

QUARTERLY REPORT



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OPPORTUNITY



OPPORTUNITY

- Largest industrial corridor in the Eastern US
- \$2.4B annual payroll
- Over 2800 employees across 1000+ businesses
- Nearly 5000 acres
- Fastest growing general aviation airport in the state with highest concentration of business jets
- \$150M planned county investments next 5 years



Opportunity

COUNTY INVESTMENTS



AVIATION

\$90M



PUBLIC SAFETY

\$55M



REDEVELOPMENT

\$20M

INSIGHTS

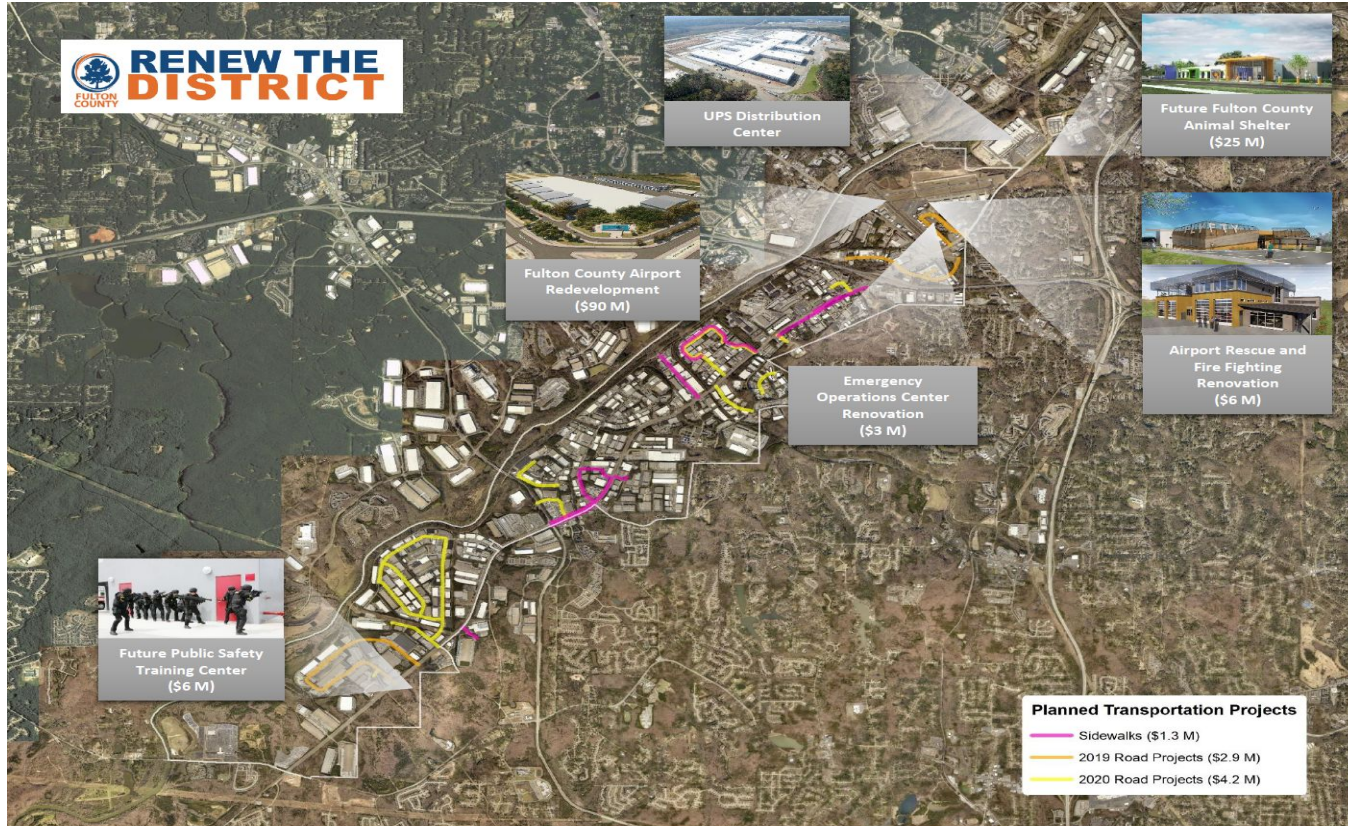


STUDIES

- ULI TAP
- Airport Master Plan
- Freight Cluster Plan
- River Greenway Study
- Transit Master Plan



