



# Fulton County

## Legislation Details (With Text)

<b>File #:</b>	21-0735	<b>Version:</b>	1	<b>Name:</b>	
<b>Type:</b>	Consent - Open & Responsible Government	<b>Status:</b>		Agenda Ready	
<b>File created:</b>	9/13/2021	<b>In control:</b>		Board of Commissioners	
<b>On agenda:</b>	10/6/2021	<b>Final action:</b>			
<b>Title:</b>	Request approval to renew existing contracts - Department of Real Estate and Asset Management, Bid#19ITB120265C-MH, Moving Services in the total amount of \$100,000.00 with (A) ALS Van Lines (Atlanta, GA) in the amount of \$50,000.00; (B) Beltmann Relocation Group (Stone Mountain, GA) in the amount of \$32,500.00; and (C) Leslie Regis, Inc. d/b/a Atlanta Cargo Transportation Company (Decatur, GA) in the amount of \$17,500.00, to provide moving services on an "as needed" basis for Fulton County. This action exercises the second of two renewal options. No renewal option remaining. Effective dates: January 1, 2022 through December 31, 2022. Request approval to renew an existing contract - Department of Real Estate and Asset Management, 19ITB118788C-GS, Uninterrupted Power Supply System (UPS) Maintenance Services in the amount of \$92,500.00 with EOLA Power, LLC (Miami, FL), to provide on-site uninterrupted power supply maintenance service for the County. This action excises the second of two renewal options. No renewal options remain. Effective dates: January 1, 2022 through December 31, 2022. (APPROVED UPON ADOPTION OF THE CONSENT AGENDA)				
<b>Sponsors:</b>					
<b>Indexes:</b>					
<b>Code sections:</b>					
<b>Attachments:</b>	1. Exhibit 1 Contract Renewal Agreement - Beltmann Relocation Group, 2. Exhibit 1 Contract Renewal Agreement - Leslie Regis, Inc. dba ACT, 3. Exhibit 1 Contract Renewal Agreement Form-ALS Van Lines, 4. Exhibit 2 Contractor's Performance Reports, 5. Exhibit 3 Contract Renewal Evaluation Form, 6. 2021-0735.pdf				

Date	Ver.	Action By	Action	Result
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### Department

Real Estate and Asset Management

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to renew existing contracts - Department of Real Estate and Asset Management, Bid#19ITB120265C-MH, Moving Services in the total amount of \$100,000.00 with (A) ALS Van Lines (Atlanta, GA) in the amount of \$50,000.00; (B) Beltmann Relocation Group (Stone Mountain, GA) in the amount of \$32,500.00; and (C) Leslie Regis, Inc. d/b/a Atlanta Cargo Transportation Company (Decatur, GA) in the amount of \$17,500.00, to provide moving services on an "as needed" basis for Fulton County. This action exercises the second of two renewal options. No renewal option remaining. Effective dates: January 1, 2022 through December 31, 2022. Request approval to renew an existing contract - Department of Real Estate and Asset Management, 19ITB118788C-GS, Uninterrupted Power Supply System (UPS) Maintenance Services in the amount of \$92,500.00 with EOLA Power, LLC (Miami, FL), to provide on-site uninterrupted power supply maintenance service for the County. This action excises the second of two renewal options. No renewal options remain. Effective dates: January 1, 2022 through December 31, 2022. **(APPROVED UPON ADOPTION OF**

## THE CONSENT AGENDA)

### **Requirement for Board Action** *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date, or 60 days if the contract term is six (6) months or less.

### **Strategic Priority Area related to this item** *(If yes, note strategic priority area below)*

**Open and Responsible Government**

### **Commission Districts Affected**

All Districts ☒  
District 1 ☐  
District 2 ☐  
District 3 ☐  
District 4 ☐  
District 5 ☐  
District 6 ☐

### **Is this a purchasing item?**

Yes

**Summary & Background** Renew existing contracts to provide Moving Services for Fulton County for FY2022.

**Scope of Work:** These contracts furnishes all materials, labor, tools, equipment, transportation and appurtenances necessary to provide moving services on an as needed basis for Fulton County.

The Scope of Work also includes but not limited to:

- Provide moving cost and timeline estimate for each moving projects upon request.
- Packing, loading and unloading of shelving, file cabinets, boxes, and related office equipment when required.
- Cleaning up after each phase of the move, this directly related to packing/unpacking

To ensure these contractors have ample opportunity to provide services, we will alternate between the three moving companies and this will allow the County maximum flexibility in having an alternate source to handle multiple large scales moves.

**Community Impact:** None that the Department is aware of.

**Department Recommendation:** The Department of Real Estate and Asset Management recommends approval to renew existing contracts.

