



# Fulton County

## Legislation Details (With Text)

**File #:** 21-0410 **Version:** 1 **Name:**

**Type:** CM Action Item - Infrastructure and Economic Development **Status:** Passed

**File created:** 3/30/2021 **In control:** Board of Commissioners

**On agenda:** 6/2/2021 **Final action:** 6/2/2021

**Title:** Request approval of a recommended proposal - Select Fulton, 21RFP020321B-YJ, Urban Redevelopment Plan in the amount of \$29,830.00 with KB Advisory Group (Atlanta, GA), to develop a Urban Redevelopment Plan for the Fulton Industrial Redevelopment Area according to requirements of the Urban Redevelopment Act, O.C.G.A. § 36-61-1, et seq.; and authorization to prepare and present the Georgia Opportunity Zone application. Effective upon the issuance of the Notice to Proceed. (APPROVED)

### Sponsors:

### Indexes:

### Code sections:

**Attachments:** 1. Exhibit 1: Evaluation Committee Recommendation Letter, 2. Exhibit 2: Contract Compliance Report, 3. 2021-0410

Date	Ver.	Action By	Action	Result
6/2/2021	1	Board of Commissioners	approve	Pass

## Department

Select Fulton

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of a recommended proposal - Select Fulton, 21RFP020321B-YJ, Urban Redevelopment Plan in the amount of \$29,830.00 with KB Advisory Group (Atlanta, GA), to develop a Urban Redevelopment Plan for the Fulton Industrial Redevelopment Area according to requirements of the Urban Redevelopment Act, O.C.G.A. § 36-61-1, et seq.; and authorization to prepare and present the Georgia Opportunity Zone application. Effective upon the issuance of the Notice to Proceed. **(APPROVED)**

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with the Purchasing Code Sections 102-374 or 102-375, all competitive sealed proposals shall be forwarded to the Board of Commissioners for approval.

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Infrastructure and Economic Development

### Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐

District 4 ☐  
District 5 ☐  
District 6 ☐

### Is this a purchasing item?

Yes

**Summary & Background** *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Select Fulton, the economic and workforce development division for Fulton County, Georgia, seeks a new Urban Redevelopment Plan for the Fulton Industrial Redevelopment Area to promote the revitalization of this deteriorating area. A key component of this revitalization effort includes the establishment of a single new Georgia Opportunity Zone in the district to encourage development, redevelopment and revitalization through job tax credits. The previous Fulton Industrial Opportunity Zone expired December 31<sup>st</sup>, 2020 and was originally approved using an April 2010 Urban Redevelopment Plan developed by Fulton County.

**Scope of Work:** To examine areas in the Fulton Industrial Redevelopment Area according to requirements of the Urban Redevelopment Act, O.C.G.A. § 36-61-1, et seq.; Developing an Urban Redevelopment Plan according to requirements of the Urban Redevelopment Act, O.C.G.A. § 36-61-1, et seq.; Preparing the final Opportunity Zone application package to the Georgia Department of Community .

**Community Impact:** Approved Opportunity Zone designation provides a \$3,500 per job tax credit to business located in the designated area. Businesses can use Job Tax Credits against 100 percent of Georgia income tax liability and withholding tax provides for businesses of any nature to qualify, not just a defined "business enterprise".

**Department Recommendation:** Recommend Approval.

**Project Implications:** Provides for a redevelopment incentive to undertake redevelopment and revitalization efforts in certain older commercial and industrial areas for business located within the approved Opportunity Zone.

**Community Issues/Concerns:** None

**Department Issues/Concerns:** None

**Contract History:** This is a new procurement.

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)*

**Contract Value:** \$29,830.00

**Prime Vendor:** Bleakly Advisory Group dba KB Advisory Group

**Prime Status:** Small Business Enterprise (SBE) - Certified

**Location:** Atlanta, GA

**County:** Fulton County

**Prime Value:** \$29,830.00  
**Subcontract:** None

**Total Contract Value:** \$29,830.00 or 100.00%  
**Total Certified SBE:** \$29,830.00 or 100.00%

### Exhibits Attached

Exhibit 1: Evaluation Committee Recommendation Letter

Exhibit 2: Contractor Performance Report

**Contact Information** *(Type Name, Title, Agency and Phone)*

Samir Abdullahi, Deputy Director, Department of Select Fulton, (404) 612-8120

### Contract Attached

No

### Previous Contracts

No

### Total Contract Value

Original Approved Amount: \$0.00  
Previous Adjustments: \$0.00  
This Request: \$29,830.00  
TOTAL: \$29,830.00

### Grant Information Summary

Amount Requested:	N/A	<input type="checkbox"/>	Cash
Match Required:	N/A	<input type="checkbox"/>	In-Kind
Start Date:	N/A	<input type="checkbox"/>	Approval to Award
End Date:	N/A	<input type="checkbox"/>	Apply & Accept
Match Account \$:	N/A		

### Fiscal Impact / Funding Source

#### Funding Line 1:

100-118-2617-1160: General, Economic Development, Professional Services

#### Funding Line 2:

#### Funding Line 3:

**Funding Line 4:**

**Funding Line 5:**

Key Contract Terms	
<b>Start Date:</b> Upon Issuance of NTP	<b>End Date:</b>
<b>Cost Adjustment:</b>	<b>Renewal/Extension Terms:</b> No Renewals

**Overall Contractor Performance Rating:** N/A

**Would you select/recommend this vendor again?**  
Choose an item.

**Report Period Start:**      **Report Period End:**