



Fulton County

Legislation Text

File #: 21-0815, Version: 1

Department

Senior Services

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to renew existing contracts - Department of Senior Services, 21RFQ000007A-CJC, Senior In-Home Services in the total amount of \$1,246,042.26 with (A) Southern Homecare Services dba Always Caring Homecare (Roswell, GA) in the amount of \$906,696.26; (B) Help At Home LLC. (Newnan, GA) in the amount of \$99,346.00; (C) Trusted Hands (Stone Mountain, GA) in the amount of \$120,000.00; and, (D) At Home Atlanta (Roswell, GA) in the amount of \$120,000.00, to provide In-Home Services to senior residents of Fulton County aged 60 and above. This action exercises the first of four renewal options. Three renewal options remain. Effective dates: January 1, 2022 through December 31, 2022. **(APPROVED)**

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date or 60 days if the contract term is six (6) months or less.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Health and Human Services

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

The Department of Senior Services recommends approval for the Always Caring Homecare, Help at Home, Trusted Hands and At Home Atlanta contracts. These contracts provide In-Home Services to eligible Fulton County seniors aged 60 and above. The program allows seniors to remain in their residence, age in place and receive services that result in a healthy, clean and safe environment.

Scope of Work: The Department of Senior Services In-Home Services program provides services and support to seniors who have limited mobility. The service includes Homemaker services whereby contracted staff perform light, custodial work in the home. Personal care services provide a skilled nurse to take care of a client's health by performing hygienic assistance and physical assistance. Respite care consists of a professional, certified staff who provides companionship, supervision, assistance with medication, and meal preparation. It also allows for the caregiver to conduct business on behalf of the senior in or outside the home.

Community Impact: This is an intervention service and enables seniors to remain in their homes, age in place and avoid institutionalization. Caregivers are less stressful as they leave their loved ones in a safe and supervised environment with a professional healthcare worker.

Department Recommendation: The Department of Senior Services recommends approval.

Project Implications: This service will provide In-Home Services to eligible Fulton County seniors aged 60 and above. This service also prevents seniors from losing their home and being institutionalized in a nursing home at a higher cost.

Community Issues/Concerns: There are no community issues or concerns.

Department Issues/Concerns: There are no department issues or concerns.

Contract Modification

(A) Southern Homecare service dba Always Caring Homecare

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0572	8/4/2021	\$923,197.65
1st Renewal			\$906,696.26
Total Revised Amount			\$1,829,893.91

(B) Help At Home

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0572	8/4/2021	\$528,876.37
1st Renewal			\$99,346.00
Total Revised Amount			\$628,222.37

(C) Trusted Hands

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0572	8/4/2021	\$131,440.44
1st Renewal			\$120,000.00
Total Revised Amount			\$251,440.44

(D) Help At Home LLC.

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0572	8/4/2021	\$131,440.44
1st Renewal			\$120,000.00
Total Revised Amount			\$251,440.44

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)***Total Contract Value: \$1,246,042.26****(A)**

Contract Value: \$906,696.26
Prime Vendor: Southern Homecare Services dba Always Caring Homecare
Prime Status: Non-Minority
Location: Roswell, GA
County: Fulton County
Prime Value: \$906,696.26 or 100.00%

Total Contract Value: \$906,696.26 or 100.00%**Total M/FBE Value: \$-0-****(B)**

Contract Value: \$99,346.00
Prime Vendor: Help at Home, LLC
Prime Status: Non-Minority
Location: Newnan, GA
County: Coweta County
Prime Value: \$99,346.00 or 100.00%

Total Contract Value: \$99,346.00 or 100.00%**Total M/FBE Value: \$-0-****(C)**

Contract Value: \$120,000.00
Prime Vendor: At Home Atlanta, LLC
Prime Status: African American Male Business Enterprise - Non-Certified
Location: Stone Mountain, GA
County: DeKalb County
Prime Value: \$96,000.00 or 80.00%

Subcontractor: Epic Professional
Subcontract Status: African American Male Business Enterprise - Non-Certified
Location: Duluth, GA
County: Gwinnett County

Contract Value: \$24,000.00 or 20.00%

Total Contract Value: \$120,000.00 or 100.00%

Total M/FBE Value: \$120,000.00 or 100.00%

(D)

Contract Value: \$120,000.00

Prime Vendor: Trusted Hands Senior Care - Certified

Prime Status: African American Female Business Enterprise

Location: Roswell, GA

County: Fulton County

Prime Value: \$120,000.00 or 100.00%

Total Contract Value: \$120,000.00 or 100.00%

Total M/FBE Value: \$120,000.00 or 100.00%

Grand Contract Value: \$1,246,042.26 or 100.00%

Grand M/FBE Value: \$240,000.00 or 19.26%

Exhibits Attached (Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)

Exhibit 1: Contractor Performance Reports

Exhibit 2: Contractor Renewal Evaluation

Exhibit 3: Contract Renewal Forms

Contact Information (Type Name, Title, Agency and Phone)

Ladisa Onyiliogwu, Director, Department of Senior Services, 404-281-4042

Contract Attached

No

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: \$1,714,954.90

Previous Adjustments: \$0

This Request: \$1,246,042.22

TOTAL: \$2,960,997.12

Grant Information Summary

Amount Requested:	\$247,698.63	<input type="checkbox"/> Cash
Match Required:	\$20,840.00	<input type="checkbox"/> In-Kind
Start Date:	July 1, 2021	<input type="checkbox"/> Approval to Award
End Date:	June 30, 2022	<input type="checkbox"/> Apply & Accept
Match Account \$:	100-183-18IS-1567	

Fiscal Impact / Funding Source

Funding Line 1:

100-183-18IS-1192, General, Senior Services, Aging Grant Supplemental - \$732,805.00

Funding Line 2:

461-183-AR22-1160, Grant, Senior Services, Professional Services - \$247,698.63

Funding Line 3:

461-183-AR23-1160. Grant, Senior Services, Professional Services \$244,698.59 (Contingent upon BOC approval for AR23 Grant.

Funding Line 4:

100-183-183Y-1567, General, Senior Services, Transfer out County Share, \$20,840.00

Key Contract Terms	
Start Date: 1/1/2022	End Date: 12/31/2022
Cost Adjustment: Click here to enter text.	Renewal/Extension Terms: Click here to enter text.

Overall Contractor Performance Rating: 2.6

Would you select/recommend this vendor again?

Yes

Report Period Start:	Report Period End:
1/1/2021	12/31/2021