We recommend \$100,000 in total spending authority for FY2022 in order to be prepared for pending large scale moves associated with office renovations resulting from the space utilization study

currently underway. This renewal and associated spending authority will afford the County sufficient flexibility to address large scale moves in an efficient and timely manner.

The Countywide Moving contract is funded not only by DREAM as a part of its planned renovation activity, but also by user departments on an “as needed” basis with the coordination and management by DREAM.

#### Historical Expenditures:

- FY2020: The County expenditure as of 9/13/2021, \$12,215.88
- FY2020: The County spent \$7,800.00
- FY2019: The County spent \$7,227.75
- FY2018: There were no expenditure captured for moving services
- FY2017: The County spent \$8,650.00
- FY2016: The County spent \$48,000.00

**Project Implications:** This service is critical for large move associated with relocation of County agencies due to building renovation or lease office space.

**Community Issues/Concerns:** None that the Department is aware.

**Department Issues/Concerns:** If these renewal contracts are not approved, the Department will not be able to provide moving services for Departments associated with relocation.

## Contract Modification

### (A) ALS Van Lines

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	19-1014	12/4/19	\$100,000.00
1st Renewal	20-0732	10/21/20	\$50,000.00
<b>2<sup>nd</sup> Renewal</b>			<b>\$50,000.00</b>
Total Revised Amount			\$200,000.00

### (B) Beltmann Relocation Group

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	19-1014	12/4/19	\$65,000.00
1st Renewal	20-0732	10/21/20	\$32,500.00
<b>2<sup>nd</sup> Renewal</b>			<b>\$32,500.00</b>
Total Revised Amount			\$130,000.00

### (C) Leslie Regis, Inc. d/b/a Atlanta Cargo Transportation Company

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	19-1014	12/4/19	\$35,000.00

1st Renewal	20-0732	10/21/20	\$17,500.00
<b>2<sup>nd</sup> Renewal</b>			<b>\$17,500.00</b>
Total Revised Amount			\$70,000.00

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)***Total Contract Value: \$100,000.00****(A)**

**Contract Value:** \$50,000.00  
**Prime Vendor:** ALS Van Lines Services, Inc.  
**Prime Status:** Non-Minority  
**Location:** Atlanta, GA  
**County:** Fulton County  
**Prime Value:** \$50,000.00 or 100.00%  
**Subcontractor:** None

**Total Contract Value:** \$50,000.00 or 100%  
**Total M/FBE Value:** \$-0-

**(B)**

**Contract Value:** \$32,500.00  
**Prime Vendor:** Beltmann Relocation Group  
**Prime Status:** Non-Minority  
**Location:** Stone Mountain, GA  
**County:** Dekalb County  
**Prime Value:** \$32,500.00 or 100.00%  
**Subcontractor:** None

**Total Contract Value:** \$32,500.00 or 100.00%  
**Total M/FBE Value:** \$ -0-

**(C)**

**Contract Value:** \$17,500.00  
**Prime Vendor:** Leslie Regis, Inc. d/b/a Atlanta Cargo Transportation Co.  
**Prime Status:** African American Male Business Enterprise-Non-Certified  
**Location:** Decatur, GA  
**County:** DeKalb County  
**Prime Value:** \$17,500.00 or 100.00%  
**Subcontractor:** None

**Total Contract Value:** \$17,500.00 or 100.00%  
**Total M/FBE Value:** \$17,500.00 or 100.00%

**Grand Contract Value:** \$100,000.00 or 100.00%  
**Grand MFBE Value:** \$17,500.00 or 17.50%

**Exhibits Attached** *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Contract Renewal Agreements  
Exhibit 2: Contractor Performance Reports  
Exhibit 3: Contract Renewal Evaluation Form

**Contact Information** *(Type Name, Title, Agency and Phone)*

Joseph N. Davis, Director, Department of Real Estate and Asset Management, (404) 612-3772

**Contract Attached**

Yes

**Previous Contracts**

Yes

**Total Contract Value**

Original Approved Amount: \$200,000.00  
Previous Adjustments: \$100,000.00  
This Request: \$100,000.00  
TOTAL: \$400,000.00

**Grant Information Summary**

Amount Requested: ☐ Cash  
Match Required: ☐ In-Kind  
Start Date: ☐ Approval to Award  
End Date: ☐ Apply & Accept  
Match Account \$:

**Fiscal Impact / Funding Source**

**Funding Line 1:**

100-520-5220-1160: General, Real Estate and Asset Management, Professional Services-\$100,000  
"Subject to availability of funding adopted for FY2022 by BOC, and the contingent approval of other user departments"

Key Contract Terms	
Start Date: 1/1/2022	End Date: 12/31/2022
Cost Adjustment:	Renewal/Extension Terms: No renewal option remaining

**Overall Contractor Performance Rating:**

**Would you select/recommend this vendor again?**

Yes

**Report Period Start:**  
1/1/2022

**Report Period End:**  
12/31/2022