



# Fulton County

## Legislation Text

File #: 25-0031, Version: 1

### Department

Public Works

### Requested Action *(Identify appropriate Action or Motion, purpose, cost, timeframe, etc.)*

Request approval of the lowest responsible bidders - Department of Public Works, 24ITB091324K-CRB, Standby Miscellaneous Construction Wastewater System Services in an amount not to exceed \$14,000,000.00 with (A) Site Engineering, Inc., (Atlanta, GA) in an amount not to exceed \$3,400,000.00; (B) Wade Coats Company, Inc. (Austell, GA) in an amount not to exceed \$3,600,000.00; (C) Sol Construction, LLC, (Atlanta, GA) in an amount not to exceed \$3,800,000.00; and, (D) Kemi Construction Company, Inc. (College Park, GA) in an amount not to exceed \$3,200,000.00; to provide standby miscellaneous construction wastewater system services. Effective January 1, 2025, through December 31, 2025, with two renewal options. **(APPROVED)**

### Requirement for Board Action *(Cite specific Board policy, statute or code requirement)*

In accordance with the State of Georgia O.C.G.A § 36-91 Georgia Local Government Public Works Construction Law, all competitive sealed bids costing \$100,000.00 or more for public works construction projects shall be forwarded to the Board of Commissioners for approval..

### Strategic Priority Area related to this item *(If yes, note strategic priority area below)*

Health and Human Services

### Commission Districts Affected

- All Districts
- District 1
- District 2
- District 3
- District 4
- District 5
- District 6

### Is this a purchasing item?

Yes

### Summary & Background:

**Scope of Work:** These standby contracts consist of providing all labor, equipment and materials necessary for the construction, installation, and repair of sewer mains, wastewater service lines, and projects associated with the spill mitigation program in order to reduce the inflow and infiltration of

storm water into the sanitary system within both North and South Fulton County service areas. The work includes providing an emergency wastewater main repair crew on an as needed basis, as directed by Public Works staff.

**Community Impact:** Wastewater repairs can be made expeditiously under the standby contracts, which will decrease the amount of time wastewater service to customers may be interrupted.

**Department Recommendation:** The Department of Public Works recommends approval of the contracts with two renewal options.

**Project Implications:** Without the assistance of on-call, standby contractors, the amount of repair work that can be completed by Fulton County will be limited, especially in emergency situations.

**Community Issues/Concerns:** No concerns have been raised to Public Works staff concerning these awards.

**Department Issues/Concerns:** Public Works does not have any concern or issues with awarding these contracts. All four firms have satisfactorily provided on-call wastewater construction services to Fulton County in the past.

**Contract Modification:** This is a new procurement.

**Contract & Compliance Information** *(Provide Contractor and Subcontractor details.)*

**Total Contract Value:** \$14,000,000.00  
(A)

**Contract Value:** \$3,400,000.00

**Prime Vendor:** Site Engineering, Inc.  
**Prime Status:** Small Business Enterprise (SBE)  
**Location:** Atlanta, GA  
**County:** Fulton County  
**Prime Value:** \$1,830,560.00 or 53.84%

**Subcontractor:** JDJ  
**Subcontractor Status:** African American Male Business Enterprise  
**Location:** Decatur, GA  
**County:** DeKalb County  
**Contract Value:** \$1,180,480.00 or 34.72%

**Subcontractor:** F.M. Shelton  
**Subcontractor Status:** African American Female Business Enterprise  
**Location:** Decatur, GA  
**County:** DeKalb County  
**Contract Value:** \$194,480.00 or 5.72%

**Subcontractor:** Lori's Transportation & Excavation dba Lori's Paving  
**Subcontractor Status:** African American Male Business Enterprise

**Location:** Decatur, GA  
**County:** DeKalb County  
**Contract Value:** \$194,480.00 or 5.72%

**Total Contract Value:** \$3,400,000.00 or 100%  
**Total Certified Value:** \$3,400,000.00 or 100%

**(B)**  
**Contract Value:** \$3,600,000.00

**Prime Vendor:** Wade Coots  
**Prime Status:** Non-Minority  
**Location:** Hiram, GA  
**County:** Paulding County,  
**Prime Value:** \$3,060,000.00 or 85.00%

**Subcontractor:** PKS  
**Subcontractor Status:** Non-Minority  
**Location:** Lithia Springs, GA  
**County:** Douglas County  
**Contract Value:** \$180,000.00 or 5.00%

**Subcontractor:** C & H Planners  
**Subcontractor Status:** Non-Minority  
**Location:** Tucker, GA  
**County:** DeKalb County  
**Contract Value:** \$180,000.00 or 5.00%

**Subcontractor:** SUM Consulting  
**Subcontractor Status:** White Female Business Enterprise  
**Location:** Rome, GA  
**County:** Floyd County  
**Contract Value:** \$180,000.00 or 5.00%

**Total Contract Value:** \$3,600,000.00 or 100%  
**Total Certified Value:** \$180,000.00 or 5.00%

**(C)**  
**Contract Value:** \$3,800,000.00

**Prime Vendor:** Sol Construction  
**Prime Status:** Hispanic Female Business Enterprise  
**Location:** Atlanta, GA  
**County:** Fulton County  
**Prime Value:** \$3,705,000.00 or 97.50%

**Subcontractor:** Global Control  
**Subcontractor Status:** Asian American Female Business Enterprise  
**Location:** Smyrna, GA  
**County:** Cobb County  
**Contract Value:** \$38,000.00 or 1.00%

**Subcontractor:** Llamas Coatings  
**Subcontractor Status:** Hispanic Female Business Enterprise  
**Location:** Atlanta, GA  
**County:** Fulton County  
**Contract Value:** \$57,000.00 or 1.5.00%

**Total Contract Value:** \$3,800,000.00 or 100%  
**Total Certified Value:** \$3,800,000.00 or 100%

**(D)**  
**Contract Value:** \$3,200,000.00

**Prime Vendor:** Kemi  
**Prime Status:** African American Male Business Enterprise  
**Location:** College, GA  
**County:** Fulton County  
**Prime Value:** \$2,432,000.00 or 84.00%

**Subcontractor:** K & E Group  
**Subcontractor Status:** African American Female Business Enterprise  
**Location:** Atlanta, GA  
**County:** Fulton County  
**Contract Value:** \$224,000.00 or 7.00%

**Subcontractor:** D&D Service  
**Subcontractor Status:** Disadvantage Business Enterprise (DBE)  
**Location:** Stone Mountain, GA  
**County:** DeKalb County  
**Contract Value:** \$224,000.00 or 7.00%

**Subcontractor:** Core & Main  
**Subcontractor Status:** Non-Minority  
**Location:** Kennesaw, GA  
**County:** Cobb County  
**Contract Value:** \$320,000.00 or 10.00%

**Total Contract Value:** \$3,200,000.00 or 100.00%  
**Total Certified Value:** \$2,880,000.00 or 90.00%

**Grand Contract Value:** \$14,000,000.00 or 100%  
**Grand Certified Value:** \$10,260,000.00 or 73.29%

**Exhibits Attached**

- Exhibit 1: Recommendation of Award
- Exhibit 2: Bid Tabulation Sheet
- Exhibit 3: Performance Evaluation

**Contact Information** *(Type Name, Title, Agency and Phone)*

Roy Barnes, Deputy Director, Public Works 404-612-6317

**Contract Attached**

No

**Previous Contracts**

Yes

**Total Contract Value**

Original Approved Amount: \$0.00  
Previous Adjustments: \$0.00  
This Request: \$14,000,000.00  
TOTAL: \$14,000,000.00

**Grant Information Summary**

Amount Requested:  Cash  
Match Required:  In-Kind  
Start Date:  Approval to Award  
End Date:  Apply & Accept  
Match Account \$:

**Fiscal Impact / Funding Source**

**Funding Line 1:**

203-540-5400-I067: Water & Sewer R & E, Public Works, Misc. Sewer Line Project - \$14,000,000.00

<b>Key Contract Terms</b>	
<b>Start Date:</b> 1/1/2025	<b>End Date:</b> 12/31/2025
<b>Cost Adjustment:</b>	<b>Renewal/Extension Terms:</b> TV renewal options remain

**Overall Contractor Performance Rating:**

(A) Site Engineering, Inc.	97
(B) Wade Coots Company, Inc.	94
(C) Sol Construction, LLC	91
(D) Kemi Construction Company, Inc.	91

**Would you select/recommend this vendor again? Yes**

**Report Period Start:** 7/1/2024      **Report Period End:** 9/30/2024