



Fulton County

Legislation Text

File #: 22-0840, Version: 1

Department

Finance

Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval to renew an existing contract - Finance Department, 21RFP10251C-MH, Life and Disability Broker Services in an amount not to exceed \$95,000.00 with Benalytics Consulting Group, LLC (Marietta, GA) to provide life and disability broker services. This action exercises the first of two renewal options. One renewal option remains. Effective dates: January 1, 2023 through December 31, 2023. **(APPROVED UPON ADOPTION OF THE CONSENT AGENDA)**

Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-394(6), the Purchasing Department shall present all renewal requests to the Board of Commissioners at least 90 days prior to the contract renewal date, 60 days if the contract term is six (6) months or less.

Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

Commission Districts Affected

All Districts ☒
District 1 ☐
District 2 ☐
District 3 ☐
District 4 ☐
District 5 ☐
District 6 ☐

Is this a purchasing item?

Yes

Summary & Background *(First sentence includes Agency recommendation. Provide an executive summary of the action that gives an overview of the relevant details for the item.)*

Scope of Work: This contract will provide professional insurance brokerage services to include but not limited to the marketing/placement of life & disability, voluntary benefits insurance coverages, claim advocate services, and related insurance/program consulting services.

Community Impact: None

Department Recommendation: The Finance Department recommends renewal.

Project Implications: None

Community Issues/Concerns: None

Department Issues/Concerns: None

Contract Modification

Current Contract History	BOC Item	Date	Dollar Amount
Original Award Amount	22-0320	5/4/2022	\$95,000.00
1st Renewal			\$95,000.00
Total Revised Amount			\$190,000.00

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

Contract Value: \$95,000.00
Prime Vendor: Benalytics Consulting Group, LLC
Prime Status: African American Male Business Enterprise-Certified
Location: Marietta, GA
County: Cobb County
Prime Value: \$95,000.00 or 100.00%

Total Contract Value: \$95,000.00 or 100.00%
Total M/FBE Value: \$-0-

Exhibits Attached

Exhibit 1: Contract Renewal Agreement
Exhibit 2: Contract Renewal Evaluation Form
Exhibit 3: Contractor Performance Report

Contact Information *(Type Name, Title, Agency and Phone)*

Ray Turner, Deputy Finance Director 404-612-7737

Melissa Barnett, Employee Benefits Manager, Finance 404-612-4243

Contract Attached

Yes

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: \$95,000.00
Previous Adjustments: \$0
This Request: \$95,000.00
TOTAL: \$190,000.00

Grant Information Summary

Amount Requested: ☐ Cash
Match Required: ☐ In-Kind
Start Date: ☐ Approval to Award
End Date: ☐ Apply & Accept
Match Account \$:

Fiscal Impact / Funding Source

Funding Line 1:

725 999 P001 1243: Risk Management fund, Non-Agency, Claims

Key Contract Terms	
Start Date: 1/1/2023	End Date: 12/31/2023
Cost Adjustment: \$0	Renewal/Extension Terms: 1 2

Overall Contractor Performance Rating:

Would you select/recommend this vendor again?

Yes

Report Period Start: 1/1/2023
Report Period End: 12/31/2023