



INTEROFFICE MEMORANDUM

TO: Felicia Strong-Whitaker, Director
Department of Purchasing & Contract Compliance

FROM: Evaluation Committee Recommendation Letter

DATE: March 14, 2023

PROJECT: 22RFP058A-CJC, Laboratory Information Management Systems

In accordance with the Purchasing Code, a duly appointed Evaluation Committee has reviewed the proposals submitted in response to the above-reference project on behalf of the Department of Public Works.

Five (5) qualified firms submitted proposals for evaluation and consideration for award of this project:

1. Ethosoft, Inc.
2. Accelerated Technology Laboratories
3. ABN Innovations, LLC.
4. Clinisys, Inc.
5. International System Strategies

After review of the technical proposal the following firms were short-listed:

1. Ethosoft, Inc.
2. Accelerated Technology Laboratories

After review, evaluation and consideration of all available information related to the requirements and evaluation criteria of the RFP, the Evaluation Committee has determined that the proposal submitted by Ethosoft, Inc. with a total score of 90.50, is the recommended vendor for the award of 22RFP058A-CJC, Laboratory Information Management Systems.

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The Evaluation Committee members attest that each member scored each proposal independently in accordance with the evaluation criteria set forth in the Request for Proposal and that their individual score is a part of the final scores in the attached Evaluation Matrix.

SELECTION COMMITTEE MEMBERS:

DocuSigned by:

Patrick Person

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Patrick Person, Water Quality Manager
Public Works

DocuSigned by:

Roy Barnes

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Roy Barnes, Deputy Director
Public Works

DocuSigned by:

Brandon R Faye

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Brandon Faye, Information System Manager
Fulton County Information Technology

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EVALUATION CRITERIA	WEIGHT	<i>Accelerated Technology Laboratories</i>	<i>Ethosoft, Inc.</i>
Technical Approach	35.0%	29.17%	35.00%
Qualifications of Key Personnel	18.0%	15.00%	18.00%
Relevant Project Experience/Past Performance	25.0%	20.83%	22.92%
Availability of Key Personnel	5.0%	4.58%	4.58%
Local Preference	5.0%	0.0%	0.0%
Service disabled Veterans Preference	2.0%	0.0%	0.0%
Cost	10.0%	9.54%	10.0%
TOTAL SCORE:	100.0%	79.12%	90.50%