



QUOTE:

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DATE:

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TO: FCG - Fulton County Government
Glenn Melendez
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FROM: Presidio Networked Solutions
Luciann Rosado
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Atlanta, GA 30326

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Customer#: FULTO008

Contract Vehicle: Georgia State Contract Cisco Networking Equipment and IT Infrastructure Products 99999-SPD-T20120501-0006

Account Manager: Charlie Pierce

Inside Sales Rep: Luciann Rosado

Title: FCG Switches to replace 3850s

#	Part #	Description	Unit Price	Qty	Ext Price
Meraki Switches					
1	MS350-48FP-HW	Meraki MS350-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	\$3,632.44	10	\$36,324.40
2	LIC-MS350-48FP-3YR	Meraki MS350-48FP Enterprise License and Support, 3YR	\$423.13	10	\$4,231.30
3	MS425-16-HW	Meraki MS425-16 L3 Cld-Mngd 16x 10G SFP+ Switch	\$4,370.80	4	\$17,483.20
4	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	\$92.66	4	\$370.64
Total (Meraki Switches):					\$58,409.54
Nexus and Catalyst Switches					
5	N9K-C93180-FX3-B8C	2xNexus 93180YC-FX3 w/ 8x 100G Optics	\$19,624.00	2	\$39,248.00
6	CON-SNT-N931FB8C	SNTC-8X5XNBD 2xNexus 93180YC-FX3	\$0.00	2 for 36 mo(s)	\$0.00
7	MODE-NXOS	Dummy PID for mode selection	\$0.00	4	\$0.00
8	N9K-C93180YC-FX3B	Nexus 93180YC-FX3 bundle PID	\$0.00	2	\$0.00
9	CON-SNT-N9KC93X1	SNTC-8X5XNBD Nexus 93180YC-FX3 bundle PID	\$837.77	2 for 36 mo(s)	\$5,026.62
10	NXK-MEM-16GB	Additional memory of 16GB for Nexus Switches	\$562.51	2	\$1,125.02
11	NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front and rear removal	\$0.00	2	\$0.00
12	NXK-PICK-BIDI	PID to select QSFP-40/100-SRBD Optic in the bundle	\$0.00	2	\$0.00
13	QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF	\$0.00	8	\$0.00
14	N9K-C93180YC-FX3B	Nexus 93180YC-FX3 bundle PID	\$0.00	2	\$0.00
15	CON-SNT-N9KC93X1	SNTC-8X5XNBD Nexus 93180YC-FX3 bundle PID	\$837.78	2 for 36 mo(s)	\$5,026.68
16	NXK-MEM-16GB	Additional memory of 16GB for Nexus Switches	\$562.51	2	\$1,125.02
17	NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front and rear removal	\$0.00	2	\$0.00
18	NXK-PICK-BIDI	PID to select QSFP-40/100-SRBD Optic in the bundle	\$0.00	2	\$0.00
19	QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF	\$0.00	8	\$0.00
20	NXK-AF-PI	Dummy PID for Airflow Selection Port-side Intake	\$0.00	4	\$0.00

21	NXOS-9.3.7	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.3.7	\$0.00	2	\$0.00
22	NXA-PAC-650W-PI	Nexus NEBs AC 650W PSU - Port Side Intake	\$0.00	4	\$0.00
23	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	4	\$0.00
24	NXOS-9.3.7	Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.3.7	\$0.00	2	\$0.00
25	NXA-FAN-35CFM-PI	Nexus Fan, 35CFM, port side intake airflow	\$0.00	8	\$0.00
26	NXA-PAC-650W-PI	Nexus NEBs AC 650W PSU - Port Side Intake	\$0.00	4	\$0.00
27	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	4	\$0.00
28	NXA-FAN-35CFM-PI	Nexus Fan, 35CFM, port side intake airflow	\$0.00	8	\$0.00
Recurring Charges					
29	C1P1TN9300XF-3Y	DCN Premier Term N9300 XF, 3Y	\$21,215.00	4 Licenses for 36 months	\$84,860.00
30	SVS-B-N9K-PR-XF	EMBEDDED SOLN SUPPORT SWSS FOR ACI NEXUS 9K	\$0.00	4 Licenses for 36 months	\$0.00
31	C9300-24T-A	Catalyst 9300 24-port data only, Network Advantage	\$2,236.18	4	\$8,944.72
32	CON-SSSNT-C93002TA	SOLN SUPP 8X5XNBD Catalyst 9300 24-port data only, Network	\$319.06	4 for 60 mo(s)	\$6,381.20
33	C9300-NW-A-24	C9300 Network Advantage, 24-port license	\$0.00	4	\$0.00
34	SC9300UK9-173	UNIVERSAL	\$0.00	4	\$0.00
35	PWR-C1-350WAC-P	350W AC 80+ platinum Config 1 Power Supply	\$0.00	4	\$0.00
36	PWR-C1-350WAC-P/2	350W AC 80+ platinum Config 1 Secondary Power Supply	\$202.93	4	\$811.72
37	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	8	\$0.00
38	SSD-120G	Cisco pluggable USB3.0 SSD storage	\$468.30	4	\$1,873.20
39	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$31.22	4	\$124.88
40	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	\$29.66	4	\$118.64
41	C9300-DNA-P-24	C9300 24-Port DNA-Premier License	\$0.00	4	\$0.00
42	CON-SSTCM-C93P24	SOLN SUPP SW SUBC9300 24Port DNAPr	\$110.83	4 for 60 mo(s)	\$2,216.60
43	C9300-DNA-P-24-5Y	C9300 DNA Premier, 24-Port, 5 Year Term License	\$1,489.14	4	\$5,956.56
44	ISE-BASE-T	ISE BASE Term License	\$0.00	200	\$0.00
45	ISE-BASE-TRK-5Y	ISE BASE Tracker Term 5Y	\$0.00	200	\$0.00
46	ISE-PLS-T	ISE PLS Term License	\$0.00	200	\$0.00
47	ISE-PLS-TRK-5Y	ISE PLS Tracker Term 5Y	\$0.00	200	\$0.00
48	SWATCH-T	StealthWatch 1 FPS Term License	\$0.00	400	\$0.00
49	SWATCH-TRK-5Y	ISE BASE Tracker Term 5Y	\$0.00	400	\$0.00
50	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	\$0.00	4	\$0.00

51	TE-EMBEDDED-T-5Y	ThousandEyes - Enterprise Agents	\$0.00	4	\$0.00
52	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	\$0.00	4	\$0.00
53	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	\$0.00	4	\$0.00
54	C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module	\$796.08	4	\$3,184.32
55	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	4	\$0.00
Total (Nexus and Catalyst Switches):					\$166,023.18
Libraries					
56	C9300-48U-A	Catalyst 9300 48-port UPOE, Network Advantage	\$4,927.47	6	\$29,564.82
57	CON-SSSNT-C93004UA	SOLN SUPP 8X5XNBD Catalyst 9300 48-port UPOE, Network Adva	\$702.38	6 for 36 mo(s)	\$12,642.84
58	C9300-NW-A-48	C9300 Network Advantage, 48-port license	\$0.00	6	\$0.00
59	SC9300UK9-173	UNIVERSAL	\$0.00	6	\$0.00
60	PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	\$0.00	6	\$0.00
61	PWR-C1-1100WAC-P/2	1100W AC 80+ platinum Config 1 Secondary Power Supply	\$593.18	6	\$3,559.08
62	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	12	\$0.00
63	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$31.22	6	\$187.32
64	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	\$29.66	6	\$177.96
65	C9300-DNA-P-48	C9300 48-Port DNA-Premier License	\$0.00	6	\$0.00
66	CON-SSTCM-C93P48	SOLN SUPP SW SUBC9300 48Port DNAPr	\$179.03	6 for 36 mo(s)	\$3,222.54
67	C9300-DNA-P-48-3Y	C9300 DNA Premier, 48-Port, 3 Year Term License	\$1,442.37	6	\$8,654.22
68	ISE-BASE-T	ISE BASE Term License	\$0.00	300	\$0.00
69	ISE-BASE-TRK-3Y	ISE BASE Tracker Term 3Y	\$0.00	300	\$0.00
70	ISE-PLS-T	ISE PLS Term License	\$0.00	300	\$0.00
71	ISE-PLS-TRK-3Y	ISE PLS Tracker Term 3Y	\$0.00	300	\$0.00
72	SWATCH-T	StealthWatch 1 FPS Term License	\$0.00	600	\$0.00
73	SWATCH-TRK-3Y	ISE BASE Tracker Term 3Y	\$0.00	600	\$0.00
74	CAT-DNA-P-ADD	Catalyst DNA Premier Add-On, Term Licenses	\$0.00	6	\$0.00
75	CON-SSTCM-CATPADD	SOLN SUPP SW SUBCatalyst DNA Premier	\$32.56	6 for 36 mo(s)	\$586.08
76	CAT-DNA-P-ADD-3Y	DNA Premier Catalyst Add-on, 3 Year Term License	\$265.37	6	\$1,592.22
77	ISE-BASE-T	ISE BASE Term License	\$0.00	300	\$0.00
78	ISE-BASE-TRK-3Y	ISE BASE Tracker Term 3Y	\$0.00	300	\$0.00
79	ISE-PLS-T	ISE PLS Term License	\$0.00	300	\$0.00

