\$7,400
increased from \$7,050 to:	
Catastrophic copayments have increased	\$4.15 for covered generic drugs
from \$3.95 and \$9.85 to:	and \$10.35 for other drugs (or
	5%, whichever is greater)

For 2023, member cost sharing during the coverage gap phase for covered Part D drugs is to be no more than 25 percent for both generic drugs and brand-name drugs.

The Medicare Coverage Gap Discount Program provides a 70 percent manufacturer discounts on covered brand-name drugs to Part D enrollees who have reached the coverage gap and are not already receiving "Extra Help." This discount is applied before any supplemental benefits included in the plan.

### Aetna prescription drug plan changes for 2023 Part D formulary changes

Formularies change on an annual basis. Members should review the updated formulary that aligns with their plan to determine the tier of coverage and what they will pay for their drugs in 2023. Updated plan year formularies are made available online during the 'Annual Notice of Change' member communications which occurs 15 days prior to the designated open enrollment or, if there is no designated open enrollment period, no later than 15 days before December 31st. Members may also request a printed copy of this formulary to be mailed to them by contacting customer service.

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Aetna is changing the names of our formularies for 2023.

2022 Formulary Name	2023 Formulary Name	Description
Open 2 Plus	Comprehensive+	Richest option, open, covers all Part D drugs
		Generic drugs reside on defined generic tier(s)
B2 Plus	Classic+	Closed, covering a subset of Part D drugs, medium
		coverage
		Generic drugs reside on defined generic tier(s)
B2	Classic	Closed, covering a subset of Part D drugs, medium
		coverage
		Commingled, generics reside on all tiers
A1 Plus	Core+	Closed, lean coverage
		Generic drugs reside on defined generic tier(s)
A1	Core	Closed, lean coverage
		Commingled, generics reside on all tiers

We have discontinued the Open 1 formulary for 2023. We have recommended a similar formulary alternative; your account manager can address your formulary questions.

Members will see the new formulary name in the Annual Notice of Change mailing.

### The P1 Preferred Network plan option

This option provides a lower price point through the use of a pharmacy with preferred status. Members generally pay a lower cost share when utilizing pharmacies that are preferred. Members will also have access to standard pharmacies within the network; however, they will likely pay a higher cost share when receiving covered medications at standard pharmacies. To find a network pharmacy, members can visit our website: <a href="http://www.aetnaretireeplans.com">http://www.aetnaretireeplans.com</a>.

### **Medicare Part D creditable coverage**

If an applicant cannot demonstrate that he/she had prior creditable coverage, the applicant may incur late enrollment penalties, consistent with laws, rules, and regulations applicable to the Part D program.

### **CMS Notifications**

### We will notify members of plan changes as required by CMS

CMS requires that Aetna provide each member enrolled in our group Medicare Advantage plan or standalone Medicare prescription drug plans an Annual Notice of Change (ANOC)

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letter along with the new plan year Schedule of Member Cost Sharing (SOC) which provides a detailed description of the benefits and coverage provisions of the plan. The Evidence of Coverage (EOC) provides Medicare-specific information about the health plan and is available to members online or by calling customer service to request a written copy. Medicare members must receive detailed benefit information for their current plan no later than 15 days before the start of your annual open enrollment period. If you don't have an open enrollment period, Medicare members must receive this benefit information no later than 15 days before the start of the new plan year.

If you wish to receive a copy of these plan documents for your records, please reach out to your Aetna account representative.

### **Premiums**

- Medicare Advantage Premium Requirements The following requirements apply
  only if Aetna is offering a Medicare Advantage HMO or PPO Plan to your members,
  and you <u>and</u> your members are paying any portion of the premium for the Medicare
  Advantage benefit ("MA Premium"). CMS requires that we notify you of these
  requirements. You must comply with the following conditions with respect to any
  subsidization of MA Premium and any required MA Premium contribution by the
  member:
  - You may subsidize different amounts of MA Premium for different classes of members and their dependents, provided such classes are reasonable and based on objective business criteria, such as years of service, date of retirement, business location, job category, and nature of compensation (e.g., salaried vs. hourly).
  - 2. MA Premium contribution levels cannot vary for members within a given class.
  - 3. Direct subsidy payments from CMS to Aetna must be passed through to reduce the amount of any required MA Premium payment by the member.
- Premium and Low Income Subsidy ("LIS") Requirements and Late Enrollment
  Penalty ("LEP") Fulton County will comply with the following conditions with respect to
  any subsidization of that portion of premiums paid by Fulton County for the Medicare
  Prescription Drug benefit ("PD Premium") and any required PD Premium contribution by
  members enrolled in MAPDs or PDPs ("Members"):
  - Fulton County may subsidize different amounts of PD Premium for different classes of Members and their dependents, provided such classes are reasonable and based on objective business criteria, such as years of service, date of retirement, business

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location, job category, and nature of compensation (e.g., salaried vs. hourly). Classes of Members and their dependents cannot be based on eligibility for the Low Income Subsidy ("LIS").

