



# Fulton County

## Legislation Details (With Text)

|                      |  |                      |   |                        |  |
|----------------------|--|----------------------|---|------------------------|--|
| <b>File #:</b>       | 22-0827  | <b>Version:</b>      | 1 | <b>Name:</b>           |  |
| <b>Type:</b>         | CM Action Item - Health and Human Services   | <b>Status:</b>       |   | Passed                 |  |
| <b>File created:</b> | 9/15/2022  | <b>In control:</b>   |   | Board of Commissioners |  |
| <b>On agenda:</b>    | 11/2/2022  | <b>Final action:</b> |   | 11/2/2022              |  |
| <b>Title:</b>        | <p>Request approval of recommended proposals - Department of Behavioral Health and Developmental Disabilities, 22RFP038A-CJC, Fulton County Behavioral Health Network in an total amount not to exceed \$13,387,253.80 with (A) River Edge Behavioral Health Community Service Board (Macon, GA) in an amount not to exceed \$4,170,754.27, to provide Minority AIDS Initiative (MAI), Core Adult Outpatient - Center for Health &amp; Rehabilitation, Permanent Supportive Housing (PSH), DUI - North Fulton Service Center, Center for Health &amp; Rehabilitation &amp; South Fulton Service Center, Misdemeanor Mental Health Court (MMC); (B) Chris 180, Inc. (Atlanta, GA) in an amount not to exceed \$3,587,901.04, to provide School Based Mental Health - 38 Fulton Schools, Text 4 Help, Core Child &amp; Adolescent Outpatient - Adamsville &amp; North Fulton, Clubhouse for Youth, Re-Entry - Fulton County Jail; (C) The Summit Counseling Center, Inc. in an amount not to exceed \$924,054.53, to provide School Based Mental Health - 28 Fulton Schools; (D) Grady Memorial Hospital d/b/a Grady Health System (Grady) in an amount not to exceed \$2,969,430.00, to provide Core Adult Outpatient - North Fulton Service Center &amp; South Fulton Service Center, Re-Entry (Women on the Rise), SRU - Fulton County Jail; (E) Health Connect America (HCA) d/b/a Georgia Hope in an amount not to exceed \$800,000.00, to provide Core Child &amp; Adolescent Outpatient - Oak Hill; and (F) Step Up on Second Street, Inc. in an amount not to exceed \$935,113.96, to provide Permanent Supportive Housing (124 units). These providers will provide expanded services to help the County drive towards its purpose to increase access to behavioral health services, establish a County-wide provider network, and strengthen the experience of clients seeking behavioral health services from Fulton County. Effective January 1, 2023 through December 31, 2023, with nine renewal options. (APPROVED)</p> |                      |   |                        |  |

### Sponsors:

### Indexes:

### Code sections:

**Attachments:** 1. EXHIBIT 1 - DETAILED COST FOR SERVICES PER SERVICE PROVIDER, 2. Memo - Vendors Recommended for Contracted Services for 22RFP03A-CJC, 3. Chris 180 - 2022 -3rd Qtr Contractor Performance Report - 10-25-22, 4. River Edge - 2022 -3rd Qtr Contractor Performance Report - River Edge - 10-25-22, 5. EVALUATION COMMITTEE RECOMMENDATION LETTER-Clubhouse for Youth Grant Program, 6. EVALUATION COMMITTEE RECOMMENDATION LETTER-Core Child and Adolescent Outpatient, 7. EVALUATION COMMITTEE RECOMMENDATION LETTER-DUI, 8. EVALUATION COMMITTEE RECOMMENDATION LETTER-Misdemeanor Mental Health Court, 9. EVALUATION COMMITTEE RECOMMENDATION LETTER-Re-Entry Services, 10. EVALUATION COMMITTEE RECOMMENDATION LETTER-School Based Mental Health Therapy, 11. EVALUATION COMMITTEE RECOMMENDATION LETTER-Screen, 12. EVALUATION COMMITTEE RECOMMENDATION LETTER-Supportive Housing, 13. EVALUATION COMMITTEE RECOMMENDATION LETTER-Text 4 Help, 14. 2022-0827 BHDD Services Recommendations -11-2-22, 15. 2022-0827

| Date      | Ver. | Action By              | Action  | Result |
|-----------|------|------------------------|---------|--------|
| 11/2/2022 | 1    | Board of Commissioners | approve | Pass   |