Opportunity



PROJECT UPDATES



PROJECT UPDATES

Animal Services Facility	Public Safety Training Center	Emergency Operations Facility	Airport Master Plan	Airport Main Entrance and Business Park	Airport North Terminal	Airport South Quadrant Area	FID Operations	Urban Redevelopment Plan / Opportunity Zone
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Animal Services Facility

On Track

The construction of a new Fulton County Animal Shelter will provide the county with a modern facility for caring for homeless animals, providing pet adoption services and enforcing the animal control laws of Fulton County.



Completed Tasks

Develop Construction Management Solicitations (RFP)	Feb 28, 2021
Restart Design	Sep 30, 2021
Rezoning with City of Atlanta	Sep 30, 2021
Solicit Construction Management Proposals	Apr 30, 2021

Tasks due in the next 90 days

Obtain BOC Approval of Construction Management Firm	Jul 14, 2021
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Tasks past due

Status

Received five bids on 4/28 for the CM @ risk contract. Bidder evaluations will be underway and design development underway.

Schedule



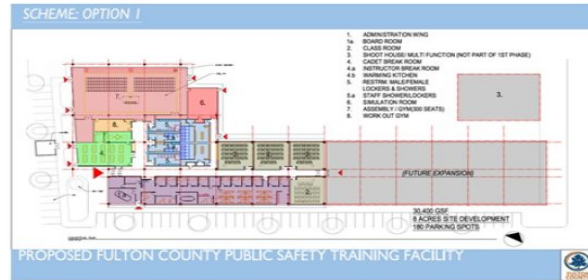
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Public Safety Training Center

On Track

The construction of the Public Safety Training Center will provide a facility for in-service training for the Fulton County Police Department, Marshal's Office and Sheriff's Office personnel.



Completed Tasks

Evaluate construction methodology Oct 01, 2020

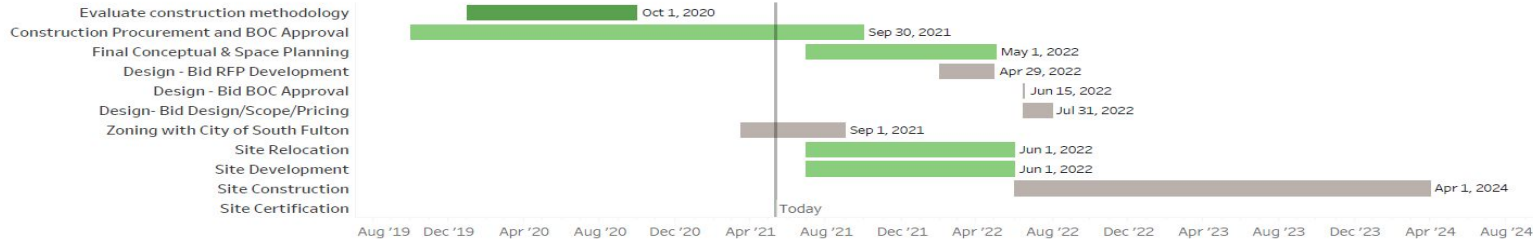
Tasks past due

Tasks due in the next 90 days

Status

Proposed site layout is in final development.
Conceptual budget is being finalized.
Schematic design is to be finalized.
Engaged a civil engineer for preliminary site assessment study.
Zoning with City of Atlanta will be begin.

Schedule



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Emergency Operations Facility

On Track

Construction of the new Emergency Operations Facility, which is responsible for the strategic overview of any disaster or incident. The EOC serves as a coordinated link between the chief elected official of each jurisdiction in Fulton County and the field personnel coordinating the execution of the event priorities to ensure a collaborative effort.



