



# Fulton County

## Legislation Text

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File #: 22-0735, Version: 1

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### Department

Senior Services

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to renew existing contracts - Senior Services, 21RFP000016A-CJC, Alternative Senior Transportation Services in the amount of \$1,384,177.60 with Common Courtesy (Atlanta, GA) to provide transportation services/ride sharing to eligible Fulton County residents aged 60 and above. This action exercises the first of four renewal options. Three renewal options remain. Effective January 1, 2023, through December 31, 2023. **(APPROVED)**

### Requirement for Board Action

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date or 60 days if the contract term is six (6) month or less.

### Strategic Priority Area related to this item

Health and Human Services

### Commission Districts Affected

- All Districts
- District 1
- District 2
- District 3
- District 4
- District 5
- District 6

### Is this a purchasing item?

Yes

### Summary & Background

The Department of Senior Services recommends approval of the contract renewal for Common Courtesy to provide Alternative Senior Transportation Services.

**Scope of Work:** The Department manages non-emergency medical transportation through its MOST model (Mobility Options for Senior Transport). The Alternative Senior Transportation Program is designed for seniors aged 60 and above who are more ambulatory and do not require assistance beyond the use of a cane to walk. Transportation services are the conduit to connect seniors to daily

living activities and life enrichment services. This service has been impactful and shown to counter senior isolation, lower waiting times and provides same day service. Common Courtesy, through their partnership with local Transportation Network Companies (TNCs), e.g. Uber, Lyft or any combination of providers, establishes dispatch/concierge services for senior residents of Fulton County aged 60 and above. The scope of work entails the implementation of an automated system that orders trips from both mobile applications and/or desktops for operators as needed. The system tracks routes from the beginning to end of the trip to ensure a level of security for the senior riders. Fulton County seniors who qualify will pay a cost share of \$1.00 to a maximum of \$3.00 per trip and may receive up to 16 trips per month; monthly total trip capacity is 1,455.

The requested spending authority in this renewal is \$507.60 that the amount originally awarded under Agenda Item 21-1048, but is \$2,362,647.00 less than the total amount awarded under this contract in FY2022 via the four contract amendments (22-0367, 22-0445, 22-0488, and 22-0582).

**Community Impact:** There are currently 4,289 registered seniors. The Alternative Senior Transportation program has enabled seniors to remain engaged in their communities and access trips to pharmacies, doctor appointments, and other activities that support daily living. This service has become a lifeline for seniors to connect to their community and to prevent senior isolation.

**Department Recommendation:** The department recommends approval.

**Project Implications:** N/A

**Community Issues/Concerns:** This is one of the top three (3) requested senior programs. Seniors rely on this service to attend dialysis, standing medical appointments and retrieve medication from the pharmacy. The services also are used to transport seniors to and from grocery stores. The community is concerned with continued access and continues to report the programs utility in remaining engaged and aging in place.

**Department Issues/Concerns:** Survey data collected by the department reveals the importance of this service and community need. If not approved, Senior Services is concerned about the negative impact to seniors who rely on this transportation program.

### Contract Modification

| CURRENT CONTRACT HISTORY | BOC ITEM | DATE       | DOLLAR AMOUNT  |
|--------------------------|----------|------------|----------------|
| Original Award Amount    | 21-1048  | 12/15/2021 | \$1,383,670.00 |
| Amendment No. 1          | 22-0367  | 5/18/2022  | \$519,177.60   |
| Amendment No. 2          | 22-0445  | 6/15/2022  | \$43,987.00    |
| Amendment No. 3          | 22-0488  | 7/13/2022  | \$900,000.00   |
| Amendment No. 4          | 22-0582  | 8/17/2022  | \$900,000.00   |
| 1 <sup>st</sup> Renewal  |          |            | \$1,384,177.60 |
| Total Revised Amount     |          |            | \$5,131,012.20 |

### Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

**Contract Value: \$1,384,177.60**

**Prime Vendor: Common Courtesy, Inc.**

**Prime Status: Non-Minority**

**Location: Atlanta, GA**

**County: Fulton County**

**Prime Value: \$1,384,177.60 or 100.00%**

**Subcontract: None**

**Total Contract Value: \$1,384,177.60 or 100.00%**

**Total M/FBE Value \$-0-**

### Exhibits Attached

Exhibit 1: Contractor Performance Reports

Exhibit 2: Contractor Renewal Evaluation

Exhibit 3: Contract Renewal Form

### Contact Information *(Type Name, Title, Agency and Phone)*

Ladisa Onyiliogwu, Director, Department of Senior Services, 404-281-4042

### Contract Attached

No

### Previous Contracts

Yes

### Total Contract Value

Original Approved Amount: \$1,383,670.00

Previous Adjustments: \$2,363,164.60

This Request: \$1,384,177.60

TOTAL: \$5,131,012.20

### Grant Information Summary

Amount Requested: \$259,588.80

Match Required: \$129,794.40

Start Date: October 1, 2022

End Date: June 30, 2023

Match Account \$: 100-183-183W-1567

- Cash
- In-Kind
- Approval to Award
- Apply & Accept

### Grant Information Summary

Amount

Requested:\$115,000.0

0  Cash

Match Required: \$0.00

Start Date: September 1, 2022

End Date: June 30, 2024

Match Account \$: 100-183-183W-1567

In-Kind

Approval to Award

Apply & Accept

**Grant Information Summary**

Amount

Requested:\$259,588.

80  Cash

Match Required: \$129,794.40

Start Date: October 1, 2023

End Date: June 30, 2024

Match Account \$: 100-183-183W-1567

In-Kind

Approval to Award

Apply & Accept

**Fiscal Impact / Funding Source**

**Funding Line 1:**

100-183-183W-1183, General, Senior Services, Transportation Services, \$750,000.00

**Funding Line 2:**

461-183-MO23-1192, Grants, Senior Services, Aging Grant Supplemental, \$259,588.80 (projections based on MO22 and Contingent upon BOC Approval for MO23)

**Funding Line 3:**

461-183-ARPA23-1192, Grants, Senior Services, Aging Grant Supplemental, \$115,000.00

**Funding Line 5:**

461-183-MO24-1192, Grants, Senior Services, Aging Grant Supplemental, \$259,588.80 (projections based on MO22 and Contingent upon BOC Approval for MO24)

| Key Contract Terms   |                          |
|----------------------|--------------------------|
| Start Date: 1/1/2023 | End Date: 12/31/2023     |
| Cost Adjustment:     | Renewal/Extension Terms: |

**Overall Contractor Performance Rating:3.0**

**Would you select/recommend this vendor again?**

Yes

**Report Period Start:**

**Report Period End:**

**4/1/2022**

**6/30/2022**