- PD Premium contribution levels cannot vary for Members within a given class.
- Direct subsidy payments from CMS to Aetna must be passed through to reduce the amount of any required PD Premium payment by the Member ("Member Contribution") so the Member in no event shall be required to pay more than the sum of: a) the standard Medicare Part D premium, net of the direct subsidy payment from CMS, and b) one hundred percent (100%) for any supplemental coverage selected by the Member.

Fulton County will comply with the following conditions with respect to any LIS payment received from CMS for any LIS-eligible Member:

- Any monthly LIS payment received from CMS for an LIS-eligible Member shall be used to reduce any Member Contribution. Any remainder may then be used to reduce the amount of the Fulton County's PD Premium contribution. However, if the sum of the Member Contribution and Fulton County's PD Premium is less than the LIS payment, any portion of the LIS payment will be returned to CMS by Aetna.
- If the LIS payment for any LIS-eligible Member is less than the Member Contribution required by such individual (including the Member Contribution for supplemental benefits, if any), Fulton County shall communicate with the LIS-eligible Member about the cost of remaining enrolled in Fulton County's Plan versus obtaining coverage as an individual under another Medicare Part D Prescription Drug plan.
- In the event that the LIS-eligible Member is due a refund of the LIS payment (i.e., there was no upfront reduction of the PD Premium by the LIS amount), such refund shall be completed by Aetna or Fulton County, as applicable, within 45 days of the date Aetna receives the LIS payment for that Member from CMS.

**Group Billed** – If Aetna is billing and collecting the entire plan premium from Fulton County and Fulton County chooses to receive group list invoices, Aetna will apply LIS subsidy credits and LEP debits to the group invoice. Fulton County must apply the LIS subsidy and collect the LEP consistent with applicable law.

**Direct Billed -** If Fulton County chooses direct billing (i.e., Aetna directly bills and collects the entire plan premium from Members), Aetna will apply LIS to the Member invoice and will add LEP debits consistent with applicable law.

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### **Additional Retiree Programs**

### Helping your retirees obtain Medicaid coverage and access to community assistance programs

We're pleased to provide plan sponsors with a Medicaid outreach program through BeneLynk. This program provides continuous monitoring of social program eligibility and enrollment status to ensure appropriate access to benefits for which members are entitled.

This program includes:

- Community Programs to help members overcome food insecurity, transportation, social isolation, and lower the cost of utilities
- Initial Outreach and enrollment assistance with Medicaid or Medicare Savings Programs and the Low Income Subsidy
- Annual Recertification to maintain enrollment in these programs

We believe our Medicaid outreach program provides a valuable service to potentially eligible members by educating them about and screening for Medicaid programs. Medicaid eligibility may help reduce member out-of-pocket cost sharing and premiums. It can also help us reduce annual plan premium increases due to the additional payment we receive from CMS for these beneficiaries.

If your organization doesn't wish to participate and have your retirees contacted by BeneLynk, your organization may "opt-out" of our Medicaid outreach program. To do so, please contact your Aetna representative no later than October 1, 2022.

Please Note: If we don't receive your "opt-out" notification by October 1, 2022, your organization will be included in our Medicaid outreach program.

### **Federal Information**

### **Employer Reporting Requirements:**

Under Internal Revenue Code (IRC) Section 6055 health insurance issuers, certain employers, government agencies and other entities that provide Minimum Essential Coverage (MEC) to individuals must report to the IRS information about the type and period of coverage and furnish related statements to covered individuals. This information is used by the IRS to administer the individual shared responsibility provision and by individuals to show compliance with the individual shared responsibility provision.

For Medicare plans (including Medicare Advantage), the reporting obligation under Section 6055 is on the Centers for Medicare and Medicaid Services (CMS) to the extent it

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### **Fulton County**

January 1, 2023 through December 31, 2023

applies. CMS will report the required information to the IRS about the type and period of coverage provided to each individual member enrolled in these plans and will furnish the required statements to subscribers.