Completed Tasks

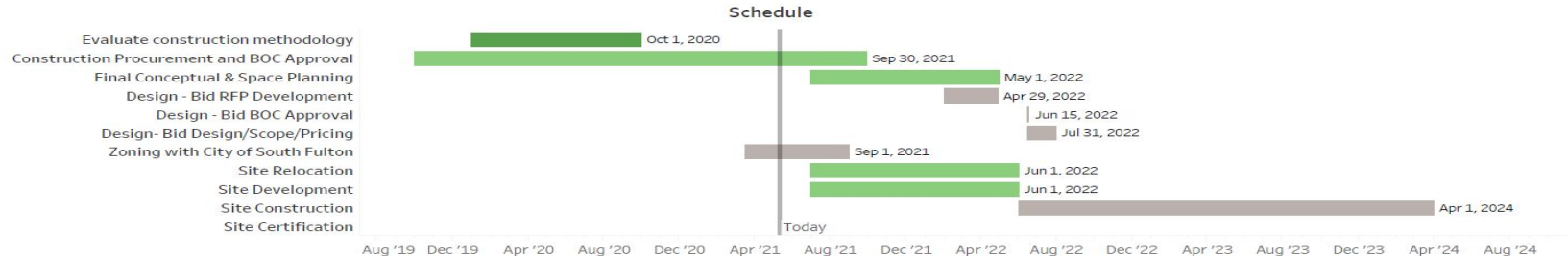
Evaluate construction methodology	Oct 01, 2020
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Tasks Due in 90 Days

Tasks Past Due

Status

Met with agencies and are currently working on interior schematic design



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Airport Master Plan

On Track

Completed Tasks

Develop and Approve Master Plan Scope and Fee	Mar 31, 2020
Perform Data Collection, Technical Analysis	Jun 30, 2020
Inventory existing conditions	Jul 31, 2020
Develop Aviation Forecast	Sep 30, 2020
Determine Facility Requirements	Dec 31, 2020
Submit DRAFT Plan to FC-BOC	Dec 31, 2020

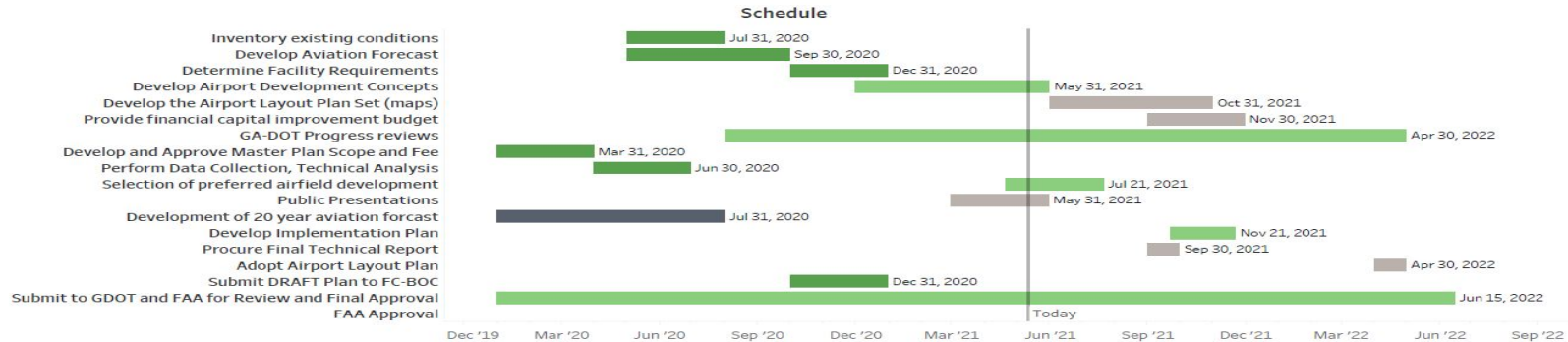
Tasks Past Due

Tasks Due in 90 Days

Develop Airport Development Concepts	May 31, 2021
Public Presentations	May 31, 2021
Selection of preferred airfield development	Jul 21, 2021

Status

Master plan is on schedule and is 50% through planning process.



