



Fulton County

Legislation Text

File #: 22-0828, Version: 1

Department

Senior Services

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to increase the spending authority - Department of Senior Services, 21RFQ000007A-CJC, In Home Services, in the total amount of \$361,620.21, with (A) Southern Homecare dba Always Caring Homecare (Roswell, GA) in the amount of \$202,487.74; (B) At Home Atlanta (Atlanta, GA) in the amount of \$ 117,319.72; (C) Trusted Hands Senior Care, LLC, (Roswell, GA) in the amount of \$19,076.00; and (D) Help at Home (Newnan, GA) \$22,736.75. Effective upon BOC approval. **(APPROVED)**

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with the Purchasing Code Section 102-420, contract modifications within the scope of the contract and necessary for contract completion of the contract, in the specifications, services, time of performance terms and conditions of the contract shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Health and Human Services

Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

Is this a purchasing item?

Yes

Summary & Background The Department of Senior Services recommends approval of increase in spending authority. The increase in spending authority is to cover costs associated with the temporary emergency respite program provided during the pandemic and increased services provided to seniors in FY22. The current authority is not able to support the current service levels.

Scope of Work: The In-Home Services Program provides eligible senior residents of Fulton County,

aged 60 and above with three (3) types of services: (1) homemaker services, which includes light housekeeping, such as vacuuming, dusting, laundry, dishwashing, etc. (2) Personal Care Services, which includes bathing and grooming, and (3) (Caregiver) Respite Services, which allows for a professional certified staff to care for a senior while the primary caregiver is out of the home conducting essential business.

Community Impact: This service allows seniors to remain in their residence and age in place. Homemaker services and personal care create a healthier living environment by clearing trip hazards. Caregivers receive respite and assurance that their loved one is in a safe and supervised environment with a professional healthcare worker.

Department Recommendation: The Department of Senior Services recommends approval.

Project Implications: As the senior population grows, additional resources will be required to meet the demand for services.

Community Issues/Concerns: Seniors will have concerns if services are impacted due to disapproval of this item.

Department Issues/Concerns: Home bound seniors will face premature institutionalization at a higher rate, experience increased isolation and have a more difficult time navigating the aging services network to access important resources if services are not provided.

(A) Southern Homecare service dba Always Caring Homecare

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0572	8/4/2021	\$528,876.33
1st Renewal	21-0815	10/20/2021	\$906,696.26
2 nd Renewal	22-0734	10/5/22	\$583,010.42
This Request			\$202,487.74
Total Revised Amount			\$2,221,070.75

(B) At Home Atlanta

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0572	8/4/2021	\$131,440.44
1st Renewal	21-0815	10/20/2021	\$120,000.00
2 nd Renewal	22-0734	10/5/22	\$282,239.89
This Request			\$117,319.72
Total Revised Amount			\$651,000.05

(C) Trusted Hands

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0572	8/4/2021	\$131,440.44

1st Renewal	21-0815	10/20/2021	\$120,000.00
2 nd Renewal	22-0734	10/5/22	\$125,923.88
This Request			\$19,076.00
Total Revised Amount			\$396,440.32

(D) Help at Home

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	21-0572	8/4/2021	\$131,440.44
1st Renewal	21-0815	10/20/2021	\$99,346.00
2 nd Renewal	22-0734	10/5/22	\$91,840.35
This Request			\$22,736.75
Total Revised Amount			\$345,363.54

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)***Total Contract Value: \$361,620.21****(A)****Contract Value: \$202,487.74****Prime Vendor: Southern Homecare Services dba Always Caring Homecare****Prime Status: Non-Minority****Location: Roswell, GA****County: Fulton County****Prime Value: \$202,487.74 or 100.00%****Total Contract Value: \$202,487.74 or 100.00%****Total M/FBE Value: \$-0-****(B)****Contract Value: \$22,736.75****Prime Vendor: Help at Home, LLC****Prime Status: Non-Minority****Location: Newnan, GA****County: Coweta County****Prime Value: \$22,736.75 or 100.00%****Total Contract Value: \$22,736.75 or 100.00%****Total M/FBE Value: \$-0-****(C)****Contract Value: \$117,319.72****Prime Vendor: At Home Atlanta, LLC****Prime Status: African American Male Business Enterprise - Non-Certified****Location: Stone Mountain, GA****County: DeKalb County****Prime Value: \$93,855.78 or 80.00%**

Subcontractor: Epic Professional
Subcontract Status: African American Male Business Enterprise - Non-Certified
Location: Duluth, GA
County: Gwinnett County
Contract Value: \$23,463.94 or 20.00%

Total Contract Value: \$117,319.72 or 100.00%
Total M/FBE Value: \$117,319.72 or 100.00%

(D)
Contract Value: \$19,076.00
Prime Vendor: Trusted Hands Senior Care - Certified
Prime Status: African American Female Business Enterprise
Location: Roswell, GA
County: Fulton County
Prime Value: \$19,076.00 or 100.00%

Total Contract Value: \$19,076.00 or 100.00%
Total M/FBE Value: \$19,076.00 or 100.00%

Grand Prime Total Value: \$361,620.21 or 100.00%
Grand M/FBE Value: \$136,395.72 or 37.72%

Exhibits Attached

Exhibit 1- Contractor Performance Reports
Exhibit 2 - Amendment No. 1 To Form of Contract

Contact Information *(Type Name, Title, Agency and Phone)*

Ladisa Onyiliogwu, Director, Department of Senior Services, 404-281-4042

Contract Attached -No

Previous Contracts-Yes

Total Contract Value

Original Approved Amount: \$923,197.65
Previous Adjustments: \$2,329,056.80
This Request: \$361,620.21
TOTAL: \$3,613,874.66

Fiscal Impact / Funding Source

100-183-18IS-1192, General, Senior Services, Aging Grant Supplemental: \$255,598.21
461-183-AR23-1160, Grant, Senior Services, Professional Services: \$106,022.00

\Key Contract Terms	
Start Date: 1/1/2022	End Date: 12/31/2022
Cost Adjustment:	Renewal/Extension Terms:

Overall Contractor Performance Rating: 2.88

Would you select/recommend this vendor again? Yes

Report Period Start: **Report Period End:**
1/1/22 6/30/22