IRC Section 6056 requires large employers (those having employed an average of 50 or more full-time employees during the preceding calendar year) to report to the IRS information about the health care coverage they have offered and also furnish applicable statements to employees. The purpose is to allow the IRS to enforce the employer responsibility provisions.

To satisfy the 6056 employer reporting requirements, you must file the required returns with the IRS by no later than February 28 of the year following coverage (if filing on paper) or March 31 (if filing electronically) and furnish a statement to all full-time employees by January 31st of the year following the calendar year to which the return relates (i.e., January 31, 2024 for the 2023 calendar year).

Plans are offered by Aetna Health Inc., Aetna Health of California Inc., Aetna Life Insurance Company, SilverScript Insurance Company and/or their affiliates (Aetna). Aetna Medicare is a PDP, HMO, PPO plan with a Medicare contract. Enrollment in our plans depends on contract renewal. Limitations, co-payments, and restrictions may apply. Benefits, pharmacy network, provider network, premium and/or co-payments/co-insurance may change on January 1 of each year.

# Index

### 2023 Aetna Medicare Advantage PPO network-based expansion counties

We worked hard during 2022 to meet CMS network adequacy rules and add to our MA PPO network. As of January 1, 2023, we will add **32** new network-based counties to our MA PPO service area.

State	County
AZ	Mohave
CO	Weld
FL	Flagler
GA	Floyd
GA	Gordon
IN	Wayne
IA	Black Hawk
KS	Douglas
LA	Iberia
MD	Allegany
MI	Berrien

State	County
MI	Cass
MI	Jackson
MS	Benton
MS	Calhoun
MS	Chickasaw
MS	Clay
MS	Panola
MS	Pontotoc
MS	Prentiss
MS	Tippah
MS	Tunica

State	County
MS	Webster
NC	Edgecombe
NC	Lenoir
NC	Moore
NC	Wayne
SC	Lancaster
SC	Oconee
VA	Frederick
WV	Berkeley
WV	Jefferson



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#### MEDICARE ADVANTAGE RATE PROPOSAL

Plan Sponsor Name:

Policy Period Start Date:

Policy Period End Date:

Medical Plan:

Medicare (P01) ESA PPO (Base Plan)

Pharmacy Plan:

Custom Rx \$9(\$10)/\$25/\$45/\$60

- Please refer to the Financial Conditions and Plan Design Exhibits for an outline of the level of benefits quoted, as well as the terms and conditions of this proposal.
- Your Aetna Group Medicare Plan for January 1, 2023 will be automatically renewed if we do not hear from you by October 1, 2022.
- Benefits, premium, deductible, and/or copayments/coinsurance may change on January 1 of each year and are subject to CMS contract approval.
- All rates are on a Per Member Per Month (PMPM) basis.
- These rates exclude commissions.
- These rates include a communication allowance in the amount of \$15,000.

	Medical Rate	Pharmacy Rate	Total Rate
Current	\$70.61	\$158.58	\$229.19
Proposed	\$81.55	\$166.25	\$247.80
Change	\$10.94	\$7.67	\$18.61

Total Medicare Eligible Members	825

State	Medicare Eligible Members	Medical Rate	Pharmacy Rate	Total Rate
Alabama	2	\$81.55	\$166.25	\$247.80
California	2	\$81.55	\$166.25	\$247.80
Colorado	2	\$81.55	\$166.25	\$247.80
Florida	18	\$81.55	\$166.25	\$247.80
Georgia	766	\$81.55	\$166.25	\$247.80
Hawaii	2	\$81.55	\$166.25	\$247.80
Kentucky	3	\$81.55	\$166.25	\$247.80
Louisiana	1	\$81.55	\$166.25	\$247.80
Maryland	3	\$81.55	\$166.25	\$247.80
Nevada	2	\$81.55	\$166.25	\$247.80
North Carolina	11	\$81.55	\$166.25	\$247.80
Ohio	1	\$81.55	\$166.25	\$247.80
South Carolina	4	\$81.55	\$166.25	\$247.80
Tennessee	4	\$81.55	\$166.25	\$247.80
Texas	2	\$81.55	\$166.25	\$247.80
Virginia	2	\$81.55	\$166.25	\$247.80



#### **Proprietary & Confidential**

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#### MEDICARE ADVANTAGE RATE PROPOSAL

Plan Sponsor Name:

Policy Period Start Date:

O1/01/2023

Policy Period End Date:

12/31/2023

Medical Plan:

Medicare (C04) ESA PPO (Enhanced Plan)

Pharmacy Plan:

Custom Rx \$9(\$10)/\$25/\$45/\$60

- Please refer to the Financial Conditions and Plan Design Exhibits for an outline of the level of benefits quoted, as well as the terms and conditions of this proposal.
- Your Aetna Group Medicare Plan for January 1, 2023 will be automatically renewed if we do not hear from you by October 1, 2022.
- Benefits, premium, deductible, and/or copayments/coinsurance may change on January 1 of each year and are subject to CMS contract approval.
- All rates are on a Per Member Per Month (PMPM) basis.
- These rates exclude commissions.
- These rates include a communication allowance in the amount of \$15,000.

