



Fulton County

Legislation Details (With Text)

File #: 21-0647 **Version:** 1 **Name:**

Type: CM Action Item - Open & Responsible Government **Status:** Passed

File created: 7/12/2021 **In control:** Board of Commissioners

On agenda: 9/1/2021 **Final action:** 9/1/2021

Title: Request approval to renew existing contracts - Finance Department, 19-RFP060519C-MH, Employee Healthcare Benefit Plan - Dental on a fully-insured basis with Aetna Life Insurance Company (Atlanta, GA) to administer: [1] Dental PPO (DPPO) Plan on a self-insured basis and [2] Dental HMO (DMO) Plan to eligible employees, retirees, beneficiaries and their covered dependents. This action exercises the second of four renewal options. Two renewal options remain. Effective date: January 1, 2022 through December 31, 2022. (APPROVED)

Sponsors:

Indexes:

Code sections:

Attachments: 1. Exhibit 1 Contract Renewal Agreement, 2. Exhibit 2 Contract Renewal Evaluation Form 2022, 3. Exhibit 3 Contractor Performance Report - Aetna (Dental MA)

Date	Ver.	Action By	Action	Result
9/1/2021	1	Board of Commissioners	approve	Pass

Department

Finance

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to renew existing contracts - Finance Department, 19-RFP060519C-MH, Employee Healthcare Benefit Plan - Dental on a fully-insured basis with Aetna Life Insurance Company (Atlanta, GA) to administer: [1] Dental PPO (DPPO) Plan on a self-insured basis and [2] Dental HMO (DMO) Plan to eligible employees, retirees, beneficiaries and their covered dependents. This action exercises the second of four renewal options. Two renewal options remain. Effective date: January 1, 2022 through December 31, 2022. **(APPROVED)**

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date or 60 days if the contract term is six (6) months or less.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

All Districts ☒

District 1 ☐

District 2 ☐
 District 3 ☐
 District 4 ☐
 District 5 ☐
 District 6 ☐

Is this a purchasing item?

Yes

Summary & Background *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Scope of Work: Aetna administers the self-insured dental PPO and the fully-insured dental HMO plans for active employees, retirees/beneficiaries and their eligible dependents. This contract provides an all-inclusive administration fee for dental plan administration, claims adjudication, standard reporting and customer service. Aetna's offering continues to provide the best overall value in terms of choice, provider access and cost both for the County and its members.

Community Impact: None

Department Recommendation: The Finance Department recommends renewal of existing contract with Aetna to administer the Dental PPO and HMO Plans based on the rates in Exhibit I and II below for the 2022 plan year. **EXHIBIT I - AETNA DENTAL PPO (DPPO) ADMINISTRATION FEE - SELF INSURED OPTION** Aetna will continue to administer the self-insured Dental PPO Plan at the rate of \$1.76 per enrollee per month. The administrative fee is guaranteed to remain flat over the duration of the contract. **EXHIBIT II - AETNA DENTAL HMO (DMO) PREMIUM RATES - FULLY INSURED OPTION** Below are the Dental HMO 2022

tiered approved premium rates. There is no change to the Dental HMO premiums from 2021 to 2022.

ENROLLEE TYPE	COVERAGE LEVEL	2021 RATES	2022 RATES – NO CHANGE
Active Employees & Pre-65 (Non-Medicare) Retirees	Employee Only	16.97	16.97
	Employee +1	33.11	33.11
	Family	54.33	54.33
Age 65+ (Medicare Eligible) Retirees	Retiree Only	16.97	16.97
	Family	39.53	39.53

Project Implications: None

Community Issues/Concerns: None

Department Issues/Concerns: None

Contract Modification

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	19-0620	8/7/2019	Per approved admin fees (Dental PPO) & approved tiered rates (Dental HMO).
1st Renewal	20-0840	11/8/2020	Per approved admin fees (Dental PPO) & approved tiered rates (Dental HMO).
2 nd Renewal		9/1/2021	Per approved admin fees (Dental PPO) & approved tiered rates (Dental HMO).
Total Revised Amount			\$.00

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

(1)

Contract Value: \$1.95 to \$1.76 per enrollee per month
Prime Vendor: Aetna Dental PPO (DPPO)
Prime Status: Non-Minority
Location: Atlanta, GA
County: Fulton County
Prime Value: \$1.95 to \$1.76 per enrollee per month

(2)

Contract Value: \$17.32 down to \$16.80 employee only; employee +1 =\$33.10
Prime Vendor: Aetna Dental HMO (DMO)
Prime Status: Non-Minority
Location: Atlanta, GA
County: Fulton County
Prime Value: \$17.32 down to \$16.80 employee only; employee +1 =\$33.10

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Contract Renewal Agreement
 Exhibit 2: Contract Renewal Evaluation Form
 Exhibit 3: Contractor Performance Report

Contact Information *(Type Name, Title, Agency and Phone)*

Ray Turner, Deputy Finance Director (404) 612-7737

Melissa Barnett, Benefits Manager (404) 612-4243

Contract Attached

Yes

Previous Contracts

Yes

Total Contract Value

Original Approved Amount:

Previous Adjustments:

This Request:

TOTAL:

Grant Information Summary

Amount Requested:

Match Required:

Start Date:

End Date:

Match Account \$:

- ☐ Cash
- ☐ In-Kind
- ☐ Approval to Award
- ☐ Apply & Accept

Fiscal Impact / Funding Source:

Funding Line 1:

426-999-P003-1560: Group Insurance Stabilization, General Fund, Administrative

Key Contract Terms	
Start Date: 1/1/2022	End Date: 12/31/2022
Cost Adjustment: Click here to enter text.	Renewal/Extension Terms: 2 of 4 renewals

Overall Contractor Performance Rating:

Would you select/recommend this vendor again?

Yes

Report Period Start:
1/1/2021

Report Period End:
6/30/2021