## Department

Behavioral Health and Development Disabilities

**Requested Action** *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of recommended proposals - Department of Behavioral Health and Developmental Disabilities, 22RFP038A-CJC, Fulton County Behavioral Health Network in an total amount not to exceed \$13,387,253.80 with (A) River Edge Behavioral Health Community Service Board (Macon, GA) in an amount not to exceed \$4,170,754.27, to provide Minority AIDS Initiative (MAI), Core Adult Outpatient - Center for Health & Rehabilitation, Permanent Supportive Housing (PSH), DUI - North Fulton Service Center, Center for Health & Rehabilitation & South Fulton Service Center, Misdemeanor Mental Health Court (MMC); (B) Chris 180, Inc. (Atlanta, GA) in an amount not to exceed \$3,587,901.04, to provide School Based Mental Health - 38 Fulton Schools, Text 4 Help, Core Child & Adolescent Outpatient - Adamsville & North Fulton, Clubhouse for Youth, Re-Entry - Fulton County Jail; (C) The Summit Counseling Center, Inc. in an amount not to exceed \$924,054.53, to provide School Based Mental Health - 28 Fulton Schools; (D) Grady Memorial Hospital d/b/a Grady Health System (Grady) in an amount not to exceed \$2,969,430.00, to provide Core Adult Outpatient - North Fulton Service Center & South Fulton Service Center, Re-Entry (Women on the Rise), SRU - Fulton County Jail; (E) Health Connect America (HCA) d/b/a Georgia Hope in an amount not to exceed \$800,000.00, to provide Core Child & Adolescent Outpatient - Oak Hill; and (F) Step Up on Second Street, Inc. in an amount not to exceed \$935,113.96, to provide Permanent Supportive Housing (124 units). These providers will provide expanded services to help the County drive towards its purpose to increase access to behavioral health services, establish a County-wide provider network, and strengthen the experience of clients seeking behavioral health services from Fulton County. Effective January 1, 2023 through December 31, 2023, with nine renewal options.  
**(APPROVED)**

**Requirement for Board Action** *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-374 and 102-375, all competitive sealed proposals shall be forwarded to the Board of Commissioners for approval.

**Strategic Priority Area related to this item** *(If yes, note strategic priority area below)*  
**Health and Human Services**

**Commission Districts Affected**

All Districts ☒  
District 1 ☐  
District 2 ☐  
District 3 ☐  
District 4 ☐  
District 5 ☐  
District 6 ☐

**Is this a purchasing item?**

Yes

**Summary & Background** *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

**Scope of Work:** The Department of Behavioral Health & Developmental Disabilities recommends approval of the Contractors that are qualified to enter into a contractual agreement to help the County

drive towards its purpose: to increase access to behavioral health services, establish a County-wide provider network, and strengthen the experience of clients seeking behavioral health services from Fulton County. The Fulton County Department of BHDD has expanded services beyond Core Outpatient to include School-based therapy, Text 4 Help, Permanent Supportive Housing wrap around services, DUI Treatment Court, Misdemeanor Mental Health Court, and screening & Re-entry services. The department continues to operate grant programs funded by the Georgia Department of Behavioral Health & Developmental Disabilities to include Clubhouse for Youth and Early Intervention HIV Testing. In addition, the department implemented two federally grant-funded programs: Comprehensive Opioid Stimulant, and Substance Abuse Site-based Program (COSSAP) and MINORITY AIDS INITIATIVE: Substance Use Disorder Treatment for Racial/Ethnic Minority Populations at High Risk for HIV/AIDS. Currently the Department of BHDD seeks multiple providers to continue delivering high quality care to more residents in a cost-effective manner, expand and strengthen the Fulton County behavioral health provider network, and improve outcomes. Services under this contract will include a full array of mental health & substance use disorder treatment for children, adolescents, and adults, evidenced based, outcome driven with the ability to deliver culturally competent care to all County residents. Based on Fulton County's population, services should include considerations for special populations, including individuals who are unsheltered, Veterans, justice-involved, incarcerated, and youth. In addition to these critical services, the County desires to drive effective care coordination across its contracted network of providers, with a particular focus on individuals demonstrating elevated risk and/or transitioning between challenging environments.

