



Fulton County

Legislation Text

File #: 22-0582, Version: 1

Department

Senior Services

Requested Action

Request approval to increase the spending authority - Department of Senior Services, 21RFP00016A -CJC, Alternative Senior Transportation Service, with Common Courtesy, Inc. (Atlanta, GA) in an amount not to exceed \$900,000.00 to provide transportation services to eligible Fulton County residents aged 60 and above. Approval contingent upon Budget Soundings by the BOC as part of the midyear budget adjustment. Effective upon BOC approval. **(APPROVED)**

Requirement for Board Action

In accordance with Purchasing Code Section 102-420, contract modifications within the scope of the contract and necessary for contract completion of the contract, in the specification, services, time of performance or items and conditions of the contract shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item

Health and Human Services

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background

The Department of Senior Services recommends approval of the spending authority increase for Common Courtesy to provide Alternative Senior Transportation Services. At the current rate of utilization, the Department will exhaust the balance by mid-October 2022. Funding is required to avoid service disruption and provide services through December 2022. Approval of the \$900,000.00 increase is contingent on additional funding being identified and approved through soundings by the BOC as part of the midyear adjustment.

Scope of Work: The Department manages non-emergency medical transportation through its MOST model (Mobility Options for Senior Transport). The Alternative Senior Transportation Program is designed for seniors aged 60 and above who are more ambulatory and do not require assistance beyond the use of a cane to walk. Transportation services are the conduit to connect seniors to daily living activities and life enrichment services. This service has been impactful and shown to counter senior isolation, lower waiting times and provides same day service. Common Courtesy, through their partnership with local Transportation Network Companies (TNCs), e.g. Uber, Lyft or any combination of providers, establishes dispatch/concierge services for senior residents of Fulton County aged 60 and above. The scope of work entails the implementation of an automated system that orders trips from both mobile applications and/or desktops for operators as needed. The system tracks routes from the beginning to end of the trip to ensure a level of security for the senior riders. Fulton County seniors who qualify will pay either a \$1.00, \$2.00, \$4.00 or \$6.00 cost share per trip and may receive up to 16 trips per month.

The following is a breakdown of the current statistics:

- Medical trips are defined as doctor appointments, physical therapy, and pharmacy.
- Community trips are defined as grocery shopping, multipurpose, salon, and personal.
- Cost by trip type: From January - June 2022:
 - There was a total of 69,469 trips provided.
 - 35.63% or 24,754 trips were medical and the total cost to date is \$436,165.48.
 - 37% or 44,715 were community trips and the total cost to date is \$787,878.30.
 - The average cost per rider is \$129.18 and the average cost per trip is \$17.62.

Community Impact: This service is currently providing services for an average of 1,671 seniors monthly and there are 4,782 registered seniors. The Alternative Senior Transportation Service program has enabled seniors to remain engaged in their communities and access trips to pharmacies, doctor appointments, and other activities that support daily living. This service has become a lifeline for seniors to connect to their community and to prevent senior isolation.

Department Recommendation: The Department recommends approval.

Project Implications: The Alternative Senior Transportation program has experienced exponential growth since inception. Additional funding is required to maintain services.

Community Issues/Concerns: The community concern will be grave if this item is not approved. This is a popular and important program for seniors. If not approved, seniors will not have this necessary transportation service.

Department Issues/Concerns: At current rate of utilization, the Department will exhaust the balance by mid-October 2022. The Department's concern is that if this item is not approved, the alternative senior program will cease.

Contract Modification

CURRENT CONTRACT HISTORY	BOC ITEM	DATE	DOLLAR AMOUNT
Original Award Amount	21-1048	12/15/2021	\$1,383,670.00
Amendment No. 1	22-0367	5/18/2022	\$519,177.60
Amendment No. 2	22-0445	6/15/2022	\$43,987.00
Amendment No. 3	22-0488	7/13/2022	\$900,000.00
This Request			\$900,000.00
Total Revised Amount			\$3,746,834.60

Contract & Compliance Information

Contract Value: \$900,000.00

Prime Vendor: Common Courtesy, Inc.

Prime Status: Non-Minority

Location: Atlanta, GA

County: Fulton County

Prime Value: \$900,000.00 or 100.00%

Subcontract: None

Total Contract Value: \$900,000.00 or 100.00%

Total M/FBE Value \$-0-

Exhibits Attached

Exhibit 1: 2nd Quarter Contract Performance Report

Exhibit 2: Amendment No. 4 to Form Contract

Contact Information

Ladisa Onyiliogwu, Director, Department of Senior Services, 404-281-4042

Contract Attached

Yes

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: \$1,383,670.00
Previous Adjustments: \$1,463,164.60
This Request: \$900,000.00
TOTAL: \$3,746,834.60

Grant Information Summary

Amount Requested: ☐ Cash
Match Required: ☐ In-Kind
Start Date: ☐ Approval to Award
End Date: ☐ Apply & Accept
Match Account \$:

Fiscal Impact / Funding Source

Funding Line 1:

100-183-183W-1183, General Funds, Senior Services, Aging Grant Supplemental, \$900,000.00.
Approval of the \$900,000.00 increase is contingent on additional funding being identified and approved through soundings by the BOC as part of the midyear adjustment.

Key Contract Terms	
Start Date: 1/1/2022	End Date: 12/31/2022
Cost Adjustment:	Renewal/Extension Terms:

Overall Contractor Performance Rating:3

Would you select/recommend this vendor again?

Yes

Report Period Start: 4/1/2022
Report Period End: 6/30/2022