



Fulton County

Legislation Text

File #: 21-0652, Version: 1

Department

Real Estate and Asset Management

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to renew existing contracts - Department of Real Estate and Asset Management, Bid#19ITBC119850C-GS, Ballasts, Lamps, Light Fixtures and Related Supplies, in the total amount of \$98,312.00 with (A) Regency Lighting (Los Angeles, CA) in the amount of \$48,250.00; (B) Voss Electric Co. d/b/a Voss Lighting, Inc. (Marietta, GA) in the amount of \$39,462.00; (D) Summit Lighting Solutions (Lawrenceville, GA) in the amount of \$5,600.00; and (E) E. Sam Jones Distributor, Inc. (Atlanta, GA) in the amount of \$5,000.00, to provide ballasts, lamps, light fixtures and related items for Fulton County facilities and parking lots. This action exercises the second of two renewal options. No renewal options remain. Effective dates: January 1, 2022 through December 31, 2022. **(APPROVED)**

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date, or 60 days if the contract term is six (6) months or less.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Scope of Work: This contract furnishes ballasts, lamps, light fixtures and related supplies for the Department of Real Estate and Asset Management on an "as needed" basis. Due to standardization

of fixtures and sub-assemblies, the recommended contractors supply manufacturer brands such as GE, Sylvania or Phillips for lamps and Advance, Howard, Sylvania, Universal, Magnetek for ballasts. DREAM maintenance staff is responsible for routine repairs and the preventive maintenance program performed at facilities throughout the County.

Community Impact: These contracts provide the ability to ensure all County facilities are well lighted.

Department Recommendation: The Department of Real Estate and Asset Management recommends approval to renew existing contracts to provide ballasts, lamps, light fixtures and related supplies on an “as needed” basis to support the DREAM in-house maintenance staff that is responsible for maintaining selected Fulton County facilities and parking lots for fiscal year 2022.

Historical Expenditures:

- FY2021: The County expenditures as of 7/20/21, \$12,203.00
- FY2020: The County has spent \$68,290.00
- FY2019: The County has spent \$81,970.00
- FY2018: The County has spent \$124,896.00

Project Implications: These contracts provide all of the necessary materials, ballasts, lamps, light fixtures and related supplies needed to support the in-house maintenance staff that is responsible for maintaining various Fulton County facilities. Failure to provide the necessary materials and supplies will result in delay of repairs that require immediate attention as well as routine maintenance services.

Community Issues/Concerns: None of which the Department is aware.

Department Issues/Concerns: If these renewal contracts are not approved, the Department will not be able to provide ballasts, lamps, light fixtures and related supplies to the DREAM in-house maintenance staff for routine maintenance services Countywide.

Contract Modification: Yes, see charts below

(A) Regency Lighting

CURRENT CONTRACT HISTORY	BOC ITEM	DATE	DOLLAR AMOUNT
Original Contract Amount	19-0918	11/20/19	\$76,377.00
1 st Renewal	20-0593	9/2/20	\$48,250.00
2nd Renewal			\$48,250.00
Total Revised Amount			\$172,877.00

(B) Voss Electric Co.

CURRENT CONTRACT HISTORY	BOC ITEM	DATE	DOLLAR AMOUNT
Original Contract Amount	19-0918	11/20/19	\$50,918.00

1 st Renewal	20-0593	9/2/20	\$35,000.00
2nd Renewal			\$35,000.00
Total Revised Amount			\$120,918.00

(D) Summit Lighting Solutions

CURRENT CONTRACT HISTORY	BOC ITEM	DATE	DOLLAR AMOUNT
Original Contract Amount	19-0918	11/20/19	\$8,468.00
1 st Renewal	20-0593	9/2/20	\$5,600.00
2nd Renewal			\$5,600.00
Total Revised Amount			\$19,668.00

(E) E. Sam Jones Distributor, Inc.

CURRENT CONTRACT HISTORY	BOC ITEM	DATE	DOLLAR AMOUNT
Original Contract Amount	19-0918	11/20/19	\$2,818.00
1 st Renewal	20-0593	9/2/20	\$2,000.00
2nd Renewal			\$3,508.00
Total Revised Amount			\$8,326.00

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)***Total Contract Value: \$98,312.00****(A)**

Contract Value: \$48,250.00
Prime Vendor: Regency Lighting
Prime Status: Non-Minority
Location: Los Angeles, CA
County: Los Angeles County
Prime Value: \$48,250.00 or 100.00%
Subcontractor: None

Total Contract Value: \$48,250.00 or 100.00%
Total M/FBE Value: \$-0-

(B)

Contract Value: \$39,462.00
Prime Vendor: Voss Electric Co. d/b/a Voss Lighting
Prime Status: Non-Minority
Location: Marietta, GA
County: Cobb County
Prime Value: \$39,462.00 or 100.00%
Subcontractor: None

Total Contract Value: \$39,462.00 or 100.00%
Total M/FBE Value: \$-0-

(D)

Contract Value: \$5,600.00
Prime Vendor: Summit Lighting Solutions
Prime Status: African American Male Business Enterprise-Non-Certified
Location: Lawrenceville, GA
County: Gwinnett County
Prime Value: \$2,800.00 or 50.00%

Subcontractor: Halco Lighting Technologies
Subcontractor Status: Non-Minority
Location: Norcross, GA
County: Gwinnett County
Sub Contract Value: \$2,800.00 or 50.00%

Total Contract Value: \$5,600.00 or 100.00%
Total M/FBE Value: \$2,800.00 or 50.00%

(E)

Contract Value: \$5,000.00
Prime Vendor: E. Sam Jones Distributor, Inc.
Prime Status: Non-Minority
Location: Atlanta, GA
County: Fulton County
Prime Value: \$5,000.00 or 100.00%
Subcontractor: None

Total Contract Value: \$5,000.00 or 100.00%
Total M/FBE Value: \$ -0-

Grand Contract Value: \$98,312.00 or 100.00%
Grand M/FBE Value: \$2,800.00 or 2.85%

Exhibits Attached:

Exhibit 1: Contract Renewal Agreements
Exhibit 2: Contract Renewal Evaluation Form
Exhibit 3: Contractors Performance Reports

Contact Information *(Type Name, Title, Agency and Phone)*

Joseph N. Davis, Director, Department of Real Estate and Asset Management, (404) 612-3772

Contract Attached

Yes

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: \$149,904.00
Previous Adjustments: \$98,312.00
This Request: \$98,312.00
TOTAL: \$346,528.00

Grant Information Summary

Amount Requested: ☐ Cash
Match Required: ☐ In-Kind
Start Date: ☐ Approval to Award
End Date: ☐ Apply & Accept
Match Account \$:

Fiscal Impact / Funding Source

Funding Line 1:

100-520-5221-1450: General, Real Estate and Asset Management, Maintenance Supp. - \$98,312
"Subject to availability of funding adopted for FY2022 by BOC"

Key Contract Terms	
Start Date: 1/1/2022	End Date: 12/31/2022
Cost Adjustment:	Renewal/Extension Terms: No renewal option remains

Overall Contractor Performance Rating:

Would you select/recommend this vendor again?

Yes

Report Period Start: 1/1/2022
Report Period End: 12/31/2022