



# Fulton County

## Legislation Details (With Text)

**File #:** 23-0206 **Version:** 1 **Name:**  
**Type:** CM Action Item - Health and Human Services **Status:** Passed  
**File created:** 2/15/2023 **In control:** Board of Commissioners  
**On agenda:** 3/15/2023 **Final action:** 3/15/2023  
**Title:** Request approval of the lowest responsible bidders - Public Works Department, Standby Miscellaneous Construction - Water in a total amount not to exceed \$2,400,000.00 with: (A) Site Engineering, Inc. (Atlanta, Ga) in an amount not to exceed \$1,200,000.00 and (B) Wade Coots Company, Inc (Austell, GA) in an amount not to exceed \$1,200,000.00 to provide standby miscellaneous construction services for the Fulton County water system. Effective April 1, 2023 through December 31, 2023 with two renewal options. (APPROVED)

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. Exhibit 1 - Bid Tabulation Sheet, 2. Exhibit 2: CPR-Site Engineering, 3. Exhibit 3: CPR- Wade Coots, 4. Department Memorandum 22ITB136990K-JA 3 8 2023, 5. 2023-0206

Date	Ver.	Action By	Action	Result
3/15/2023	1	Board of Commissioners	approve	Pass

## Department

Public Works

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of the lowest responsible bidders - Public Works Department, Standby Miscellaneous Construction - Water in a total amount not to exceed \$2,400,000.00 with: (A) Site Engineering, Inc. (Atlanta, Ga) in an amount not to exceed \$1,200,000.00 and (B) Wade Coots Company, Inc (Austell, GA) in an amount not to exceed \$1,200,000.00 to provide standby miscellaneous construction services for the Fulton County water system. Effective April 1, 2023 through December 31, 2023 with two renewal options. **(APPROVED)**

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-373, all competitive sealed bids of more than \$100,000 shall be forwarded to the Board of Commissioners for approval.

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Health and Human Services

### Commission Districts Affected

- All Districts ☐  
District 1 ☒  
District 2 ☒  
District 3 ☐

District 4 ☐  
District 5 ☐  
District 6 ☐

### Is this a purchasing item?

Yes

**Summary & Background** *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

**Scope of Work:** The Public Works Department recommends approval of this award. This contract provides for on-call, standby, and emergency construction services dealing with the repair and installation of water mains, water service lines, and other miscellaneous water service-related facilities located in the North Fulton water service area. The chosen contractors will provide the necessary crew and equipment as directed by Public Works staff on an as needed basis.

Public Works staff examined the itemized bid tabulation sheets that were included by the contractors in their submitted bid packages. This examination demonstrated that Wade Coots had lower price points on items most utilized during repair/emergency work. Wade Coots, via a phone call with representatives from the Purchasing Department and the Public Works Department, was able to confirm the submitted price points for material such ductile iron pipe(0'-8'depth), fittings and other commonly used materials.

Although Site Engineering had an overall lower bid amount, the less expensive unit costs provided by Wade Coots will allow the Public Works Department to conduct business more cost effectively.

**Community Impact:** This contract ensures the North Fulton water service area, located north of the Chattahoochee River, continues to be maintained in the most efficient manner. This system is responsible to providing potable water to business and residents.

**Department Recommendation:** The Public Works Department recommends approval of the lowest responsible bidders to (A) Site Engineering, Inc and (B) Wade Coots Company, Inc.

**Project Implications:** Approval of this item will ensure the supplemental manpower and equipment is available, thru on-call services, to respond to emergencies and other repair/replacement needs within the water distribution system.

**Community Issues/Concerns:** No community issues/concerns have been raised to Public Works staff.

**Department Issues/Concerns:** Both contractors have performed on-call services for Fulton County in the past and have served the county well. Public Works does not have any concerns with either contractor.

**Contract Modification** New Procurement.

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)*

**Total Contract Value:** \$2,400,000.00

**(A)**

**Contract Value:** \$1,200,000.00  
**Prime Contractor:** Site Engineering  
**Prime Status:** SBE  
**Location:** Doraville, GA  
**County:** DeKalb County  
**Prime Value:** \$783,600.00 or 65.30%

**Subcontractor:** JDJ Hauling  
**Subcontractor Status:** African American Male Business Enterprise  
**Location:** Decatur, GA  
**County:** DeKalb County  
**Subcontractor Value:** \$176,400.00 or 14.70%

**Subcontractor:** Llano Contractors  
**Subcontractor Status:** Hispanic Female Business Enterprise  
**Location:** Dunwoody, GA  
**County:** DeKalb County  
**Subcontractor Value:** \$240,000.00 or 20.00%

**Total Contract Value:** \$1,200,000.00 or 100.00%  
**Total Certified Value:** \$1,200,000.00 or 100.00%

**(B)**

**Contract Value:** \$1,200,000.00  
**Prime Vendor:** Wade Coots Company, Inc.  
**Prime Status:** Non-Minority  
**Location:** Austell, GA  
**County:** Cobb County  
**Prime Value:** \$1,200,000.00 or 100.00%

**Total Contract Value:** \$1,200,000.00 or 100.00%  
**Total Certified Value:** \$0.00

**Total Grand Value:** \$2,400,000.00 or 100.00  
**Total Grand Certified Value:** \$1,200,000.00 or 50.00%

**Exhibits Attached**

Exhibit 1: Bid Tabulation Sheet  
Exhibit 2: Contractor's Performance Report - Site Eng.  
Exhibit 3: Contractor's Performance Report - Wade Coots

**Contact Information** *(Type Name, Title, Agency and Phone)*

David E. Clark, Director, Public Works Department 404-612-2804

## Contract Attached

No

## Previous Contracts

No

## Total Contract Value

Original Approved Amount: \$0.00  
Previous Adjustments: \$0.00  
This Request: \$2,400,000.00  
TOTAL: \$2,400,000.00

## Grant Information Summary

Amount Requested: ☐ Cash  
Match Required: ☐ In-Kind  
Start Date: ☐ Approval to Award  
End Date: ☐ Apply & Accept  
Match Account \$:

## Fiscal Impact / Funding Source

### Funding Line 1:

203-540-5400-H065: Water & Sewer R&E, Public Works, Misc Water Line Proj

Key Contract Terms	
Start Date: 4/1/2023	End Date: 3/31/2024
Cost Adjustment:	Renewal/Extension Terms:

## Overall Contractor Performance Rating:

Site Engineering 4.0  
Wade Coots Company, Inc. 3.80

## Would you select/recommend this vendor again?

Yes

Report Period Start: 10/1/2022  
Report Period End: 12/31/2022