The detailed cost for each service per Service Provider is attached as Exhibit 1.

**Community Impact:** Provide community mental health and substance abuse services to individuals within Fulton County.

**Department Recommendation:** Recommend the approval of the Board of Commissioners to approve the Contractors.

**Project Implications:** None

**Community Issues/Concerns:** None

**Department Issues/Concerns:** None

**Contract Modifications:** This is a new procurement

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)*

**Contract Value:** \$13,387,253.80.00

**Prime Vendor:** River Edge Behavioral Health Community Service Board  
**Prime Status:** \*Georgia Community Service Board - Tier 1 Provider (O.C.G.A. §37-2-6)  
**Location:** Macon, Georgia  
**County:** Bibb County  
**Prime Value:** \$4,170,754.27 or 100.00%

**Prime Vendor:** Chris 180, Inc.

**Prime Status:** Non-Profit  
**Location:** Atlanta, Georgia  
**County:** Fulton County  
**Prime Value:** \$3,587,901.04 or 100.00%

**Prime Vendor:** **The Summit Counseling Center, Inc.**  
**Prime Status:** Non-Profit  
**Location:** Johns Creek, Georgia  
**County:** Fulton County  
**Prime Value:** \$924,054.53 or 100.00%

**Prime Vendor:** **Grady Memorial Hospital d/b/a Grady Health System**  
**Prime Status:** \*Georgia Community Service Board - Tier 2+ Provider (O.C.G.A. §37-2-6)  
**Location:** Atlanta, Georgia  
**County:** Fulton County  
**Prime Value:** \$2,969,430.00 or 100.00%

**Prime Vendor:** **Health Connect America (HCA) d/b/a Georgia Hope**  
**Prime Status:** \*Georgia Community Service Board - Tier 2+ Provider (O.C.G.A. §37-2-6)  
**Location:** Woodstock, Georgia  
**County:** Cherokee County  
**Prime Value:** \$800,000.00 or 100.00%

**Prime Vendor:** **Step Up on Second Street, Inc.**  
**Prime Status:** Non-Profit  
**Location:** Decatur, Georgia  
**County:** Dekalb County  
**Prime Value:** \$935,113.96 or 100.00%

**Grand Contract Value:** **\$13,387,253.80.00 or 100.00%**

**Exhibits Attached** *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1:  
Exhibit 2: Award Recommendation Letter  
Exhibit 3: Contractor Performance Reports

**Contact Information** *(Type Name, Title, Agency and Phone)*

LaTrina Foster, LPC, Director of BHDD, (404)612-1687

**Contract Attached**

No

**Previous Contracts**

Yes

## Total Contract Value

Original Approved Amount:

Previous Adjustments:

This Request: \$13,387,253.80

TOTAL: \$13,387,253.80

## Grant Information Summary

Amount Requested:

☐ Cash

Match Required:

☐ In-Kind

Start Date:

☐ Approval to Award

End Date:

☐ Apply & Accept

Match Account \$:

## Fiscal Impact / Funding Source

### Funding Line 1:

TBD

| Key Contract Terms    |   |
|-----------------------|---|
| Start Date: 1/1/2023  | End Date: 12/31/2023                          |
| Cost Adjustment: None | Renewal/Extension Terms: 9<br>Renewal Options |

## Overall Contractor Performance Rating:

- (A) River Edge Behavioral Health Community Service Board
- (B) Chris 180, Inc.
- (C) The Summit Counseling Center, Inc.
- (D) Grady Memorial Hospital d/b/a Grady Health System
- (E) Health Connect America (HCA) d/b/a Georgia Hope
- (F) Step Up on Second Street, Inc.

New Provider  
New Provider  
New Provider

## Would you select/recommend this vendor again?

Yes

Report Period Start:

Report Period End: