



File #: 25-0030, Version: 1

Department

Real Estate and Asset Management

Requested Action

Request approval to utilize Cooperative Purchasing - Department of Real Estate and Asset Management, Cooperative Omnia Partners, Contract # 159498 - Public Safety, Preparedness, Safety Equipment and Solutions with Mallory Safety and Supply LLC (Longview, WA) in an amount not to exceed \$190,528.00 to provide Cardiac Science Automated External Defibrillators (AEDs) and accessories to ensure State of Georgia life/safety equipment compliance countywide in all Fulton County facilities. Effective upon BOC approval. **(APPROVED)**

Requirement for Board Action

In accordance with Purchasing Code Section 102-462, requests for approval to utilize cooperative purchasing or GSA purchase contracts of more than \$100,000.00 shall be forwarded to the Board of Commissioners for approval.

Strategic Priority Area related to this item

Open and Responsible Government

Commission Districts Affected

- All Districts
- District 1
- District 2
- District 3
- District 4
- District 5
- District 6

Is this a purchasing item?

Yes

Summary & Background A Board resolution was adopted on July 7, 2004, resulting in the implementation of the Fulton County Automated External Defibrillator (AED) Program. The Department of Real Estate and Asset Management has the responsibility for managing the County's AED Program to ensure compliance with the BOC Resolution and all AED Program requirements mandated by the State of Georgia. In 2025, the pads in the AEDs currently installed in County facilities will expire. These pads for the County's Cardiac Science Brand AED devices expire every two years and must be replaced in accordance with the manufacturer's guidelines.

Additionally, old defibrillator models become obsolete over time. The Cardiac Science Powerheart G3 Model AED is the original model purchased by the County at the implementation of the AED Program in July 2004. DREAM has been notified by the manufacturer that effective 2028, pads and battery replacements parts will no longer be manufactured for the G3 models. Therefore, DREAM has requested additional funding to replace the eighty (80) G3 model devices in the County's AED inventory. The G3 devices will be replaced with the Cardiac Science Powerheart G5 model, which is the standard AED used in all other County facilities.

Scope of Work: This contract provides Cardiac Science Powerheart G5 model Automated External Defibrillators and the associated Cardiac Science pads for Fulton County facilities Countywide.

Community Impact: This effort is necessary to replace the existing AED equipment and accessories that will expire or will become obsolete. Fulton County intends to avoid or minimize the life/safety risk of equipment malfunctions that may result in injury or death due to equipment malfunctions.

Department Recommendation: The Department of Real Estate and Asset Management recommends approval.

The Adult Pads for these Automated External Defibrillators are a *one-time use* item. If pads are used in a cardiopulmonary resuscitation (CPR) attempt in a cardiac emergency, or if otherwise damaged, they must be replaced immediately before the AED unit can be placed back into operation.

The existing Adult Pads will expire in 2025.

Project Implications: This service is a critical component contract to ensure needed operating life/safety AED equipment and accessories are available countywide in case of an emergency in Fulton County facilities.

Community Issues/Concerns: Fulton County intends to avoid the potential risk to life due to inoperable equipment.

Department Issues/Concerns: If this contract is not approved, the County will not be able to comply with the above referenced Board resolution and the County will not have functional lifesaving AED's.

Contract Modification: This is a new request

Contract & Compliance Information *(Provide Contractor and Subcontractor details.)*

Not Applicable

Exhibits Attached

- Exhibit 1: Omnia Partner Contract #159498
- Exhibit 2: Cost Proposal - Mallory AEDs & AED G3 Replacements
- Exhibit 3: Performance Evaluation
- Exhibit 4: Cooperative Purchasing Justification and Approval Form

Contact Information *(Type Name, Title, Agency and Phone)*

Joseph N. Davis, Director, Department of Real Estate and Asset Management, (404) 612-3772

Contract Attached

Yes

Previous Contracts

Yes

Total Contract Value

Original Approved Amount: \$0.00
Previous Adjustments: \$0.00
This Request: \$190,528.00
TOTAL: \$190,528.00

Grant Information Summary

Amount Requested: Cash
Match Required: In-Kind
Start Date: Approval to Award
End Date: Apply & Accept
Match Account \$:

Fiscal Impact / Funding Source

Funding Line 1:

500-520-5200-F040: Capital Fund-Real Estate and Asset Management, AED - \$190,528.00 "Subject to availability of funding adopted for FY2025 by BOC"

Key Contract Terms	
Start Date: 1/1/2025	End Date: 12/31/2025
Cost Adjustment:	Renewal/Extension Terms: N

Overall Contractor Performance Rating: 85

Would you select/recommend this vendor again?

Yes

Report Period Start: 1/1/2024
Report Period End: 4/30/2024

