

Contract Renewal Evaluation Form

Date:	7/12/2021
Department:	Public Works
Contract Number:	20ITBC124903A-FB
Contract Title:	Corporation Stops and Brass Fittings

Instructions:

It is extremely important that every contract be rigidly scrutinized to determine if the contract provides the County with value. Each renewal shall be reviewed and answers provided to determine whether services should be maintained, services/scope reduced, services brought in-house or if the contract should be terminated. Please submit a completed copy of this form with all renewal requests.

1. Describe what efforts were made to reduce the scope and cost of this contract.

The scope and cost reduction efforts of this contract are limited since this contract is to renew existing contract for Corporation Stops and Brass Fittings. The Corporation Stops and Brass Fittings are essential for maintenance and repair of the existing and new installations of water meters within the Water Distribution System. These Corporation Stops and Brass Fittings are manufactured items which cannot be produced in-house.

2. Describe the analysis you made to determine if the current prices for this good or service is reflective of the current market. Check all applicable statements and provide documentation:

☒ **Internet search of pricing for same product or service:**

Date of search:		7/12/2021
Price found:		Pricing Varies due to the different sizes and different types of brass fittings and corporation stops
Different features / Conditions:		
Percent difference between internet price and renewal price:		

Explanation / Notes:

In accordance with Fulton County Purchasing Code, Section 2-314, contracts such as this shall have a competitive bid. Since this contract is over \$50,000.00 dollars it shall go before the Board of Commissioners.

Sample Materials: Items 1, 2, 3, 4, and 5 of the contract pricing sheet, Corporation Stop- 3/4" x 3/4" x 3/4" Male Iron Pipe Thread Inlet by Grip Joint, Corporation Stops- 1" x 1" x 1" AWWA/CC Taper Thread Inlet by Grip Joint, Ball Valve Curb Stops- 3/4" x 3/4" x 3/4" Flare Copper Inlet by Female Iron Pipe Thread Outlet, Ball Valve Curb Stops – 3/4" x 1" x 1" Flare Copper Inlet by Female Iron Pipe Thread Outlet and Ball Valve Curb Stops – 1" x 1" x 1" Flare Copper Inlet by Female Iron Pipe Thread Outlet.

Samples of the internet pricing of material out of the group of materials covered in this contract. Internet's pricing of sampled items are listed below. Private commercial pricing are significantly higher than contracted municipal pricing. The internet price which is 24% - 29% higher because it is quoting gross prices, however the County purchases several different types of Corporation Stops and Brass Fittings, therefore, the prices are lower.

<u>For Example</u>	<u>Our Price</u>	<u>Compared Price</u>
Line# 1 – Corporation Stop- ¾" x ¾" x ¾" Male Iron Pipe		
Thread Inlet by Grip Joint	\$24.15 Each	\$34.00
Line# 2 – Corporation Stops- 1" x 1" x 1" AWWA/CC Taper		
Thread Inlet by Grip Joint	\$36.47 Each	\$30.00
Line# 3 – Ball Valve Curb Stops- ¾" x ¾" x ¾" Flare		
Copper Inlet by Female Iron Pipe Thread Outlet	\$46.52 Each	\$34.41
Line# 4 – Ball Valve Curb Stops – ¾" x 1" x 1" Flare Copper		
Inlet by Female Iron Pipe Thread Outlet	\$54.22 Each	\$18.15
Line# 5 – Ball Valve Curb Stops – 1" x 1" x 1" Flare Copper		
Inlet by Female Iron Pipe Thread Outlet	\$65.14 Each	\$26.22

X Market Survey of other jurisdictions:

Date contacted:	See Attached Market Survey
Jurisdiction Name / Contact name:	See Attached Market Survey
Date of last purchase:	
Price paid:	
Inflation rate:	
Adjusted price:	
Percent difference between past purchase price and renewal price:	
Are they aware of any new vendors?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Are they aware of a reduction in pricing in this industry?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
How does pricing compare to Fulton County's award contract?	

Explanation / Notes:

Surrounding jurisdictions such as Gwinnett County, City of Atlanta, Cobb County, Douglas County, and Jackson County all use Corporation Stops and Brass Fittings.

☐ Other (Describe in detail the analysis conducted and the outcome):

3. What was the actual expenditure (from the AMS system) spent for this contract for previous fiscal year?

\$ 253,024.45

4. Does the renewal option include an adjustment for inflation? ☒ Yes ☐ No
(Information can be obtained from CPI index)

Was it part of the initial contract? ☒ Yes ☐ No

Date of last purchase: No purchases made / No DO

Price paid: N/A

Inflation rate:

Adjusted price:

Percent difference between past purchase price and renewal price:

Explanation / Notes:

5. Is this a seasonal item or service? ☐ Yes ☒ No

6. Has an analysis been conducted to determine if this service can be performed in-house? ☐ Yes
☒ No If yes, attach the analysis.

7. What would be the impact on your department if this contract was not approved?

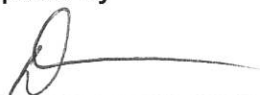
Approval by the Board of Commissioners in the renewal of this contract is critical for the Public Works Department to effectively complete the process of installing new and repairing existing water service installations within the Water Distribution System. If this contract is not renewed it could delay the department's response for water service installations, repairs, and maintenance within the Water Distribution System which are essential to the on-going operations of the Public Works Department.

Khalid Ahmad

7/12/2021

Prepared by

Date



9/9/2021

Department Head

Date

MARKET SURVEY

Date: 7/12/2021

Department: Public Works

Contract Number: 20ITBC124903A-FB

Contract Title: Corporation Stops and Brass Fittings

Prepared by: Khalid Ahmad

I have completed a telephone market survey of the following organizations and received the comments noted.

Organization:	Cobb County	Jackson County	Douglas County	Gwinnett County	City of Atlanta
Person:	Julie Vittum	Harold Garrierson	Joseph Morency	Kelsie Kruskol	Margie Telfair
Phone No.:	(770) 419-6200	(706) 367-5644	(770) 949-7517	(770) 822-8000	(404) 330-6204
Position:	Buyer	Purchasing Buyer	Procurement Agent & Contract Specialist	Purchasing Associate I	Purchasing Coordinator
Are you aware of any new vendors?	No	No	No	No	No, they complete an internet search to find new vendors.
Are you aware of a reduction in pricing in this industry?	No	No	No	No	No
How does pricing compare to FC's current contract?	Prices vary per type, size, style, length, width and diameter of Corporation Stops & Brass Fittings.	Prices vary per type, size, style, length, width and diameter of Corporation Stops & Brass Fittings.	Prices vary per type, size, style, length, width and diameter of Corporation Stops & Brass Fittings.	Prices vary per type, size, style, length, width and diameter of Corporation Stops & Brass Fittings.	Prices vary per type, size, style, length, width and diameter of Corporation Stops & Brass Fittings.
Considering all factors, would you renew or re-bid now?	Renew	Renew	Renew	Renew	Renew
Term of contract.	One (1) year contract with one (1-2) extension	Unknown	One (1) year Contract	Four (4) year contract with one renewal	3 Year Contract with 2 – 1 year extensions