80	ISE-PLS-TRK-3Y	ISE PLS Tracker Term 3Y	\$0.00	300	\$0.00
81	SWATCH-T	StealthWatch 1 FPS Term License	\$0.00	600	\$0.00
82	SWATCH-TRK-3Y	ISE BASE Tracker Term 3Y	\$0.00	600	\$0.00
83	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	\$0.00	6	\$0.00
84	TE-EMBEDDED-T-3Y	ThousandEyes - Enterprise Agents	\$0.00	6	\$0.00
85	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	\$0.00	6	\$0.00
86	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	\$0.00	6	\$0.00
87	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	6	\$0.00
88	C9300-SSD-NONE	No SSD Card Selected	\$0.00	6	\$0.00
89	NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	\$0.00	6	\$0.00
90	C9300-NM-NONE	No Network Module Selected	\$0.00	6	\$0.00
91	C9130AXI-B	Cisco Catalyst 9130AX Series	\$934.37	10	\$9,343.70
92	CON-SNT-C913BIXI	SNTC-8X5XNBD Cisco Catalyst 9130AX Series	\$65.10	10 for 36 mo(s)	\$1,953.00
93	SW9130AX-CAPWAP-K9	Capwap software for Catalyst 9130AX	\$0.00	10	\$0.00
94	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	\$0.00	10	\$0.00
95	AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	\$0.00	10	\$0.00
96	CDNA-P-C9130	Wireless Cisco DNA On-Prem Premier, 9130 Tracking	\$0.00	10	\$0.00
97	DNA-P-3Y-C9130	C9130AX Cisco DNA On-Prem Premier, 3Y Term, Trk Lic	\$0.00	10	\$0.00
98	AIR-DNA-P	Wireless Cisco DNA On-Prem Premier, Term, License	\$0.00	10	\$0.00
99	AIR-DNA-P-3Y	Wireless Cisco DNA On-Prem Premier, 3Y Term Lic	\$257.57	10	\$2,575.70
100	AIR-DNA-A-T	Wireless Cisco DNA On-Prem Advantage, Term, Tracker Lic	\$0.00	10	\$0.00
101	AIR-DNA-A-T-3Y	Wireless Cisco DNA On-Prem Advantage, 3Y Term, Tracker Lic	\$0.00	10	\$0.00
102	PI-LFAS-AP-T	Prime AP Term Licenses	\$0.00	10	\$0.00
103	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	\$0.00	10	\$0.00
104	ISE-BASE-T	ISE BASE Term License	\$0.00	250	\$0.00
105	ISE-BASE-TRK-3Y	ISE BASE Tracker Term 3Y	\$0.00	250	\$0.00
106	ISE-PLS-T	ISE PLS Term License	\$0.00	250	\$0.00
107	ISE-PLS-TRK-3Y	ISE PLS Tracker Term 3Y	\$0.00	250	\$0.00
108	AIR-DNA-NWSTACK-A	AIR CISCO DNA Perpetual Network Stack	\$0.00	10	\$0.00
109	D-CISCODNAS-ACT-T	Cisco DNA Spaces Act Term License for Cisco DNA	\$0.00	10	\$0.00
110	D-CISCODNAS-ACT-3Y	Cisco DNA Spaces ACT for Cisco DNA - 3Year	\$140.49	10	\$1,404.90

