



# Fulton County

## Legislation Text

File #: 22-0366, Version: 1

### Department

Community Development

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to amend existing contracts - Department of Community Development, 20RFQ123941A-CJC, Fulton County Rehabilitation Program in a total amount not to exceed \$385,183.00 with: (A) Allusion Design and Construction (Roswell, GA) in the amount of \$192,591.50 and (B) Energy Construction Solutions, Inc. (Stockbridge, GA) in the amount of \$192,591.50 to provide minor home repairs as a part of the Senior Services minor home repair program. Effective upon BOC approval through December 31, 2022. **(APPROVED)**

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-420, contract modifications within the scope of the contract & necessary for contract completion of the contract, in the specifications, services, time of performance or terms and conditions of the contract shall be forwarded to the Board of Commissioners for approval.

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Health and Human Services

### Commission Districts Affected

- All Districts
- District 1
- District 2
- District 3
- District 4
- District 5
- District 6

### Is this a purchasing item?

Yes

### Summary & Background

Senior Services is requesting to amend the existing contracts for the Fulton County Rehabilitation Program with Community Development to provide minor home repairs as part of the Senior Services minor home repair program. The contracts were approved on May 20, 2020, BOC #20-0376. Senior Services will partner with and utilize the Department of Community Development's existing contracts

with Allusion Design and Construction and Energy Construction Solutions, Inc. to provide senior home repairs

**Scope of Work:** The Senior Home Repair program provides light to moderate repair on homes of senior homeowners age 60 and above. Services provided create a healthy living environment and remove safety hazards, enabling seniors to remain in their homes. The program improves safety and creates a healthy living environment, enabling seniors to remain in their homes. Service may include minor repair of electrical, plumbing, and heating and cooling systems, weatherization, adapting the home for special accommodations (grab bars, ramps, etc.), removal of hazardous conditions that may cause falls, and correcting minor structural issues

**Community Impact:** Projects are prioritized by need and range in costs from \$2,000.00 to \$4,000.00 per senior. The services provided will enable the senior to remain in their home and continue to be active in their community.

**Department Recommendation:** The Department recommends approval.

**Project Implications:** Fulton County's senior population continues to grow in tandem with the projected growth of seniors nationally. It is estimated by 2030, 20% of the US population will be seniors. The demand for home repair services continues to increase. Options for alternative housing for seniors are limited and cost prohibitive

**Community Issues/Concerns:** Community issues received by the Department of Senior Services signal a need for enhanced building inspection prior to, during and after repairs. Customer service delivery is also paramount and of great importance to the community.

**Department Issues/Concerns:** The Department of Senior Services intends to address the waitlist by collaborating with Community Development to utilize its two existing contractors and building inspection strategy.

### Contract Modification

| Current Contract History | BOC Item | Date      | Dollar Amount  |
|--------------------------|----------|-----------|----------------|
| Original Award Amount    | 20-0376  | 5/20/2020 | \$789,898.15   |
| <b>Amendment No. 1</b>   |          |           | \$385,183.00   |
| Total Revised Amount     |          |           | \$1,175,081.15 |

### Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

**Contract Value:** \$385,183.00

(A)

**Prime Vendor:** Allusion Design and Construction

**Prime Status:** African American Male Business Enterprise-Certified

**Location:** Roswell, GA

**County:** Fulton County

**Prime Value:** \$192,591.50 or 50.00%

**Total Contract Value:** \$192,591.50 or 100.00%

**Total MBE Value: \$192,591.50 or 100.00%**

(B)

**Prime Vendor: Energy Construction Solutions, Inc.**  
**Prime Status: African American Male Business Enterprise-Certified**  
**Location: Stockbridge, GA**  
**County: Henry County**  
**Prime Value: \$192,591.50 or 50.00%**

**Total Contract Value: \$192,591.50 or 100.00%**  
**Total MBE Value: \$192,591.50 or 100.00%**

**Grand Total of Contract Value: \$385,183.00 or 100.00%**

**Grand Total of M/FB: \$385,183.00 or 100.00%**

### Exhibits Attached

Exhibit 1: Amendment No. 1 to Form of Agreement  
Exhibit 2: Contractor Performance Report

### Contact Information

Ladisa Onyiliogwu, Director, Department of Senior Services, 404-281-4042  
Mia Redd, Deputy Director, Department of Community Development, 404-613-3643

### Contract Attached

No

### Previous Contracts

Yes

### Total Contract Value

Original Approved Amount: \$789,898.15  
Previous Adjustments: \$0.00  
This Request: \$385,183.00  
TOTAL: \$1,175,081.15

### Grant Information Summary

Amount Requested:  Cash  
Match Required:  In-Kind  
Start Date:  Approval to Award

End Date:  Apply & Accept  
Match Account \$:

**Fiscal Impact / Funding Source**

**Funding Line 1:**

100-183-18HR-1192: General, Senior Services, Aging Grants Supplements -\$385,183.00

|                             |                                 |
|-----------------------------|---------------------------------|
| <b>Key Contract Terms</b>   |                                 |
| <b>Start Date:</b> 4/1/2022 | <b>End Date:</b> 12/31/2024     |
| <b>Cost Adjustment:</b>     | <b>Renewal/Extension Terms:</b> |

**Overall Contractor Performance Rating:** Allusions Design Construction - 4.0; Energy Construction Solutions, Inc 4.0

**Would you select/recommend this vendor again?**  
Yes

**Report Period Start:** 5/1/2022      **Report Period End:** 12/31/2022