



# Fulton County

## Legislation Text

File #: 22-0875, Version: 1

### Department

Real Estate and Asset Management

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of the lowest responsible bidders - Department of Real Estate and Asset Management, 22ITB134934C-MH, Moving Services in an total amount not to exceed \$150,000.00 with (A) Beltmann Relocation Group (Stone Mountain, GA) in an amount not to exceed \$60,000.00; (B) ALS Van Line Services, Inc. (Atlanta, GA) in an amount not to exceed \$50,000.00; and, (C) Tuxedo Logistics, LLC dba Allied Commercial Services (Columbus, GA) in an amount not to exceed \$40,000.00, to provide moving services on an "as-needed" basis for the County. Effective January 1, 2023 through December 31, 2023, with two renewal options. **(APPROVED)**

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with Purchasing Code Section 102-373, all competitive sealed bids of more than \$100,000 shall be forwarded to the Board of Commissioners for approval

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Open and Responsible Government

### Commission Districts Affected

- All Districts ☒
- District 1 ☐
- District 2 ☐
- District 3 ☐
- District 4 ☐
- District 5 ☐
- District 6 ☐

### Is this a purchasing item?

Yes

**Summary & Background** Request approval of lowest responsible bidders to provide moving services on an "as-needed" basis Fulton County for FY2023.

**Scope of Work:** These contracts furnish all materials, parts, labor, tools, equipment, transportation, and appurtenances necessary to provide moving services on an "as-needed" basis for Fulton County.

The scope of work also includes, but not limited to:

1. Provide moving cost and timeline estimate for each moving project upon request.
2. Packing, loading, and unloading of shelving, file cabinets, boxes, and related office equipment when required.
3. Cleaning up after each phase of the move, this is directly related to packing/ unpacking.

To ensure these contractors have ample opportunity to provide services, we will alternate between the three moving companies and this will allow the County maximum flexibility in having an alternate source to handle multiple large scales moves.

**Community Impact:** None of which the Department is aware.

**Department Recommendation:** The Department of Real Estate and Asset Management recommends approval.

The recommendation for the awards was based on the bidders' prices for various size trucks with payloads ranging from 5,000 lbs. or less up to 30,000 lbs. and greater; to include separate costs associated with hourly/daily rates for trucks, drivers and helpers and calculated by adding all four columns (line items #1 - #7) and totaling into an average total cost (line items 8 & 9) to determine the lowest responsible bidders (Base Bid Amount) complying with the provisions of this ITB.

The County received and evaluated seven (7) bid responses to the solicitation.

The apparent 2<sup>nd</sup> lowest bidder was deemed non-responsive because they failed to submit an adequate bid response to the ITB solicitation.

Therefore, after careful review, the recommend for award is as follows; Beltmann Relocation Group, ALS Van Line Services, Inc. and Tuxedo Logistics, LLC dba Allied Commercial Services as the 1<sup>st</sup>, 2<sup>nd</sup> & 3<sup>rd</sup> lowest responsible and responsive bidders, to provide moving services on an "as-needed" basis for Fulton County for FY2023. This will allow the Fulton County with maximum flexibility in having multiple moving sources to support our Fulton County agencies with efficient services on a when needed basis.

The requested \$150,000 in total spending authority for FY2023 will allow DREAM to be prepared for upcoming large scale moves associated with the Reimagine project as well as the Consolidated Warehouse. The total spending authority will also afford the County sufficient flexibility to address any unscheduled large scale moves such as the recent relocation of a large volume of evidence associated with a recent law enforcement operation.

The Countywide Moving Services contract is funded not only by DREAM as a part of its planned renovation activity, but also by user departments on an "as needed" basis with the coordination and management by DREAM.

**Project Implications:** This service is critical for large moves associated with the relocation of County agencies due to building renovations or leased office space.

**Community Issues/Concerns:** None of which the Department is aware.

**Department Issues/Concerns:** If these contracts are not approved, the Department will not be able

to provide large scale moving services.

**Contract Modification:** This is a new procurement.

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)*

**Total Contract Value:** \$150,000.00

**(A)**

**Contract Value:** \$60,000.00

**Prime Vendor:** Beltmann Relocation Group

**Prime Status:** Non-Minority

**Location:** Stone Mountain, GA

**County:** Dekalb County

**Prime Value:** \$60,000.00 or 100.00%

**Subcontractor:** None

**Total Contract Value:** \$60,000.00 or 100.00%

**Total M/FBE Value:** \$ -0-

**(B)**

**Contract Value:** \$50,000.00

**Prime Vendor:** ALS Van Lines Services, Inc.

**Prime Status:** Non-Minority

**Location:** Atlanta, GA

**County:** Fulton County

**Prime Value:** \$50,000.00 or 100.00%

**Subcontractor:** None

**Total Contract Value:** \$50,000.00 or 100.00%

**Total M/FBE Value:** \$-0-

**(C)**

**Contract Value:** \$40,000.00

**Prime Vendor:** Tuxedo Logistics, LLC dba Allied Commercial Services

**Prime Status:** Non-Minority

**Location:** Columbus, GA

**County:** Muscogee County

**Prime Value:** \$40,000.00 or 100.00%

**Subcontractor:** None

**Total Contract Value:** \$40,000.00 or 100.00%

**Total M/FBE Value:** \$-0-

**Grand Contract Value:** \$150,000.00 or 100.00%

**Grand MFBE Value:** \$-0-

**Exhibits Attached** *(Provide copies of originals, number exhibits consecutively, and label all exhibits in the upper right corner.)*

Exhibit 1: Bid Tabulation Sheet

Exhibit 2: Contractor's Performance Reports

Exhibit 3: Department Recommendation Memo

**Contact Information** *(Type Name, Title, Agency and Phone)*

Joseph N. Davis, Director, Department of Real Estate and Asset Management, (404) 612-3772

**Contract Attached**

No

**Previous Contracts**

Yes

**Total Contract Value**

Original Approved Amount: \$0.00

Previous Adjustments: \$0.00

This Request: \$150,000.00

TOTAL: \$150,000.00

**Grant Information Summary**

Amount Requested:

☐ Cash

Match Required:

☐ In-Kind

Start Date:

☐ Approval to Award

End Date:

☐ Apply & Accept

Match Account \$:

**Fiscal Impact / Funding Source**

**Funding Line 1:**

100-520-5220-1160: General, Real Estate and Asset Management, Professional Services-\$150,000.00 "Subject to availability of funding adopted for FY 2023 by BOC, and the contingent approval of other user departments"

Key Contract Terms	
Start Date: 1/1/2023	End Date: 12/31/2023
Cost Adjustment:	Renewal/Extension Terms: TV renewal options

**Overall Contractor Performance Rating:**

Beltmann Relocation Group	3.80
ALS Van Lines Services, Inc.	4.00
Tuxedo Logistics, LLC dba Allied Commercial Services	New vendor

**Would you select/recommend this vendor again?**

Yes

**Report Period Start:**  
4/1/2022

**Report Period End:**  
6/30/2022