



# Fulton County

## Legislation Details (With Text)

**File #:** 22-0320      **Version:** 1      **Name:**  
**Type:** CM Action Item - Open & Responsible Government      **Status:** Passed  
**File created:** 3/22/2022      **In control:** Board of Commissioners  
**On agenda:** 5/4/2022      **Final action:** 5/4/2022  
**Title:** Request approval of a recommended proposal - Finance Department, 21RFP10251C-MH, Life and Disability Broker Services in the amount of \$95,000.00 with Benalytics Consulting Group, LLC (Marietta, GA) to provide life and disability broker services effective upon BOC approval through December 31, 2022 with two renewal options. (APPROVED)

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. Exhibit II- New Vendor Departmental Memo, 2. Exhibit I - Evaluation Committee Recommendation, 3. 2022-0320.pdf

Date	Ver.	Action By	Action	Result
5/4/2022	1	Board of Commissioners	approve	Pass

### Department

Finance

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of a recommended proposal - Finance Department, 21RFP10251C-MH, Life and Disability Broker Services in the amount of \$95,000.00 with Benalytics Consulting Group, LLC (Marietta, GA) to provide life and disability broker services effective upon BOC approval through December 31, 2022 with two renewal options. **(APPROVED)**

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-374 and 102-375, all competitive sealed proposals shall be forwarded to the Board of Commissioners for approval.

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

**Open and Responsible Government**

### Commission Districts Affected

- All Districts
- District 1
- District 2
- District 3
- District 4
- District 5
- District 6

## Is this a purchasing item?

Yes

**Summary & Background** *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

**Scope of Work:** This contract will provide professional insurance brokerage services to include but not limited to the marketing/placement of life & disability, voluntary benefits insurance coverages, claim advocate services, and related insurance/program consulting services.

**Community Impact:** None

**Department Recommendation:** The Finance Department recommends approval.

**Project Implications:** None

**Community Issues/Concerns:** None

**Department Issues/Concerns:** None

## Contract & Compliance Information

*(Provide Contractor and Subcontractor details.)*

**Contract Value:** \$95,000.00

**Prime Vendor:** Benalytics Consulting Group, LLC  
**Prime Status:** African American Male Business Enterprise-Certified  
**Location:** Marietta, GA  
**County:** Cobb County  
**Prime Value:** \$95,000.00 or 100.00%

**Total Contract Value:** \$95,000.00 or 100.00%

**Total M/FBE Value:** \$-0-

## Exhibits Attached

*(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Evaluation Committee Recommendation Letter

Exhibit 2: Contractor Performance Memo

## Contact Information

*(Type Name, Title, Agency and Phone)*

Melissa Barnett, Benefits Manager (404) 612-4243  
Ray Turner, Deputy Finance Director, (404) 612-7737

## Contract Attached

No

### Previous Contracts

No

### Total Contract Value

Original Approved Amount: \$0.00  
Previous Adjustments: \$0.00  
This Request: \$95,000.00  
TOTAL: \$95,000.00

### Grant Information Summary

Amount Requested:  Cash  
Match Required:  In-Kind  
Start Date:  Approval to Award  
End Date:  Apply & Accept  
Match Account \$:

### Fiscal Impact / Funding Source

#### Funding Line:

725 999 P001 1243: Risk Management fund, Non-Agency, Claims

Key Contract Terms	
Start Date: 6/1/2022	End Date: 12/31/2022
Cost Adjustment:	Renewal/Extension Terms: 2

### Overall Contractor Performance Rating:

#### Would you select/recommend this vendor again?

Choose an item.

New Vendor

Report Period Start: N/A      Report Period End: N/A