



# Fulton County

## Legislation Text

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File #: 22-0320, Version: 1

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### Department

Finance

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of a recommended proposal - Finance Department, 21RFP10251C-MH, Life and Disability Broker Services in the amount of \$95,000.00 with Benalytics Consulting Group, LLC (Marietta, GA) to provide life and disability broker services effective upon BOC approval through December 31, 2022 with two renewal options. **(APPROVED)**

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-374 and 102-375, all competitive sealed proposals shall be forwarded to the Board of Commissioners for approval.

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

### Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

### Is this a purchasing item?

Yes

**Summary & Background** *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

**Scope of Work:** This contract will provide professional insurance brokerage services to include but not limited to the marketing/placement of life & disability, voluntary benefits insurance coverages, claim advocate services, and related insurance/program consulting services.

**Community Impact:** None

**Department Recommendation:** The Finance Department recommends approval.



**Project Implications:** None

**Community Issues/Concerns:** None

**Department Issues/Concerns:** None

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)*

**Contract Value:** \$95,000.00

**Prime Vendor:** Benalytics Consulting Group, LLC  
**Prime Status:** African American Male Business Enterprise-Certified  
**Location:** Marietta, GA  
**County:** Cobb County  
**Prime Value:** \$95,000.00 or 100.00%

**Total Contract Value:** \$95,000.00 or 100.00%

**Total M/FBE Value:** \$-0-

**Exhibits Attached** *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Evaluation Committee Recommendation Letter

Exhibit 2: Contractor Performance Memo

**Contact Information** *(Type Name, Title, Agency and Phone)*

Melissa Barnett, Benefits Manager (404) 612-4243  
Ray Turner, Deputy Finance Director, (404) 612-7737

**Contract Attached**

No

**Previous Contracts**

No

**Total Contract Value**

Original Approved Amount: \$0.00  
Previous Adjustments: \$0.00  
This Request: \$95,000.00  
TOTAL: \$95,000.00



## Grant Information Summary

Amount Requested:

Match Required:

Start Date:

End Date:

Match Account \$:

- ☐ Cash
- ☐ In-Kind
- ☐ Approval to Award
- ☐ Apply & Accept

## Fiscal Impact / Funding Source

### Funding Line:

725 999 P001 1243: Risk Management fund, Non-Agency, Claims

Key Contract Terms	
Start Date: 6/1/2022	End Date: 12/31/2022
Cost Adjustment:	Renewal/Extension Terms: 2

## Overall Contractor Performance Rating:

### Would you select/recommend this vendor again?

Choose an item.

New Vendor

Report Period Start:

N/A

Report Period End:

N/A