



# Fulton County

## Legislation Details (With Text)

**File #:** 22-0736      **Version:** 1      **Name:**  
**Type:** CM Action Item - Justice and Safety      **Status:** Passed  
**File created:** 8/15/2022      **In control:** Board of Commissioners  
**On agenda:** 10/5/2022      **Final action:** 10/5/2022  
**Title:** Request approval to renew an existing contract - Police Department, 20RFP125037A-CJC, Armed and Unarmed Security Services in the amount of \$5,300,000.00 with Universal Protection Services dba Allied Security Services (Atlanta, GA) to provide armed and unarmed security services for various County departments. This action exercises the second of two renewal options. No renewal options remain. Effective dates: January 1, 2023 through December 31, 2023. (APPROVED)

### Sponsors:

### Indexes:

### Code sections:

**Attachments:** 1. Exhibit 1---Contract Renewal Agreement, 2. Exhibit 2---Contract Renewal Evaluation Form, 3. Exhibit 3---Contractors Performance Report, 4. 2022-0736

Date	Ver.	Action By	Action	Result
10/5/2022	1	Board of Commissioners	approve	Pass

## Department

Police

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to renew an existing contract - Police Department, 20RFP125037A-CJC, Armed and Unarmed Security Services in the amount of \$5,300,000.00 with Universal Protection Services dba Allied Security Services (Atlanta, GA) to provide armed and unarmed security services for various County departments. This action exercises the second of two renewal options. No renewal options remain. Effective dates: January 1, 2023 through December 31, 2023. **(APPROVED)**

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date or 60 days if the contract term is six (6) months or less.

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Justice and Safety

### Commission Districts Affected

- All Districts   
District 1   
District 2   
District 3   
District 4

District 5   
District 6

**Is this a purchasing item?**

Yes

**Summary & Background** *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

**Scope of Work:** The contractor is required at all times to provide and maintain an adequate number of properly trained personnel and an adequate quantity of necessary supplies and equipment to ensure the full and timely performance of the obligations and function of this contract. Security coverage is currently provided at approximately fifty (50) County facilities.

The Contractor's duties include but are not limited to: operating x-ray screening machines, handheld and walk-through magnetometers or some combination thereof; to screen all individuals and their possessions for weapons and other unauthorized items when entering the buildings; operating computerized windows based security software system, closed circuit television monitors, intrusion alarm, elevator control and computerized fire/life safety systems; conducting interior and exterior perimeter security foot patrols of facilities and vehicle patrol of county patrol; controlling access to county facilities and property; and perform other duties as required.

**Community Impact:** Provide a safe and secure environment for our employees, customers and community.

**Department Recommendation:** Recommend approval of this item.

**Project Implications:** Maintain security coverage for all County facilities.

**Community Issues/Concerns:** There are no community issues/concerns.

**Department Issues/Concerns:** To provide a safe and secure environment for our employees, customers and community.

**Contract Modification**

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	20-0894	12/02/2020	\$2,310,429.00
Amendment No. 1	20-0986	12/16/2020	\$1,189,571.00
Renewal No. 1	21-0757	10/6/2021	\$4,500,000.00
<b>Renewal No. 2</b>			<b>\$5,300,000.00</b>
Total Revised Amount			\$13,300,000.00

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)*

**Contract Value:** \$5,300,000.00  
**Prime Vendor:** Universal Protection Services, LLC dba Allied Universal Security Services  
**Prime Status:** African American Male Business Enterprise-Non Certified  
**Location:** Atlanta, GA

**County:** Fulton County  
**Prime Value:** \$4,452,000.00 or 84.00%

**Subcontractor:** Security Innovations Protection Services, LLC  
**Subcontractor Status:** African American Male Business Enterprise-Non Certified  
**Location:** Atlanta, GA  
**County:** Fulton County  
**Subcontractor Value:** \$848,000.00 or 16.00%

**Total Contract Value:** \$5,300,000.00 or 100.00%  
**Total M/FBE Value:** \$5,300,000.00 or 100.00%

**Exhibits Attached** *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

- Exhibit 1: Contract Renewal Agreement
- Exhibit 2: Contract Renewal Evaluation Form
- Exhibit 3: Contractors Performance Report

**Contact Information** *(Type Name, Title, Agency and Phone)*

W. Wade Yates, Chief of Police, Police Department, 404-613-5705

**Contract Attached**

No

**Previous Contracts**

Yes

**Total Contract Value**

Original Approved Amount: \$2,310,429.00  
Previous Adjustments: \$5,689,571.00  
This Request: \$5,300,000.00  
TOTAL: \$13,300,000.00

**Grant Information Summary**

Amount Requested:  Cash  
Match Required:  In-Kind  
Start Date:  Approval to Award  
End Date:  Apply & Accept  
Match Account \$:

**Fiscal Impact / Funding Source**

**Funding Line 1:**

100-320-5207-1174: General Fund, Police, Facility Security, Security Service - \$5,300,000.00  
(Pending BOC approval of FY2023 budget) and various County departments.

<b>Key Contract Terms</b>	
<b>Start Date:</b> 1/1/2023	<b>End Date:</b> 12/31/2023
<b>Cost Adjustment:</b>	<b>Renewal/Extension Terms:</b> Second of two renewal options.

**Overall Contractor Performance Rating:** 3.60

**Would you select/recommend this vendor again?**

Yes

**Report Period Start:**  
4/1/2022

**Report Period End:**  
6/30/2022