



## INTEROFFICE MEMORANDUM

**TO:** Felicia Strong-Whitaker, Director of Purchasing  
and Contract Compliance

**FROM:** Joseph Davis, Director, DREAM 

**DATE:** June 29, 2021

**SUBJECT:** **Recommendation Award - #21ITB129107C-GS**  
Uniforms and Related Accessories

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**RECOMMENDATION:** We are requesting approval to recommend the lowest responsible bidder, Bid #21ITB129107C-GS, Uniforms and Related Accessories in the total amount of \$55,000 with NAFECO (Norcross, GA) to provide uniforms and related accessories for DREAM (Department of Real Estate and Asset Management). Effective dates: from August 1, 2021 through December 31, 2021, with two renewal options.

**DISCUSSION:** The County received three (3) bids and evaluated. The vendor, Galls LLC. (Lexington, KY) submitted the lowest bid, however, they put 17 no-bids (12%) among total 147 items and DREAM had experience numerous issues associated with this vendor for the last three years period from FY2015 thru FY2017. During these terms, CPR rates of the vendor were as low as 1.0 - 0.8 as shown attached. Therefore, the department recommends the 2<sup>nd</sup> lowest vendor, NAFECO to provide uniforms and related accessories, they submitted the lowest items on the 58 items among total 147 items in response to the Bid #21ITB129107C-GS.

If you require additional information, contact Sang Kim, Contracting Officer at ext. 26127.

**ATTACHMENT:** Bid Tabulation Sheet  
Vendor Galls Prior Contractor Performance Reports

cc: Michael Ross, Administrator, DREAM  
Calvin Gamble, Material Maintenance Manager, DREAM  
Mark Hawks, CAPA, Team C, Purchasing & Contract Compliance  
Harry Jordan, Contract Management Administrator, Purchasing/DREAM  
Sang Gon Kim, Contracting Officer, Purchasing/DREAM



## INTEROFFICE MEMORANDUM

TO: Joseph Davis, Director

THRU: Michael Ross, Administrator

FROM: Calvin Gamble, Material Management Manager,  
DREAM

DATE: June 22, 2021

SUBJECT: Recommendation – 21ITB129107C-GS Uniforms  
and Related Accessories FY2021

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Amount Requested: Requested Amount: Total \$ **55,000.00**

Contract Term: 12 month and two one-year renewal options

Funding Line: 100-520-5222-1455

Recommendation;

Recommended Vendor	Award Amount	Notes
	\$55,000.00	Due to numerous service and delivery issues associated with vendor Galls on a prior uniform purchase contract, see attached documentation. and non-responsiveness on line items, 25,26,27,45,53,54,63,80,81,87,88,89,90,104,121,122 and 131 in the current contract. DREAM is recommending the next lowest bidder NAFECO

Verification Notes:

Attachment:

1. Evaluation spreadsheet – Detail tabulation sheet

cc: Harry Jordan, Contract Compliance Administrator