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Airport Main Entrance and Business Park

On Track

The Main Entrance and Business Park Project is aimed at developing an attractive and welcoming entrance appropriate for a corporate airport. A business park will also be developed between the entrance and the airport.



Completed Tasks

Acquisition of Motel Property	Dec 31, 2019
Retain Land Development/Broker	Dec 31, 2020

Tasks Due in 90 Days

Demolition of Existing Buildings	May 14, 2021
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Tasks Past Due

Status

Demolition of existing building is behind schedule



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Airport North Terminal Area

Achieved

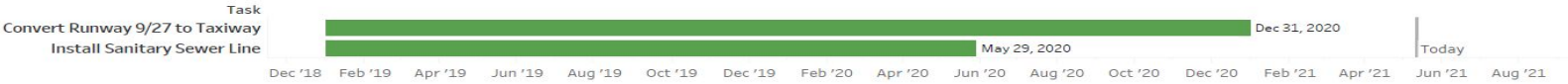
Taxiway and associated site preparation for additional tenant hanger facilities on the North Terminal Area.



Completed Tasks

Convert Runway 9/27 to Taxiway	Dec 31, 2020
Install Sanitary Sewer Line	May 29, 2020

Schedule



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Airport South Quadrant Area

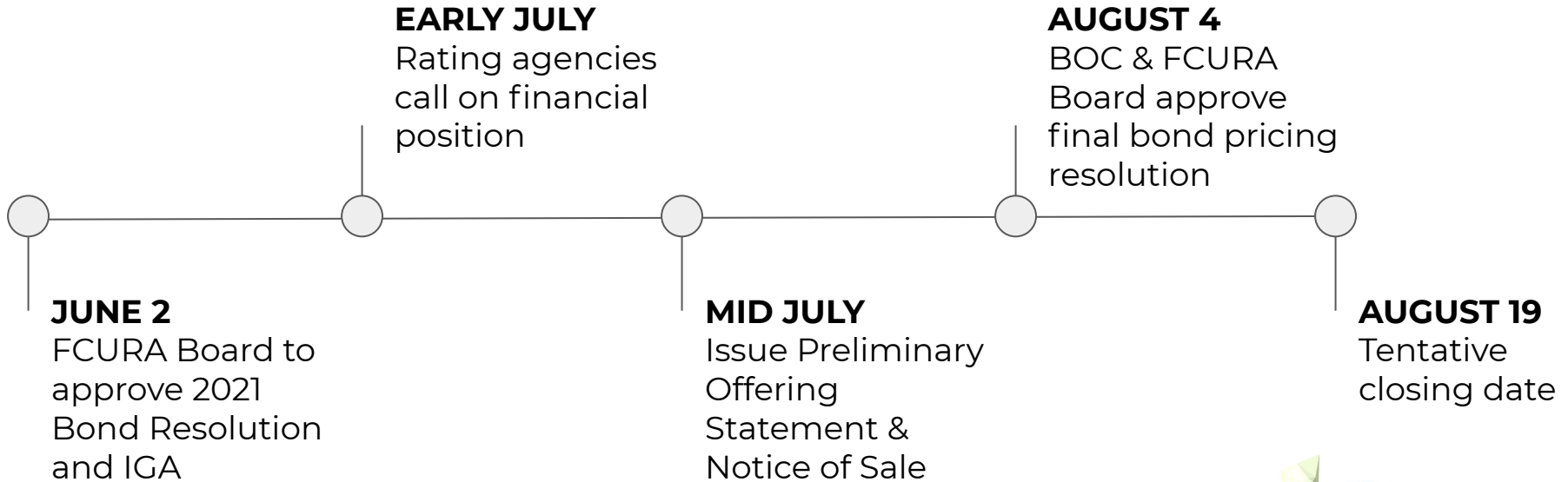
Not Started

Official approval to close the crosswinds runway as part of the master plan to allow for additional hanger development in the South Quadrant area of the airport.



