



# Fulton County

## Legislation Text

File #: 22-0536, Version: 1

### Department

Real Estate and Asset Management

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to increase spending authority - Department of Real Estate and Asset Management, 19ITBC119850C-GS, Ballasts, Lamps, Light Fixtures and Related Supplies, in the total amount of \$15,000.00 with (A) Regency Lighting (Los Angeles, CA) in the amount of \$5,000.00; (B) Voss Electric Co. d/b/a Voss Lighting, Inc. (Marietta, GA) in the amount of \$5,000.00; (D) Summit Lighting Solutions (Lawrenceville, GA) in the amount of \$2,000.00; and (E) E. Sam Jones Distributor, Inc. (Atlanta, GA) in the amount of \$3,000.00, to provide ballasts, lamps, drivers LED engines light fixtures, lens, lighting supplies and related items used in all Fulton County facilities and parking lots. Effective upon BOC approval. **(APPROVED)**

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-420, contract modifications within the scope of the contract and necessary for contract completion of the contract, in the specifications, services, time of performance or terms and conditions of the contract shall be forwarded to the Board of Commissioners for approval

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

### Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

### Is this a purchasing item?

Yes

**Summary & Background** Approval to increase spending authorities to supplement price increases for ballasts, lamps, drivers LED engine light fixtures, lens, lighting supplies and related items for all Fulton County facilities and parking lots.

**Scope of Work:** The increase in spending authority is being requested to cover the increase costs for Ballasts, Lamps, Drivers and Light Fixtures used in County facilities and parking lots. Prices have increased substantially for these commodities due to high demand, industry wide shortages, new construction and renovations and the pandemic. 2021 price increases to date include LED Lamps 6%, Conventional Lamps 3%, and LED Electronics 3%. All items mentioned are necessary components for daily facility operations and to launch the reopening of facilities.

These contracts furnish all the necessary ballasts, lamps, light fixtures, and related supplies on an as needed basis for the Department of Real Estate and Asset Management staff that's responsible for routine repairs and preventive maintenance at Fulton County facilities and parking lots.

**Community Impact:** This impacts the ability to ensure all County facilities are well lighted.

**Department Recommendation:** The Department of Real Estate and Asset Management recommends approval to increase spending authority to cover the increases costs for ballasts, lamps, drivers LED engine light fixtures, lens, lighting supplies and related items used in all Fulton County facilities and parking lots for FY2022.

The requested increases in the total amount of \$15,000 will help supplement price increases for ballasts, lamps, drivers LED engine light fixtures, lens, lighting supplies and related items for the remainder of FY2022.

Historical Expenditures:

FY2022: The County expenditures as of 6/14/2022, \$53,268.65

FY2021: The County spent \$78,076.38

FY2020: The County spent \$68,290.00

FY2019: The County spent \$81,970.00

FY2018: The County spent \$124,896.00

**Project Implications:** These contracts provide all the necessary ballasts, lamps, light fixtures, and related supplies on an-as needed basis for DREAM's maintenance staff that are responsible for maintaining Fulton County facilities and parking lots.

**Community Issues/Concerns:** None of which the Department is aware.

**Department Issues/Concerns:** If these increase spending authorities are not approved, there will be a delay in covering the increase costs of ballasts, lamps, drivers LED engine light fixtures, lens, lighting supplies and related items used in all Fulton County facilities and parking lots.

## Contract Modification

### (A) Regency Lighting

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0652	9/1/21	\$48,250.00
<b>Increase Spending Authority</b>			<b>\$5,000.00</b>

Total Revised Amount			\$53,250.00
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**(B) Voss Electric Co. dba Voss Lighting, Inc.**

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0652	9/1/21	\$39,462.00
<b>Increase Spending Authority</b>			<b>\$5,000.00</b>
Total Revised Amount			\$44,462.00

**(D) Summit Lighting Solutions**

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0652	9/1/21	\$5,600.00
<b>Increase Spending Authority</b>			<b>\$2,000.00</b>
Total Revised Amount			\$7,600.00

**(E) E Sam Jones Distributors**

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0652	9/1/21	\$5,000.00
<b>Increase Spending Authority</b>			<b>\$3,000.00</b>
Total Revised Amount			\$8,000.00

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)***Total Contract Value: \$15,000.00****(A)****Contract Value: \$5,000.00****Prime Vendor: Regency Lighting****Prime Status: Non-Minority****Location: Los Angeles, CA****County: Los Angeles County****Prime Value: \$5,000.00 or 100.00%****Subcontractor: None**

**Total Contract Value:** \$5,000.00 or 100.00%

**Total M/FBE Value:** \$-0-

**(B)**

**Contract Value:** \$5,000.00

**Prime Vendor:** Voss Electric Co. d/b/a Voss Lighting

**Prime Status:** Non-Minority

**Location:** Marietta, GA

**County:** Cobb County

**Prime Value:** \$5,000.00 or 100.00%

**Subcontractor:** None

**Total Contract Value:** \$5,000.00 or 100.00%

**Total M/FBE Value:** \$-0-

**(D.)**

**Contract Value:** \$2,000.00

**Prime Vendor:** Summit Lighting Solutions

**Prime Status:** African American Male Business Enterprise-Non-Certified

**Location:** Lawrenceville, GA

**County:** Gwinnett County

**Prime Value:** \$1,000.00 or 50.00%

**Subcontractor:** Halco Lighting Technologies

**Subcontractor Status:** Non-Minority

**Location:** Norcross, GA

**County:** Gwinnett County

**Subcontractor Value:** \$1,000.00 or 50.00%

**Total Contract Value:** \$2,000.00 or 100.00%

**Total M/FBE Value:** \$1,000.00 or 50.00%

(E.)

**Contract Value:** \$3,000.00

**Prime Vendor:** E. Sam Jones Distributor, Inc.

**Prime Status:** Non-Minority

**Location:** Atlanta, GA

**County:** Fulton County

**Prime Value:** \$3,000.00 or 100.00%

**Subcontractor:** None

**Total Contract Value:** \$3,000.00 or 100.00%

**Total M/FBE Value:** \$ -0-

**Grand Contract Value:** \$15,000.00 or 100.00%

**Grand M/FBE Value:** \$1,000.00 or 13.33%

**Exhibits Attached** *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

**Exhibit 1:** Contractor's Performance Reports

**Contact Information** *(Type Name, Title, Agency and Phone)*

Joseph N. Davis, Director, Department of Real Estate and Asset Management, (404) 612-3772

**Contract Attached**

No

**Previous Contracts**

Yes

## Total Contract Value

Original Approved Amount: \$98,312.00  
Previous Adjustments: \$0.00  
This Request: \$15,000.00  
TOTAL: \$113,312.00

## Grant Information Summary

Amount Requested: ☐ Cash  
Match Required: ☐ In-Kind  
Start Date: ☐ Approval to Award  
End Date: ☐ Apply & Accept  
Match Account \$:

## Fiscal Impact / Funding Source

### Funding Line 1:

100-520-5222-1450: General, Real Estate and Asset Management, Maintenance Supplies-  
\$15,000.00

Key Contract Terms	
Start Date: 1/1/2022	End Date: 12/31/2022
Cost Adjustment:	Renewal/Extension Terms:

Overall Contractor Performance Rating:4.00

Would you select/recommend this vendor again?

Yes

Report Period Start: 4/1/2022  
Report Period End: 6/30/2022