



# Fulton County

## Legislation Details (With Text)

**File #:** 21-0697      **Version:** 1      **Name:**

**Type:** CM Action Item - Open & Responsible Government      **Status:** Passed

**File created:** 7/13/2021      **In control:** Board of Commissioners

**On agenda:** 9/15/2021      **Final action:** 9/15/2021

**Title:** Request approval of a statewide contract - Department of Information Technology (FCIT), SWC 99999 -SPD-T20120501-0006, Network Equipment, in the amount of \$374,023.31 with Presidio Networked Solutions (Norcross, GA) to provide networking equipment and wireless access points to ensure continuity of IT operations for enhanced resiliency of the Fulton County network. Effective upon BOC approval through December 31, 2021. (APPROVED)

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. SWC Information Sheet 99999-SPD-T20120501-0006, Network Equipment, 2. Contract Amendment No. 10, Extension No. 4- 99999-SPD-T20120501-0006, Network Equipment, 3. SWC Approved Resellers List 99999-SPD-T20120501-0006, Network Equipment, 4. Cooperative Purchasing Statewide GSA Use Justification Form- Network Equipment, 5. Contractor's Performance Report (Presidio Networked Solutions), 6. Departmental Recommendation Letter- Presidio Networked Solutions, 7. Quote 2001721022821-04 FCG- Switches to Replace 3850s

Date	Ver.	Action By	Action	Result
9/15/2021	1	Board of Commissioners	approve	Pass

### Department

Information Technology

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of a statewide contract - Department of Information Technology (FCIT), SWC 99999-SPD-T20120501-0006, Network Equipment, in the amount of \$374,023.31 with Presidio Networked Solutions (Norcross, GA) to provide networking equipment and wireless access points to ensure continuity of IT operations for enhanced resiliency of the Fulton County network. Effective upon BOC approval through December 31, 2021. **(APPROVED)**

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-461, requests for approval of statewide contracts of more than \$49,999.99 shall be forwarded to the Board of Commissioners for approval.

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

**Open and Responsible Government**

### Commission Districts Affected

All Districts

District 1

- District 2
- District 3
- District 4
- District 5
- District 6

**Is this a purchasing item?**

Yes

**Summary & Background** *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

The Department of Information Technology recommends approval of this request. The approved authorization will ensure continuity of IT operations for enhanced resiliency of the Fulton County network.

**Scope of Work:** The scope of work includes a reserve of networking equipment (switches and wireless access points) that can be immediately deployed for outages where repair of equipment may be lengthier resulting in service delays for our citizens. It also includes a small reserve for libraries that were renovated several years ago where warranties have now expired.

**Community Impact:** Increased reliability, availability and heightened secure access for staff and citizens to County applications and services.

**Department Recommendation:** The department recommends this project.

**Project Implications:** Lack of approval will result in the inability to immediately deploy networking equipment in the event of an outage. Repairs will still be pursued as part of any existing warranties; however, repairs can be a lengthy process resulting in longer than desired down-time. This reserve will get us up and running timelier.

**Community Issues/Concerns:** There are no community issues with this project.

**Department Issues/Concerns:** There are no departmental issues with this project.

**Contract Modification:** This is a new request.

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)*

Not Applicable

**Exhibits Attached** *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

- Exhibit No. 1: SWC Information
- Exhibit No. 2: Cooperative Purchasing Statewide GSA Use Justification Form
- Exhibit No. 3: Contractor Performance Report
- Exhibit No. 4: Departmental Recommendation Letter- Presidio Networked Solutions
- Exhibit No. 5: Quote 2001721022821-04

**Contact Information** *(Type Name, Title, Agency and Phone)*

Glenn Melendez, CIO, Information Technology, (404) 612-0192

**Contract Attached**

Yes

**Previous Contracts**

No

**Total Contract Value**

Original Approved Amount: \$0.00  
Previous Adjustments: \$0.00  
This Request: \$374,023.31  
TOTAL: \$374,023.31

**Grant Information Summary**

Amount Requested: [Click here to enter text.](#)  Cash  
Match Required: [Click here to enter text.](#)  In-Kind  
Start Date: [Click here to enter text.](#)  Approval to Award  
End Date: [Click here to enter text.](#)  Apply & Accept  
Match Account \$: [Click here to enter text.](#)

**Fiscal Impact / Funding Source**

**Funding Line 1:**

100-220-2203-1408: General Funds, Equipment, Non-Capitalizable - \$374,023.31,

Key Contract Terms	
<b>Start Date:</b> Effective Upon BOC Approval	<b>End Date:</b> 9/30/2021
<b>Cost Adjustment:</b> \$374,023.31	<b>Renewal/Extension Terms:</b> None

**Overall Contractor Performance Rating:** 3.0 Good

**Would you select/recommend this vendor again?**

Yes

**Report Period Start:** 4/1/2021      **Report Period End:** 6/30/2021