PROJECT UPDATES

BOND ACQUISITION TIMELINE



KICK-START



KICK-START

WHAT WE KNOW	WHAT WE NEED	A WAY FORWARD
<p>FCEA brings over \$8.5M in taxable assets revenue to the county annually, and another \$150K in property tax revenue</p> <p>FCEA is the only GA airport in the region that receives NO GF support</p> <p>FCEA will catalyze millions in development over the next 5 years</p>	<p>\$105M+ in Visioning Study capital project needs over the next 5 years with only \$70M in State/Fed support</p> <p>A way to address dwindling revenues due to covid19 epidemic and overall time frame for economic recovery</p>	<p>Approve resolution to redirect \$9.2M in General Fund transportation capital to the airport.</p> <p>Leverage the anticipated \$6+M in SSD revenue from the unincorporated airport area.</p>



KICK-START

STAKEHOLDER SUPPORT

Fulton County Executive Airport Tenants and Operators

March 22, 2021

Mrs. Anna Roach
Chief Operating Officer
Fulton County Government
141 Pryor Street SE
Atlanta, Georgia 30303

Dear Mrs. Roach,

As a small group of Airport operators, we wanted to extend our sincere appreciation for Fulton's leadership throughout the pandemic. We fully recognize and agree the last 12 months priority has been on COVID, managing public health and safety, leading community efforts and government programs to navigate the challenges this pandemic has bestowed on the world at-large. Considering the gains being made with vaccines and the reduced number of COVID positive cases, we wanted to take a moment to reflect on ongoing Airport priorities we believe are essential to safe flight operations and the safety of surrounding residents and businesses nearby Fulton Executive Airport. In recent discussions with Tim and David, they shared some operational and financial challenges we are facing. We wanted you to know how important their continued focus and the County's financial support means to overall air travel safety, community safety, tenants, and transient operators collectively.

While there are multiple priorities, all equally important, the one we are focused on is the Aircraft Rescue & Fire Fighting (ARFF) reactivation. We have been discussing this Airport's much needed improvements for well over 20 years, and shortly before COVID hit you joined us in a meeting we held with Dick Anderson (County Mgr.), Joe Carn (Commissioner District 6), Ellis, David and Tim to discuss the delayed ARFF progress. We reiterated then and want to make sure you know how important the ARFF reactivation is to everyone's safety and the community at-large, as I understand you are in a position to help close this much needed gap in operational safety. I know David and Tim have shared the importance of an ARFF, cannot imagine a more deserving Airport than Fulton Executive to have a dedicated, onsite and focused firefighting program rather than using available surrounding assistance upon request. Aviation is unique, requires immediate, knowledgeable, and focused firefighting personnel and equipment to save lives. This was brought to light in 2018 when a small Cessna jet crashed immediately after departure and in close proximity to the surrounding residential community within the City of Atlanta

importance and urgency of this request, hoping you will find innovative necessary funding to keep us on track to reactivate the ARFF later this year and your team are well.

Director, Aviation

Sean Castro, General Manager

VP, VP Aviation

VP, VP Aviation

Intercontinental Exchange Inc., Dean Grynala, Chief Pilot

VP, Chief Pilot

Director Aviation

• Norfolk Southern, Mark Chaffinch, Director Aviation

• The Home Depot, Bill McBride Sr Director Aviation

SAMPLE PROJECTS ENABLED

- New Capability
 - Airport Rescue Fire Fighting (ARFF) - \$1.5M
 - NTA Gasoline Security Fence - \$500
- Matching Funds
 - Apron pavement - \$200k
 - Runway 8 safety improvement - \$526k
- Visioning Study
 - Main entrance site development - \$1.5M
 - New main terminal design - \$ 250k



MANAGEMENT & REPORTING



MANAGEMENT & REPORTING

■ PROJECT MANAGEMENT

- Work streams managed via enterprise PM system - ACHIEVEIT
- Bi-weekly management meeting

■ BOC UPDATE

- Quarterly project progress and expenditures update
- Groundbreaking ceremonies

■ STAKEHOLDER ENGAGEMENT

- Renew the District Website
- Capital projects transparency site



QUESTIONS

