



# Fulton County

## Legislation Text

File #: 22-0443, Version: 1

### Department

Senior Services

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of a recommended proposal - Senior Services, 21RFP000027A-CJC, Senior Transportation Services in the amount of \$6,287,324.68 with Transdev, Incorporated (East Point, GA) to provide transportation services for Senior Services and Behavioral Health programs. Effective July 1, 2022 through December 31, 2022 with four renewal options. **(APPROVED)**

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-374, all competitive sealed proposals shall be forwarded to the Board of Commissioners for approval.

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Health and Human Services

### Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

### Is this a purchasing item?

Yes

### Summary & Background *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

The Department of Senior Services recommends approval of the recommended proposal from Transdev, Incorporated to provide senior transportation services. This is the second solicitation for this service and based on the recommendation from the Purchasing Department, the Department is requesting approval to avoid disruption of Senior Transportation Services.

**Scope of Work:** The services provided under this proposal support two (2) Fulton County Departments: Senior Services and Behavioral Health & Developmental Disabilities. The services are provided to the 14 Fulton County Neighborhood Senior Centers, 4 adult day health centers,

multipurpose facilities and 3 training centers serving developmentally disabled program participants. The service also includes non-emergency medical appointments, dialysis, and group and center field trips for the Neighborhood Senior Centers

**Community Impact:** The services provide transportation to approximately 1,800 Fulton County eligible seniors and developmentally disabled participants.

**Department Recommendation:** The Department of Senior Services recommends approval.

**Project Implications:** The Senior Transportation Service has proved vital to the lives of over 1,800 participants that rely on this service. This service has allowed for eligible Fulton County seniors to make necessary trips in connection to community support, health management and essential appointments and needs. Transportation is the conduit to connect seniors to daily living activities and life enrichment services. Additionally, the senior transportation services provided much needed engagement to developmentally disabled citizens in the areas of training, skills building and appointments.

**Community Issues/Concerns:** If the proposal is not approved, then over 1,800 eligible seniors will not have the services needed to maintain and manage their health, connect to community support programs and developmentally disabled participants will not be able to acquire the skills and training needed to be productive citizens within the County.

**Department Issues/Concerns:** Senior transportation is the top requested service from senior residents. The program is an intervention strategy to provide access to services necessary to seniors and enables them to age in place. If the contract is not extended, then seniors will experience an interruption and termination of transportation services.

**Contract Modification:** This is a new procurement.

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)*

**Contract Value:** \$6,287,324.68

**Prime Vendor:** Trans Dev Services, Inc.

**Prime Status:** Non-Minority

**Location:** Lombardi, IL

**County:** DuPage County

**Prime Value:** \$5,677,454.19 or 90.30%

**Subcontractor:** Vectour Transportation Group

**Subcontractor Status:** African American Male Business Enterprise

**Location:** Atlanta, GA

**County:** Fulton County

**Subcontractor Value:** \$44,640.01 or 0.71%

**Subcontractor:** Banneker Energy

**Subcontractor Status:** African American Male Business Enterprise

**Location:** Duluth, GA

**County:** Gwinnett County  
**Subcontractor Value:** \$541,967.39 or 8.62%

**Subcontractor:** Blue Goose Uniforms, Inc.  
**Subcontractor Status:** African American Male Business Enterprise  
**Location:** Atlanta, GA  
**County:** Fulton County  
**Subcontractor Value:** \$7,544.79 or 0.12%

**Subcontractor:** TWD, Inc.  
**Subcontractor Status:** African American Male Business Enterprise  
**Location:** Atlanta, GA  
**County:** Fulton County  
**Subcontractor Value:** \$15,718.31 or 0.25%

**Total Contract Value:** \$6,287,324.68 or 100.00%  
**Total M/FBE Value** \$609,870.49 or 9.70%

**Exhibits Attached** *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Contractor Performance Report  
Exhibit 2: Evaluation Committee Recommendation  
Exhibit 3: Contract Compliance Requirements

**Contact Information** *(Type Name, Title, Agency and Phone)*

Ladisa Onyiliogwu, Director, Department of Senior Services, 404-281-4042

**Contract Attached**

No

**Previous Contracts**

Yes

**Total Contract Value**

Original Approved Amount: \$0.00  
Previous Adjustments: \$0.00  
This Request: \$6,287,324.68  
TOTAL: \$6,287,324.68

**Grant Information Summary**

Amount Requested: \$971,183.50 ☐ Cash  
Match Required: \$40,099.76 ☐ In-Kind

Start Date: July 1, 2022 ☐ Approval to Award  
End Date: June 30, 2023 100-183-183W- ☐ Apply & Accept  
1567  
Match Account \$: 100-183-183W-1567

## Fiscal Impact / Funding Source

### Funding Line 1:

100-183-183W-1192: General, Senior Services, Aging Grant Supplemental - \$2,642,658.25

### Funding Line 2:

461-183-TR22-1160: Grant, Senior Services, Professional Services - \$345,798.50

### Funding Line 3:

461-183-TR23-1160: Grant, Senior Services, Professional Services - \$256,813.50 (Contingent upon Grant Approval)

### Funding Line 4:

100-183-183W-1567: General, Senior Services, Transfer out County Share - \$40,099.76

### Funding Line 5:

461-183-AR23-1160: Grant, Senior Services, Professional Services - \$67,025.00 (Contingent upon Grant Approval)

**Funding Line 6:** 461-183-AR23-1160: Grant, Senior Services, Professional Services - \$648,000.00 (Contingent upon Grant Approval)

Key Contract Terms	
Start Date: 7/1/2022	End Date: 12/31/2022
Cost Adjustment:	Renewal/Extension Terms:

**Overall Contractor Performance Rating:** 3.0

**Would you select/recommend this vendor again?**

Yes

**Report Period Start:** 1/1/2022  
**Report Period End:** 3/31/2022