



Fulton County

Legislation Details (With Text)

File #: 21-0697 **Version:** 1 **Name:**
Type: CM Action Item - Open & Responsible Government **Status:** Passed
File created: 7/13/2021 **In control:** Board of Commissioners
On agenda: 9/15/2021 **Final action:** 9/15/2021
Title: Request approval of a statewide contract - Department of Information Technology (FCIT), SWC 99999-SPD-T20120501-0006, Network Equipment, in the amount of \$374,023.31 with Presidio Networked Solutions (Norcross, GA) to provide networking equipment and wireless access points to ensure continuity of IT operations for enhanced resiliency of the Fulton County network. Effective upon BOC approval through December 31, 2021. (APPROVED)

Sponsors:

Indexes:

Code sections:

Attachments: 1. SWC Information Sheet 99999-SPD-T20120501-0006, Network Equipment, 2. Contract Amendment No. 10, Extension No. 4- 99999-SPD-T20120501-0006, Network Equipment, 3. SWC Approved Resellers List 99999-SPD-T20120501-0006, Network Equipment, 4. Cooperative Purchasing Statewide GSA Use Justification Form- Network Equipment, 5. Contractor's Performance Report (Presidio Networked Solutions), 6. Departmental Recommendation Letter- Presidio Networked Solutions, 7. Quote 2001721022821-04 FCG- Switches to Replace 3850s

Date	Ver.	Action By	Action	Result
9/15/2021	1	Board of Commissioners	approve	Pass

Department

Information Technology

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of a statewide contract - Department of Information Technology (FCIT), SWC 99999-SPD-T20120501-0006, Network Equipment, in the amount of \$374,023.31 with Presidio Networked Solutions (Norcross, GA) to provide networking equipment and wireless access points to ensure continuity of IT operations for enhanced resiliency of the Fulton County network. Effective upon BOC approval through December 31, 2021. **(APPROVED)**

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-461, requests for approval of statewide contracts of more than \$49,999.99 shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

All Districts ☒

District 1 ☐

District 2 ☐
District 3 ☐
District 4 ☐
District 5 ☐
District 6 ☐

Is this a purchasing item?

Yes

Summary & Background *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

The Department of Information Technology recommends approval of this request. The approved authorization will ensure continuity of IT operations for enhanced resiliency of the Fulton County network.

Scope of Work: The scope of work includes a reserve of networking equipment (switches and wireless access points) that can be immediately deployed for outages where repair of equipment may be lengthier resulting in service delays for our citizens. It also includes a small reserve for libraries that were renovated several years ago where warranties have now expired.

Community Impact: Increased reliability, availability and heightened secure access for staff and citizens to County applications and services.

Department Recommendation: The department recommends this project.

Project Implications: Lack of approval will result in the inability to immediately deploy networking equipment in the event of an outage. Repairs will still be pursued as part of any existing warranties; however, repairs can be a lengthy process resulting in longer than desired down-time. This reserve will get us up and running timelier.

Community Issues/Concerns: There are no community issues with this project.

Department Issues/Concerns: There are no departmental issues with this project.

Contract Modification: This is a new request.

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

Not Applicable

Exhibits Attached *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit No. 1: SWC Information

Exhibit No. 2: Cooperative Purchasing Statewide GSA Use Justification Form

Exhibit No. 3: Contractor Performance Report

Exhibit No. 4: Departmental Recommendation Letter- Presidio Networked Solutions

Exhibit No. 5: Quote 2001721022821-04

Contact Information *(Type Name, Title, Agency and Phone)*

Glenn Melendez, CIO, Information Technology, (404) 612-0192

Contract Attached

Yes

Previous Contracts

No

Total Contract Value

Original Approved Amount: \$0.00
Previous Adjustments: \$0.00
This Request: \$374,023.31
TOTAL: \$374,023.31

Grant Information Summary

Amount Requested: [Click here to enter text.](#) ☐ Cash
Match Required: [Click here to enter text.](#) ☐ In-Kind
Start Date: [Click here to enter text.](#) ☐ Approval to Award
End Date: [Click here to enter text.](#) ☐ Apply & Accept
Match Account \$: [Click here to enter text.](#)

Fiscal Impact / Funding Source

Funding Line 1:

100-220-2203-1408: General Funds, Equipment, Non-Capitalizable - \$374,023.31,

Key Contract Terms	
Start Date: Effective Upon BOC Approval	End Date: 9/30/2021
Cost Adjustment: \$374,023.31	Renewal/Extension Terms: None

Overall Contractor Performance Rating: 3.0 Good

Would you select/recommend this vendor again?

Yes

Report Period Start: 4/1/2021
Report Period End: 6/30/2021