



# Fulton County

## Legislation Details (With Text)

**File #:** 21-0816      **Version:** 1      **Name:**  
**Type:** CM Action Item - Health and Human Services      **Status:** Passed  
**File created:** 8/23/2021      **In control:** Board of Commissioners  
**On agenda:** 10/20/2021      **Final action:** 10/20/2021  
**Title:** Request approval to renew existing contract - Department of Senior Services RFP# 17RFP109210A-FB-Comprehensive Nutrition Care in the amount of \$2,536,259.00 with Open Hand Atlanta (Atlanta, GA) to provide congregate and home delivered meals, meal delivery, nutrition education and nutrition counseling for Fulton County residents aged 60 and above. This action exercises the fourth of four renewal options. No renewal options remain. Effective dates January 1, 2022 through December 31, 2022. (APPROVED)

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. 1-Open Hand Atlanta - Contract Renewal Evaluation Form, 2. 2nd Qtr - Contractor Performance Report - Open Hand Atlanta -2021, 3. A-Open Hand Atlanta Exhibit 1 Contract Renewal Form

Date	Ver.	Action By	Action	Result
10/20/2021	1	Board of Commissioners	approve	Pass

### Department

Senior Services

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to renew existing contract - Department of Senior Services RFP# 17RFP109210A-FB-Comprehensive Nutrition Care in the amount of \$2,536,259.00 with Open Hand Atlanta (Atlanta, GA) to provide congregate and home delivered meals, meal delivery, nutrition education and nutrition counseling for Fulton County residents aged 60 and above. This action exercises the fourth of four renewal options. No renewal options remain. Effective dates January 1, 2022 through December 31, 2022. **(APPROVED)**

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date or 60 days if the contract term is six (6) months or less.

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

**Health and Human Services**

### Commission Districts Affected

- All Districts
- District 1
- District 2

- District 3
- District 4
- District 5
- District 6

**Is this a purchasing item?**

Yes

**Summary & Background**

The Department of Senior Services recommends approval of the contract renewal with Open Hand Atlanta. Open Hand Atlanta has been providing quality service to Fulton County eligible seniors for over 20 years. In addition, the contractor has been flexible and supportive to changes experienced during the COVID-19 Pandemic. This includes Home Delivered Meals, Congregate Meals and Groceries.

**Scope of Work:** The Department of Senior Services is the County based agency designated to provide Older Americans Act services within Fulton County. The department is responsible for the planning and coordination of home and community based services that enable senior residents to age in place. The contract will cover the preparation and delivery of congregate meals to Neighborhood Senior Centers, Home Delivered Meals to the homes of seniors, nutrition education and counseling at Neighborhood Senior Centers and community outreach which entails nutrition education material for home delivered meals participants.

**Community Impact:** The approval of this contract will ensure that meals are provided to eligible Fulton County seniors. If the contract is not approved, there will be seniors within Fulton County who will face food insecurity.

**Department Recommendation:** The Department of Senior Services recommends approval.

**Project Implications:** This contract enables Fulton County and the department to provide comprehensive nutrition care and nutritionally balanced meals to eligible seniors.

**Community Issues/Concerns:** There are no Department issues or concerns.

**Department Issues/Concerns:** There are no Department issues or concerns.

**Contract Modification**

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	17-0995	12/6/2017	\$3,988,384.42
Amendment No. 1	18-0376	6/6/2018	\$550,000.00
1 <sup>st</sup> Renewal	18-0745	6/6/2018	\$1,988,385.00
Amendment No. 2	19-0440	6/4/2019	\$130,000.00
2 <sup>nd</sup> Renewal	19-0776	10/2/2019	\$1,997,384.22

Amendment No. 3	20-0968	12/16/2020	\$411,734.00
Amendment No. 4	20-0421	6/17/2020	\$445,335.35
3 <sup>rd</sup> Renewal	21-0968	12/16/2020	\$3,157,646.13
Amendment No. 5	21-0408	6/2/2021	\$672,355.16
Amendment No. 6	21-0525	7/14/2021	\$319,144.43
<b>4<sup>th</sup> Renewal</b>			<b>\$2,536,259.00</b>
Total Revised Amount			\$16,196,627.71

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)*

**Contract Value: \$2,536,259.00**

**Prime Contractor: Open Hand Atlanta**  
**Prime Status: Non-Profit**  
**Location: Atlanta, GA**  
**County: Fulton County**  
**Prime Value: \$2,386,366.09 or 94.09%**

**Subcontractor: Senior Services North Fulton**  
**Subcontractor Status: Non-Profit**  
**Location: Alpharetta, GA**  
**County: Fulton County**  
**Contract Value: \$63,660.10 or 2.51%**

**Subcontractor: Senior Services South Fulton**  
**Subcontractor Status: Non-Profit**  
**Location: College, GA 30338**  
**County: Fulton County**  
**Contract Value: \$86,232.81 or 3.40%**

**Total Contract Value: \$2,536,259.00 or 100.00%**

**Exhibits Attached** *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

- Exhibit 1: Contractor Performance Report
- Exhibit 2: Contract Renewal Evaluation
- Exhibit 3: Contract Renewal Form

**Contact Information** *(Type Name, Title, Agency and Phone)*

Ladisa Onyiliogwu, Director, Department of Senior Services, 404-281-4042

**Contract Attached**

No

**Previous Contracts**

Yes

**Total Contract Value**

Original Approved Amount: \$3,988,384.42  
Previous Adjustments: \$9,671,984.29  
This Request: \$2,536,259.00  
TOTAL: \$16,196,627.71

**Grant Information Summary**

Amount Requested: \$1,079,835.79  Cash  
Match Required: \$24,631.15  In-Kind  
Start Date: July 1, 2021  Approval to Award  
End Date: June 30, 2022  Apply & Accept  
Match Account #: 100-183-183Y-1567

**Fiscal Impact / Funding Source**

**Funding Line 1:**

100-183-18HM-1192, General, Senior Services, Aging Grant Supplemental - \$624,982.74

**Funding Line 2:**

461-183-AR22-1160, Grants, Senior Services, Professional Services- \$1,079,835.79

**Funding Line 3:**

461-83-AR22-1160, Grants, Senior Services, Professional Services- \$806,809.32 (Contingent upon BOC Approval for AR23 Grant)

**Funding Line 4:**

100-183-183Y-1567, General, Senior Services, Transfer Out County Share, \$24,631.15

Key Contract Terms	
Start Date: 1/1/2022	End Date: 12/31/2022
Cost Adjustment: Click here to enter text.	Renewal/Extension Terms: Click here to enter text.

**Overall Contractor Performance Rating: 3**

**Would you select/recommend this vendor again?**

Yes

**Report Period Start:**  
1/1/2021

**Report Period End:**  
12/31/2021