



# Fulton County

## Legislation Text

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File #: 23-0199, Version: 1

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### Department

Senior Services

### Requested Action

Request approval of a recommended proposal - Senior Services, 23RFP137278A-CJC, Comprehensive Nutrition Services in an amount not to exceed \$1,727,156.58 with Open Hand Atlanta, Inc. (Atlanta, GA) to provide congregate and home delivered meals, meal delivery, nutrition education and nutrition counseling for Fulton County residents aged 60 and above. Effective dates April 1, 2023, through December 31, 2023 with four renewal options. **(APPROVED)**

### Requirement for Board Action

In accordance with Purchasing Code Sections 102-374 or 102-375, all competitive sealed proposals shall be forwarded to the Board of Commissioners for approval.

### Strategic Priority Area related to this item

Health and Human Services

### Commission Districts Affected

- |               |                                     |
|---------------|-------------------------------------|
| All Districts | <input checked="" type="checkbox"/> |
| District 1    | <input type="checkbox"/>            |
| District 2    | <input type="checkbox"/>            |
| District 3    | <input type="checkbox"/>            |
| District 4    | <input type="checkbox"/>            |
| District 5    | <input type="checkbox"/>            |
| District 6    | <input type="checkbox"/>            |

### Is this a purchasing item?

Yes

### Summary & Background

**Scope of Work:** This contract provides congregate, and home delivered meals, meal delivery, Adult Day Center meals, nutrition education and nutrition counseling for Fulton County residents aged 60 and above. The Department of Senior of Services is the County-based agency designated to provide Older Americans Act services within Fulton County. The department is responsible for the planning and coordination of Case Management, Congregate Meals (Neighborhood Senior Center), Home Delivered Meals, In-Home Services, and Transportation.

**Community Impact:** This contract will provide continued meal services to over 1,200 seniors aged 60 and above.

**Department Recommendation:** The Department of Senior Services recommends approval.

**Project Implications:** Georgia has the 11<sup>th</sup> fastest growing 60 plus population and the 10<sup>th</sup> fastest growing 85 plus population in the United States between years 2010-2030 (Source: Census 2010). This service is part of the Home and Community based services program, addresses senior hunger and allows seniors to age at home and remain a part of their community.

**Community Issues/Concerns:** No issues or concerns have been raised by the Community regarding the Open Hand performance during the current contract period.

**Department Issues/Concerns:** No issues or concerns.

**Contract Modification:** This is a new procurement.

### Contract & Compliance Information

**Contract Value:** \$1,727,156.58

**Prime Contractor:** Open Hand Atlanta, Inc.

**Prime Status:** Non-Profit

**Location:** Atlanta, GA

**County:** Fulton County

**Prime Value:** \$1,628,708.65 or 94.30%

**Subcontractor:** Senior Services North Fulton

**Subcontractor Status:** Non-Profit

**Location:** Alpharetta, GA

**County:** Fulton County

**Contract Value:** \$46,633.23 or 2.70%

**Subcontractor:** South Fulton Senior Services, Inc,

**Subcontractor Status:** Non-Profit

**Location:** College, GA

**County:** Fulton County

**Contract Value:** \$51,814.70 or 3.00%

**Total Contract Value:** \$1,727,156.58 or 100.00%

**Total Certified Value:** Non-Profit

### Exhibits Attached

Exhibit 1: Evaluation Committee Recommendation Letter

Exhibit 2: Contractors Performance Report

### Contact Information

Ladisa Onyiliogwu, Director, Department of Senior Services, 404-281-4042

### Contract Attached

No

### Previous Contracts

Yes

### Total Contract Value

Original Approved Amount:	\$0.00
Previous Adjustments:	\$0.00
This Request:	\$1,727,156.58
TOTAL:	\$1,727,156.58

### Grant Information Summary

Amount Requested:	\$175,054.00	<input type="checkbox"/> Cash
Match Required:		<input type="checkbox"/> In-Kind
Start Date:	4/1/2023	<input type="checkbox"/> Approval to Award
End Date:	12/31/2023	<input type="checkbox"/> Apply & Accept
Match Account \$:		

### Fiscal Impact / Funding Source

#### Funding Line 1:

461-183-AR23-1160: Grant, Senior Services, Professional Services, \$ 634,963.80

#### Funding Line 2:

100-183-18HM-1160: General, Senior Services, Professional Services, \$ 432,378.37

#### Funding Line 3:

100-183-183R-1154: General, Senior Services, Professional Services, \$27,000.00

#### Funding Line 4:

100-183-183Q-1154: General, Senior Services, Professional Services, \$27,000.00

#### Funding Line 5:

100-183-183P-1154: General, Senior Services, Professional Services, \$27,000.00

**Funding Line 6:**

100-183-183O-1154: General, Senior Services, Professional Services, \$27,000.00

**Funding Line 7:**

461-183-AR24-1160: Grant, Senior Services, Professional Services, \$ 551,814.41

Key Contract Terms	
Start Date: 4/1/2023	End Date: 12/31/2023
Cost Adjustment:	Renewal/Extension Terms: 4 renewal options

**Overall Contractor Performance Rating:** 3.0

**Would you select/recommend this vendor again?**

Yes

**Report Period Start:**

10/1/2022

**Report Period End:**

12/31/2022