	Medical Rate	Pharmacy Rate	Total Rate
Current	\$109.19	\$158.58	\$267.77
Proposed	\$120.13	\$166.25	\$286.38
Change	\$10.94	\$7.67	\$18.61

Total Medicare Eligible Members	867

State	Medicare Eligible Members	Medical Rate	Pharmacy Rate	Total Rate
Alabama	14	\$120.13	\$166.25	\$286.38
Arizona	1	\$120.13	\$166.25	\$286.38
Florida	16	\$120.13	\$166.25	\$286.38
Georgia	807	\$120.13	\$166.25	\$286.38
Maryland	1	\$120.13	\$166.25	\$286.38
Mississippi	1	\$120.13	\$166.25	\$286.38
Nevada	1	\$120.13	\$166.25	\$286.38
New Mexico	2	\$120.13	\$166.25	\$286.38
New York	1	\$120.13	\$166.25	\$286.38
North Carolina	2	\$120.13	\$166.25	\$286.38
Ohio	2	\$120.13	\$166.25	\$286.38
Oklahoma	1	\$120.13	\$166.25	\$286.38
South Carolina	6	\$120.13	\$166.25	\$286.38
Tennessee	8	\$120.13	\$166.25	\$286.38
Texas	1	\$120.13	\$166.25	\$286.38
Virginia	1	\$120.13	\$166.25	\$286.38
Washington	2	\$120.13	\$166.25	\$286.38

### **22-0603** Real Estate and Asset Management

Request approval to renew an existing contract - Department of Real Estate and Asset Management, 21ITB131850C-MH, Countywide Spot Cooler and Heat Pump Rental in the amount of \$36,000.00 with Spot Coolers, Inc. (Peachtree Corners, GA) to provide on-site portable air-cooled spot coolers and heat pump rental units with the necessary accessories for set-up on an "as needed" basis for designated Fulton County facilities. This action exercises the first of two renewal options. One renewal option remains. Effective dates: January 1, 2023 through December 31, 2023.

### 22-0604 Real Estate and Asset Management

Request approval to renew an existing contract - Department of Real Estate and Asset Management, 21ITB129983C-MH, Scrap Metal Removal with anticipated revenue in the amount of \$5,000.00 with North Fulton Metals, LLC (Alpharetta, GA), to provide scrap metal recycling services for Fulton County facilities. This action exercises the second of two renewal options. No renewal options remain. Effective dates: January 1, 2023 through December 31, 2023.

### 22-0605 Finance

Request approval to renew existing contracts - Finance Department, 19-RFP060519C-MH, Employee Healthcare Benefit Plan - Dental with Aetna Life Insurance Company (Atlanta, GA) to administer: [1] Dental PPO (DPPO) Plan on a self-funded basis and [2] Dental HMO (DHMO) Plan on an insured basis, to eligible employees, retirees, beneficiaries and their covered dependents. This action exercises the third of four renewal options. One renewal option remains. Effective date: January 1, 2023, through December 31, 2023.

### **22-0606** Finance

Request approval to renew existing contracts - Finance Department, 19-RFP060519C-MH, Employee Healthcare Benefit Plan - with Aetna Insurance Company Inc. to provide medical and pharmacy benefits as a fully-insured option to Medicare eligible retirees/beneficiaries and dependents. The plans administered are: (1) Basic Medicare Advantage Plan and (2) Enhanced Medicare Advantage Plan (*Buy-Up Option*). This action exercises the third of four annual renewal options. One renewal option remains. Effective date: January 1, 2023, through December 31, 2023.

### **22-0607** Finance

Request approval to renew existing contracts - Finance Department, 19-RFP060519C-MH, Employee Health Benefit Plan - Vision Benefits provided on a self-funded basis administered by EyeMed Vision Care, to eligible active employees, retirees/beneficiaries and their eligible dependents. This action exercises the third of four renewal options. One renewal option remains. Effective dates: January 1, 2023 through December 31, 2023.