111	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	10	\$0.00
112	C9130-MULTI	Minimum Quantity = 10	\$0.00	10	\$0.00
Total (Libraries):					\$75,464.38
Library Head End					
113	C9300-24T-A	Catalyst 9300 24-port data only, Network Advantage	\$2,236.18	2	\$4,472.36
114	CON-SSSNT-C93002TA	SOLN SUPP 8X5XNBD Catalyst 9300 24-port data only, Network	\$319.06	2 for 36 mo(s)	\$1,914.36
115	C9300-NW-A-24	C9300 Network Advantage, 24-port license	\$0.00	2	\$0.00
116	SC9300UK9-173	UNIVERSAL	\$0.00	2	\$0.00
117	PWR-C1-350WAC-P	350W AC 80+ platinum Config 1 Power Supply	\$0.00	2	\$0.00
118	PWR-C1-350WAC-P/2	350W AC 80+ platinum Config 1 Secondary Power Supply	\$202.93	2	\$405.86
119	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	4	\$0.00
120	SSD-120G	Cisco pluggable USB3.0 SSD storage	\$468.30	2	\$936.60
121	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$31.22	2	\$62.44
122	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	\$29.66	2	\$59.32
123	C9300-DNA-P-24	C9300 24-Port DNA-Premier License	\$0.00	2	\$0.00
124	CON-SSTCM-C93P24	SOLN SUPP SW SUBC9300 24Port DNAPr	\$110.82	2 for 36 mo(s)	\$664.92
125	C9300-DNA-P-24-3Y	C9300 DNA Premier, 24-Port, 3 Year Term License	\$892.89	2	\$1,785.78
126	ISE-BASE-T	ISE BASE Term License	\$0.00	100	\$0.00
127	ISE-BASE-TRK-3Y	ISE BASE Tracker Term 3Y	\$0.00	100	\$0.00
128	ISE-PLS-T	ISE PLS Term License	\$0.00	100	\$0.00
129	ISE-PLS-TRK-3Y	ISE PLS Tracker Term 3Y	\$0.00	100	\$0.00
130	SWATCH-T	StealthWatch 1 FPS Term License	\$0.00	200	\$0.00
131	SWATCH-TRK-3Y	ISE BASE Tracker Term 3Y	\$0.00	200	\$0.00
132	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	\$0.00	2	\$0.00
133	TE-EMBEDDED-T-3Y	ThousandEyes - Enterprise Agents	\$0.00	2	\$0.00
134	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	\$0.00	2	\$0.00
135	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	\$0.00	2	\$0.00
136	C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module	\$796.11	2	\$1,592.22
137	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	2	\$0.00
Total (Library Head End):					\$11,893.86
Meraki Access Points					
138	MR46-HW	Meraki MR46 Wi-Fi 6 Indoor AP	\$452.38	30	\$13,571.40

139	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	\$92.66	30	\$2,779.80
Total (Meraki Access Points):					\$16,351.20
Meraki Outdoor APs					
140	MR76-HW	Meraki MR76 Wi-Fi 6 Outdoor AP	\$483.60	9	\$4,352.40
141	MA-ANT-20	Meraki Dual-band Omni Antennas	\$62.13	18	\$1,118.34
142	LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	\$92.66	9	\$833.94
Total (Meraki Outdoor APs):					\$6,304.68
Meraki MX for ATT A SE and Shaping					
143	MX100-HW	Meraki MX100 Router/Security Appliance	\$1,559.43	3	\$4,678.29
144	LIC-MX100-SEC-3YR	Meraki MX100 Advanced Security License and Support, 3YR	\$3,088.56	3	\$9,265.68
Total (Meraki MX for ATT A SE and Shaping):					\$13,943.97
Professional Services					
145	PS-SVC-TM	Hourly for Presidio employee labor	\$210.00	100.0000	\$21,000.00
	Task:	Network Eng - Sr.			
146	PS-SVC-TM	Hourly for Presidio employee labor	\$170.00	27.2500	\$4,632.50
	Task:	Project Manager			
Total (Professional Services):					\$25,632.50
			Sub Total:		\$374,023.31
			Grand Total:		\$374,023.31

TERMS AND CONDITIONS OF THE REFERENCED CONTRACT APPLY TO THIS QUOTE

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date